City of Jacksonville November 18, 2020 **Uncertified Condensed Copy** Community Redevelopment Agency

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CITY OF JACKSONVILLE COMMUNITY REDEVELOPMENT AGENCY BOARD MEETING

Proceedings held on Wednesday, November 18, 2020, commencing at 2:00 p.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

RON MOODY, Chairman BRAXTON GILLAM, Vice Chair. CAROL WORSHAM, Secretary. WILLIAM ADAMS, Board Member. OLIVER BARAKAT, Board Member. JIM CITRANO, Board Member.
TODD FROATS, Board Member.
CRAIG GIBBS, Board Member.
DAVID WARD, Board Member, via teleconference.

ALSO PRESENT:

LORI BOYER, Chief Executive Officer. GUY PARCLA, DIA, Operations Manager. JOHN CRESCIMBENI, DIA, Compliance Coordinator. STEVE KELLEY, DIA, Director of Development. INA MEZINI, DIA, Marketing and Communications. JOHN SAWYER, Office of General Counsel. LeANNA CUMBER, City Council Liaison.

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THE CHAIRMAN: I'd also like to introduce --

BOARD MEMBER WARD: Yes, David Ward is here.

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THE CHAIRMAN: David is here by Zoom.

Welcome, David.

Councilmen, Councilwomen, do we have anyone here representing us?

(No response.)

THE CHAIRMAN: Okay. Let me introduce the staff. Our CEO, Lori Boyer.

COUNCIL MEMBER CUMBER: I'm here. Sorry.

Council Member Cumber is here.

THE CHAIRMAN: Okay. LeAnna, welcome. Lori Boyer, our CEO. Steven Kelley,

director of downtown real estate and development.

Steve, raise your hand.

MR. KELLEY: (Indicating.)

THE CHAIRMAN: Guy Parola, operations manager; John Crescimbeni, regulatory

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compliance manager; Ina Mezini, marketing and

23 communications specialist; Lori

24 Radcliffe-Meyers, redevelopment coordinator; 25

Jackie Mott, financial analyst; and John

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PROCEEDINGS

November 18, 2020 2:00 p.m.

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THE CHAIRMAN: Well, let's get this meeting started.

Welcome to the November the 18th, 2020, meeting of the Downtown Investment Authority.

My name is Ron Moody. Let's start by a pledge to the flag.

Mr. Gillam, would you start the Pledge for us?

(Recitation of the Pledge of Allegiance.) THE CHAIRMAN: All right. Can everyone hear me clearly? If you can't hear during this presentation, I need you to just raise your hand, and we'll talk more clear.

Now, we're having to wear masks, so it's a little hard to understand. But if you can't hear, just raise your hand.

Let me introduce myself. I'm Ron Moody. Let me introduce the board. Braxton Gillam, vice chair; Carol Worsham, secretary; Bill Adams, member; Oliver Barakat, member; Jim Citrano, member; Todd Froats, member, Craig Gibbs, member; and David Ward -- is David here? (No response.)

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Sawyer, Office of the General Counsel.

Is John here?

3 MS. MEZINI: He is on the phone.

MR. SAWYER: I'm attending by Zoom.

THE CHAIRMAN: Okay. So let's go to the

section entitled Public Comments.

Ina, do we have any public comments waiting to be had?

MS. MEZINI: There are no public comments in person, but I do see a hand raised on the call, and that is Ms. Nancy Powell.

I will lower your hand and start the three-minute timer.

THE CHAIRMAN: Can everyone hear Ina? Could you somehow speak clearer, louder, slower?

MS. MEZINI: On the call is Nancy Powell. She has her hand raised and she may speak.

MS. POWELL: Hi, everyone.

I know these hybrid meetings are not easy, so thank you all for doing what you're doing, and I'm just going to be brief.

You guys know we have spoken at a lot of these meetings, and as part of Scenic Jacksonville and Riverfront Parks Now, we are

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asking the City and you guys in particular to 2 really take a holistic view.

And I think you have seen in the paper a lot of the calls for the DIA to be involved with the Lot J project, and really, I guess what I would -- what struck me was, you know, really the opportunity that you all have as a board. And I know you're volunteers and I really appreciate the time you spend on this, but really to take the time to be strategic and visionary, you know, to take long-term resiliency seriously and invest in the public realm. I know you guys respond to a lot of

13 14 proposals, but whatever you can do to, you 15 know, step back and be a strategic force. Look at, you know, the next Daniel Burnham of, you 16

know, creating Jacksonville.

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So that's all I have to say. Thank you. THE CHAIRMAN: Thank you, Nancy. MS. MEZINI: Up next is Natalie Rosenberg, please. I will lower your hand and you may speak. Please state your name and address for

the record. AUDIENCE MEMBER: Hello. My name is Natalie Rosenberg, and I live at 1871

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Montgomery Place. 1

Can you hear me?

3 MS. MEZINI: Yes.

MS. ROSENBERG: I am here today because I just wanted to support Nancy and all of the work that Riverfront Parks Now is doing. I also just want to thank Mr. Citrano for last week, just kind of mentioning the park presentation during the DIA meeting. I appreciated that.

I've been to a few of your meetings at this point by Zoom, and I just wanted to say I appreciate all that you are doing, especially the new preservation and revitalization program I read about. So thank you for all that you are doing.

I just wanted to stress that the involvement of this park -- or promoting that, but we're in favor of downtown development. I just think we want to see it done the right way and the resilient way. And I really do believe that at the end of the day a meaningful park on the river would actually lead to a greater amount of downtown development.

Across Bay Street, away from the river, Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

there are certainly no shortage of property

that could be redeveloped. I could just

envision all kinds of buildings up and down

Bay Street that would have not only a river

view but park views. I think you would also

have a lot more potential to develop the

property behind Bay Street, and it would become

8 kind of like the beach, where the property

would be marketed as X blocks from the park, 9

10 just like the ocean side of A1A, where that

property is more valuable because all those 11

people have quick access to miles of oceanfront 12

they can go to any time. And it's not just for 13 14 people that are lucky enough to own oceanfront

property or belong to a private club. 15

It also occurred to me that all this residential development in Brooklyn that has been so successful is off of the river, but it has very easy access to the Riverwalk. I'm so excited about what has been planned for the above -- Brooklyn, and I just think success begets success. And if this part of downtown

22 23 is done right, the front (inaudible) of the

24 world will come up with exciting things for

this area also, and I think it would be even

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more likely if there's a signature park there

to provide a timeless anchor.

Jacksonville is kind of behind the times, 3 but it's not because we don't have a Four

Seasons downtown. I believe it's because we

have this amazing asset in the St. Johns River 6

that we're not maximizing and protecting for 7

8 the benefit of all our citizens and visitors.

So anyway, I appreciate your time and 9 consideration. 10

Thank you.

THE CHAIRMAN: Okay. Thank you, Natalie.

MS. MEZINI: And up next is Ginny Myrick, 13 and she has asked me to share a presentation, 14 which I can do that, Ginny, and move through 15 16 the slides for you.

17 MS. MYRICK: Hi. I'm Ginny Myrick. I'm the president and CEO of Cathedral District 18 Jax. 19

20 I have a few pictures to show you today of 21 this event that we're kicking off next Friday, 22 which I want to let you know about.

23 Last year we did a Christmas in the 24 Cathedral District where we drew a thousand 25 people to close the streets and we did a street

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festival. We drew -- it was such a success, we 2 thought, well, this is great, this will be our signature event. 3

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This year, obviously, we couldn't do that because of COVID, so we put our thinking caps on and we have come up with something that we think is the first that's ever been done in downtown -- maybe the first in the state -- by a nonprofit.

We're doing a self-driving tour of a large swath of the Cathedral District that will be all lit up. And you drive in your car and listen to an audio description of nine historic buildings that are going to be on the tour. There are 150 trees that are going to be -that are lit up. We did a little dress rehearsal last night, and all five buildings are flooded with light. It's part of the tour.

So if you want to move to the next slide, you can see that the map right here -- this is part of the district, and there are five different entryways. We did that intentionally so you wouldn't have a stream of cars, and we're trying to control traffic that way. But you can you come in from State and Union. You

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can enter off of Main Street in two different ways. You can enter off of Bay Street in two different ways, and then you take your own path to work your way around these -- the purple buildings are the historic buildings.

It's the five churches and four historic buildings, such as the Bedell Law Firm, some people call it the Carnegie Library; the Yates Building; the Morocco Temple; the Elena Flats, which are the new quadruplexes that have just been finished, are just now open and up for lease; and then the five historic churches.

So it starts every night -- we safely say about 6 o'clock because the sun sets about 5:30. And we were there last night -- Linda was there -- Linda Crofton, who is our director of community development, who is really the brain trust behind all of this. She was there last night until about 9:00. And the darker it gets, the better the lighting gets. So if you want to show up around 7:00, that would be great.

23 But we're starting the day after Thanksgiving, which we're calling, Let There Be 25 Light -- rather than Black Friday, it's Let

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There Be Light Friday, and it goes for a month.

It's our gift to the City. It runs through

3 December 31st.

4 So let me show you a couple of pictures. This is what we have done on Main Street. All 5 of the trees are lit from the ground up. One 7 of our partners in this is the JEA. They have

8 made it possible for us to link to the

streetlights that are at the top so cords are 9 10 not running on the ground.

11 As I said, we've done about 150 trees. 12 These are the trees in St. John's Cathedral Park, and you will notice to the left are the 13 14 51 townhomes, market-rate townhomes that are in the district. And we happened to hit this on 15 the full moon that night. 16

Go to the next one.

This is a -- kind of up-close look of some of the trees. They have about 13 strands of lights on them. They have been professionally put in place. They're not the twinkle lights that you would buy for your house.

23 Next one, please.

24 Here is Cathedral Park, what it looks 25 like. It's pretty darn spectacular, I have to Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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tell you. And today I saw for the first time,

but I can't -- I don't have a slide to show

you. I saw the buildings lit up. They're

flooded with purple and white light, which are

Advent colors, and they are spectacular in the 5

evening when it gets real dark. 6

MS. MEZINI: That's time.

8 MS. MYRICK: The next slide I want to show you are all of our sponsors. We raised money

10 from all of these friends of the Cathedral

11 District from all over Jacksonville. And one

12 of the reasons they found it so intriguing,

particularly the Jaguars and the Community 13

Foundation, is because it's COVID friendly. 14

There's a big banner on the top of everything 15

that says, stay safe, stay in your car; don't 16

17 park your car and get out and walk.

18 So up on the top right you'll see 19 Jacksonville Symphony is also our partner, and we're really lucky to have Courtney Lewis do 20

21 the introduction on the audio that you can

22 download so that when you drive into the

23 neighborhood, you download it on -- or maybe

before you get there, you download it on your 24

25 phone, and you can you stop and start on a

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click to listen to the history to each one of

these buildings. And Courtney Lewis, our

3 conductor, will give you an introduction to it.

MS. MEZINI: I'm sorry. That's time.

5 MS. MYRICK: Thank you so much for -- we 6 wanted to kind of reveal it to you and the DIA

7 and hope that you'll come.

8 Thanks.

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THE CHAIRMAN: Thank you for your work. 9

10 We appreciate everything you do in the

Cathedral District. 11

12 All right. Others?

MS. MEZINI: There are no additional hands 13 14 raised.

15 THE CHAIRMAN: All right. Is there anyone in the audience that is here for public comment 16

that has signed up? 17

AUDIENCE MEMBERS: (No response.)

MS. MEZINI: No public comments cards.

THE CHAIRMAN: Let's go to our agenda.

21 Our Community Redevelopment Agency, first

item is our Community Redevelopment Agency 22

23 meeting minutes. Hopefully, you have read

them. Are there any changes or comments? Or 24

25 if not --

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14 BOARD MEMBER GILLAM: Move to approve.

THE CHAIRMAN: I have a motion. 2

3 BOARD MEMBER FROATS: Second.

4 BOARD MEMBER WORSHAM: Second.

THE CHAIRMAN: All those in favor say aye.

6 BOARD MEMBERS: Aye.

7 THE CHAIRMAN: They're approved.

8 So let's go to Resolution 2020-11-01.

9 This is the Notice of Disposition for the River

10 City property.

11 Carol Worsham and her committee met on the

17th, yesterday, with the Property Division 12

Committee. They have completely vetted this 13

14 proposal. We've had a good, lively discussion.

15 I'm going to ask Lori to introduce this

resolution, but then I'd like Carol to comment 16

on the meeting that they had yesterday and also 17

18 to bring us their vote that we also need to

further consider. 19

Lori.

20

21 MS. BOYER: Thank you, Mr. Chairman.

22 So Resolution 2020-11-01 is a result of

23 the 30-day Notice of Disposition that we

published in response to your October 24

25 resolution where you had vetted and discussed

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the proposal of Related to develop multifamily

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2 units on the property currently occupied by the

3 River City Brewing Company restaurant.

4 You will recall it is subject to the

5 77-year remaining term of the ground lease and

Related has a contract with the ground 6

7 lessor -- or ground lessee with River City.

8 And so this then went out for the notice.

We received no other bids. And as a result, we 9

10 brought to the Property Disposition Committee

vesterday a recommendation from staff to 11

12 approve the offer of Related Group, and we

13 attached a term sheet to that.

14 We can go over for you -- the only changes 15 in the term sheet are relatively minor in terms of some parcel values and parcel slight acreage 16 17 changes as a result of receiving our appraisal and receiving some additional documentation, 18

19 but those are very minor. 20 And then, primarily, I can draw your

21 attention to the fact that we had a discussion yesterday about a right of first refusal and a 22

23 commitment of funds to park maintenance. And

24 those are in the term sheet. We also had a

25 discussion about performance schedules. So

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those would be the three things that

Ms. Worsham may want to bring up as committee

3 chair, and I'm happy to go into detail about

how we resolve those in the term sheet, but you 4

5 may want to hear from the committee first.

6 THE CHAIRMAN: Ms. Worsham.

7 BOARD MEMBER WORSHAM: Through the Chair,

8 thank you, Ms. Boyer.

9 We did have a good meeting yesterday to 10 discuss this disposition. And some of the --

11 as you said, some of the things that were

12 discussed primarily were the construction

schedule and the timing of that, a lengthy 13

discussion about permitting time and time for 14 15

construction itself.

16 I see -- and there was also a long 17 discussion about the first right of refusal for

18 the MOSH property in the event that MOSH did,

19 in fact, relocate to another piece of property,

20 and that was -- I see you all have modified the

21 resolution to reflect those things.

22 So, yes, I'd like -- I saw we just briefly

23 got this, so I'd like to hear -- I'm sure the

other committee members would as well, as well 24

25 as the rest of the board -- I went over it

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briefly. I see that the timeline has been

changed and the right of first refusal for the 2

3 MOSH property has a time limit on it as well.

I think those were the main changes that we 4 left our meeting yesterday with a unanimous 5

6 vote for you to proceed to take those items up 7

with the developer.

8

MS. BOYER: Thank you.

And so I'm going to draw your attention --9 10 if all members would turn to Page 10 of 23 in the resolution, that's where the relevant 11 information begins. And at the bottom of it in 12

Paragraph 12 is where the new dates are 13

14 established in the performance schedule. And

I'm going to -- I saw Mr. Diebenow talking to 15

Mr. Kelley -- I don't know if there are any 16

17 changes in these from our discussion last

night. So I'm seeing that there may be, but 18

19 let me share with you, first, that essentially

20 what we did was we looked at it last night to

21 both compress the schedule as to what we

thought was a more reasonable time frame but 22

23 still doable, and then we added the language

that is typical in our redevelopment agreements 24

but was not in the term sheet that specifically

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identifies that the CEO has the authority to grant extensions to the performance schedule,

not to exceed six months in the aggregate. So 3

the idea was to make the schedule a little 4

tighter but recognize that there is discretion 5

if on some particular item the time frame 6 7 slips.

So I'm going to let Mr. Diebenow address if any one of these, as written, is not acceptable.

MR. DIEBENOW: Thank you, Madam CEO. Steve Diebenow, 1 Independent Drive, Suite 1200.

The dates are fine. There's one point underneath the demolition deadline regarding 90 days following the closure of the restaurant

operation. Yesterday at committee I reported that Related was not -- wasn't open to having

the restaurant that exists today continue on 19

post-closing. And after talking with them 20 21 about the meeting yesterday, they are open to

22 allowing River City to stay in place through

23 and until demolition, but we don't have an

agreement to that effect yet with the current

25 operator.

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So my only suggestion on demolition would 1

be that we delete the little i. So instead of

saying, to start the earlier of 90 days

following the closure of the restaurant

operation on the premises or (ii) 30 days after, I would just strike that entire part,

the earlier of (i), 90 days following closure

8 of the restaurant operation on the premises or -- and then strike the (ii). 9

10 And then we could insert the concept that the developer will work with the current lessee 11 to maintain operations until demolition. And, 12 obviously, we'd have to get a lease in place 13 and that would take efforts, but we're willing 14 to do that. We have no idea if the restaurant 15 operator is willing to do that. But other than 16 17 that, the dates that are outlined in the

MS. BOYER: Thank you.

So, Mr. Chairman, then, essentially, what we did was, we were able to compress dates

throughout so that we ended up with 22

23 approximately six months of cumulative -- six to nine months of cumulative compression in the 24

25 schedule, but also with some things that now

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overlap and that make sense.

agreement are fine.

2 To Mr. Diebenow's point, a concern I

raised last night was in response to his comment that the restaurant would likely close

5 at the time of property closing and the fact

that demolition was not going to occur till 6

after design and after permitting. I thought

it would be problematic to have a vacant,

9 deteriorating building there that was not

10 occupied for a year or a year-and-a-half or two

11 years next to the park. So my request was that

12 it be demolished promptly so that once the

restaurant closed, you had to demolish the 13

building and have grass or keep the restaurant 14 15

in operation. And that's the way the language

is in the term sheet right now.

very undesirable next to the park.

17 I understand their willingness to work on trying to keep the restaurant open, and if you 18 are comfortable with that, giving me authority 19 to work in the redevelopment agreement to come 20 21 up with appropriate language on that, I'm happy 22 to do that. My interest is simply seeing that 23 we do not have a vacant building there for an extended period of time. I think that would be 24

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THE CHAIRMAN: Okay. 1

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2 MS. BOYER: So that dealt with the time 3 frame.

MR. DIEBENOW: The only other point on 4 that I would say is the date under Final 5 6 Design. September 30 is the date, not September 31. I don't know that there's 7 8 31 days in September, so that might be a typo under Final Design. 9

MS. BOYER: Steve and I were counting those last night to make sure we caught that. I'm going to treat that as a scrivener's correction. Thank you.

If I can move to the other two items to point out to the board, and that is on the following page, on Page 12 of 23. And so with respect to the right of first refusal language, we clarified some -- the right of first refusal, so we have limited it to a period of ten years from the effective date of the RDA. We indicated that it was only in effect if the site was made available for private commercial redevelopment to be more fully defined in the RDA, knowing that we're going to define this. We define -- provided more clarity on what

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the purchase price is they would have to match as was articulated in the committee vesterday.

It's not only price paid for the land, but it's 3

also the value of newly constructed 4

improvements and the tax benefits that that 5 yields for the City. 6

And then we said that it's not applicable to any sale, lease, or redevelopment for civic use, park space, or other use that the public is invited to visit, such as the museum, aquarium, et cetera. And here was the key, the CEO is authorized to further negotiate the terms of the ROFR with the developer and bring back any material changes to the board for approval.

So as we refine this in the development agreement, if that language gets refined, I will bring it back to you so that you have an opportunity to look at that specifically.

As to the following item, which is the maintenance requirement, that did not change from yesterday, but just to point it out for those members who were not part of the committee, the requirement was -- that was included was that 10 percent of the annual

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project revenues -- that's a defined term when

you have a REV Grant situation. So the

developer would be getting a 75 percent REV

Grant, which is 75 percent of the annual

project revenue. DIA would normally receive

6 25 percent of that. We're saying 10 percent

would be dedicated to enhanced maintenance of

8 the fountain and the park.

And in addition to that, COJ -- because the property is currently tax-exempt but will be -- the underlying assessed value will become taxable once the closing occurs, so COJ will be receiving somewhere between 90,000 to 110-, whatever, per year, depending on the term. And the request here is that we include in the redevelopment agreement an obligation of the City to also provide 50,000 per year to enhance maintenance contract services.

19 What we found in the past is that 20 maintenance of the fountain requires that and 21 other things, and if we don't keep it up, we end up having to replace things. So this is an 22 23 opportunity to keep them up on a regular basis 24 instead, and this is on top of -- and we will refine that language in the redevelopment

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agreement and legislation. It is on top of the normal parks maintenance; it's not in lieu of normal parks maintenance. 3

So those are the only things that differed 4 from October. 5

6 MR. DIEBENOW: May I just make one 7 comment, Madam CEO?

8 On the right of first refusal, 9 unfortunately, we've -- because of the timing, 10 the closing date for responses was on Monday, 11 the 16th. We had the committee meeting 12 yesterday and this concept was discussed and then, obviously, we're meeting here today, 13 which we very much appreciate in order to keep 14 us on track to be introduced after the first of 15 the year at City Council. 16

We're not prepared to talk about the details of the right of first refusal. If the board decides to adopt this language, that's fine. The last sentence that says the CEO shall be authorized to further negotiate the terms of the right of first refusal; that's what we anticipate happening. And, in fact, there are several points in the language, just to be blunt, that we would not agree to, but we

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would like to continue talking about. But I 2 realize we don't need to wordsmith it today.

3 What I would ask is that whatever the board decides to do in adopting the right of

- 4 5 first refusal language, I would just say,
- 6 anticipate us to come back in December to talk
- 7 about it in more detail and just recognize that
- 8 the developer hasn't agreed to the right of
- 9 first refusal language. The concept, yes, but
- 10 not the words that are listed in this term
- sheet. And as long as everybody understands 11
- 12 that, we'll come back and work with the CEO and
- Mr. Kelley, and then look forward to coming 13
- 14 back to talk to you about it in December.

15 THE CHAIRMAN: Is there any comments you

would like to make from the committee side?

BOARD MEMBER WORSHAM: I think you

18 captured everything that we discussed

yesterday, so thank you for bringing up the 19

20 additional maintenance items that were added

- 21 because I think that that's critical to the
- 22 waterfront park and to the development along
- 23 both sides of the river, something we should be
- doing on all of our waterfronts. 24

I think that the discussion on right of

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first refusal, the committee understood that vesterday, that that was something that will

- 3 need to be a continuing point of discussion and
- that we're very comfortable with allowing our 4
- CEO and the developer to come to terms on that, 5
- and then they will come back to the board for 6
- 7 final approval.

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- 8 MR. DIEBENOW: Thank you.
- 9 I have actually have two more points,
- 10 Mr. Chair, whenever is convenient and
- 11 appropriate in the process.
- 12 THE CHAIRMAN: Hang on.
- MR. DIEBENOW: Yes. 13
- 14 THE CHAIRMAN: Mr. Kelley, do you have a
- 15 comment?

16 MR. KELLEY: I do, and it's probably what

Mr. Diebenow is going to address as well. 17

18 I wanted to remind the committee that

19 yesterday -- and present to this board that we

- 20
- had introduced a concept of a completion bond
- 21 or a payment performance bond in the committee
- meeting yesterday, which has been added into 22
- 23 the term sheet. I think Mr. Diebenow would
- like to address the language of what was
- 25 included in the term sheet and further explain

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how that mechanism is going to work.

2 MR. DIEBENOW: So on -- well, on Page 3 of

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the term sheet -- I'm not sure where it is in 3

4 your package, but --

MS. BOYER: Page 9 of 23.

MR. DIEBENOW: Page 9 of 23.

7 MS. BOYER: And it's Item 2.

8 MR. DIEBENOW: Numbered Paragraph 2 is the

9 concept about a performance bond. And I

10 provided Mr. Kelley with some alternative

language. Without -- I'm not going to nit-pick 11

12 the language that's in here. Let me read to

you what we would propose as alternative to the 13 14

numbered Paragraph 2.

15 Our proposal would be strike Paragraph 2

in its entirety and replace it with this 16

language: 17

"That the developer shall cause the

19 general contractor to secure a performance bond

20 and developer will provide its construction

21 lender with a completion guarantee for the

satisfactory completion of all development 22

23 activity contemplated by this agreement. And

24 developer shall provide DIA with written notice

25 of same."

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Again, we're just trying to make clear 1 that the total amount that's bonded is the

construction amount. We're going to -- in

addition to the bond that -- our general

contractor is the one that technically receives

it. We will also provide a completion 6

7 guarantee to the bank and we'll provide notice

8 of that to DIA.

11

9 So that would be our request on that 10 language.

THE CHAIRMAN: Mr. Kelley.

12 MR. KELLEY: So this concept was raised

vesterday by Mr. Froats. In addressing that, 13

14 we developed the concept of the completion

15 bond, or introduced that. And so when we

discussed it yesterday, we would have been the 16

17 direct beneficiary of such bond. And talking

18 to the developer here and Mr. Diebenow, what

19 this is proposing is that we'll effectively be

in a shadow position, that the lender would be 20

21 the beneficiary, but their interest would be

22 aligned with ours.

From my perspective, I see that as

effectively getting to the same place, and it 24

25 also adds to it the completion guarantee of the

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developer, which was something that we did not 2 contemplate yesterday. But again, we would be

in a shadow position there, and it would be on 3

the lender to enforce those rights. We would 4

5 not have the capability. The weak point on

6 this is we wouldn't have the capability of

7 enforcing those rights and remedies. Just

8 adding that for clarification.

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THE CHAIRMAN: Okay.

10 MR. DIEBENOW: And then the only other point on a numbered -- Paragraph Number 5, 11 12 which is on the same page, there's a sentence

that was added that says, "Every effort shall 13

14 be made to maintain continuous operation of the

15 dock, transient rentals, and fuel service

throughout redevelopment." We just ask that 16

17 that word "every" be replaced with the term

"commercially reasonable." 18

> I'm not sure what "every" means, but I do know what "commercially reasonable" means, or at least I think I know what it means. That

22 would be our other ask is that the word "every"

23 be replaced with "commercially reasonable."

24 THE CHAIRMAN: Ms. Boyer, before I call 25 for a motion, are there any further comments

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vou would like to make? 1

2 MS. BOYER: No, Mr. Chairman. I think

3 that captures the items that were discussed and

added yesterday and then some further 4

5 refinements to them.

6 And as Mr. Diebenow indicated, I know this 7 is unusual for us to be making amendments at

8 this posture, but it's a result of the fact

9 that we only had two days between the closing

10 of the bid period and the board meeting.

11 THE CHAIRMAN: All right. So I need a 12 motion, please, from the board. Resolution

2020-11-01 as presented and slightly discussed 13

14 and revised today.

BOARD MEMBER WORSHAM: I'll make a motion.

THE CHAIRMAN: Carol Worsham has made a 16

17 motion.

15

18 Is there a second?

19 BOARD MEMBER BARAKAT: I'll second.

20 THE CHAIRMAN: Okay.

21 BOARD MEMBER GILLAM: I have a question.

22 THE CHAIRMAN: And Oliver Barakat has

23 seconded.

BOARD MEMBER GILLAM: Can someone 24

25 articulate the amended resolution?

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1 MS. BOYER: Mr. Gillam, I could not hear

2 the question.

3 BOARD MEMBER GILLAM: Sorry. So my

question is, could someone articulate the 4

5 amended resolution?

MS. BOYER: I'd be happy to.

7 So the resolution itself does not change.

8 The terms of the term sheet, as I understand

it, have the following changes:

10 So Paragraph -- on Page 9 of 23, Paragraph

2 is stricken and the language that 11

12 Mr. Diebenow read into the record, which he can

13 read again right now, replaces it, which is

14 replacing, the performance bond will be

15 obtained by the contractor and the guarantee

will be provided --16

MR. DIEBENOW: And the language will read:

18 "The developer shall cause the general

19 contractor to secure a performance bond and

20 developer will provide its construction lender

21 with a completion guarantee for the

satisfactory completion of all development 22

23 activity contemplated by this agreement, and

24 developer shall provide DIA with written notice

25 of same."

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MS. BOYER: That's revised Paragraph 2.

If you look on the same page, Paragraph 5,

strike the word "every" and insert 3

"commercially reasonable." 4

Now, if you turn over to Page 11 of 23 in

the term sheet, in the first paragraph, under 6

7 Final Design, change the date from

8 September 31st to September 30th.

9 And in the paragraph on demolition, it was

Mr. Diebenow's request that the language read,

11 "to start the earlier of 90 days -- "to

12 start" --

MR. DIEBENOW: Thirty.

MS. BOYER: -- "thirty days after 14

permitting is completed." So just strike 15

everything from "the earlier of 90 days 16

17 following closure of the restaurant operation

18 on the premises" or to (i).

MR. DIEBENOW: And then the parenthetical, 19

"whichever occurs first" ---20

MS. BOYER: Would be deleted.

22 I will tell you, it's my intention in the

23 negotiation of the redevelopment agreement as

we do this that even if we strike that 24

25 language, we are going to be discussing the

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continued operation of the restaurant as they

2 offered and the fact that we are not going to

3 leave a vacant building sitting there for an

extended period of time. So while the 4

5 performance schedule would be demolition

6 30 days after permitting, I will address that

7 in the redevelopment agreement.

And then, turning over to Page 12 of 23, I think there are no changes specifically in the language, but it was pointed out to you in the right of first refusal, the developer has not

agreed to the detailed language; however, since it already says that I am authorized to 13

14 negotiate that with them and I will bring back

15 any material changes to the board, I'm

envisioning at the December meeting you should 16 17 expect that you will probably see that detail

18 in December.

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Those are the only changes from what was provided to you.

21 BOARD MEMBER GILLAM: Thank you.

THE CHAIRMAN: So I have a motion and second. Let's have a discussion.

Mr. Citrano, any comments or questions?

BOARD MEMBER CITRANO: I don't have any

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questions. I'll just comment that I think this

transaction has been fully vetted. I think

some of the points that were brought up 3

yesterday were well thought out, and I 4

appreciate the developer having the willingness 5

to stay in there and work with us. 6

Thank you.

8 THE CHAIRMAN: Thank you, Jim.

9

BOARD MEMBER ADAMS: I've got a couple of questions. Obviously, I'm in favor the project

11 12 overall, but, first -- and maybe this is for

Mr. Diebenow, you could help me understand. 13

With regards to the performance bond 14

language change, I think I understood 15

Mr. Kelley to say that that bond will not run

in favor of the City and will be unenforceable 17

by the City. Is there any reason why we would 18

19 not be a third-party beneficiary and retain 20

some right to enforce?

MR. DIEBENOW: I'm right at the edge of my

22 knowledge. I don't know. I know that our main

23 intent in having this conversation was to

clarify we weren't doing a second bond, that

there wasn't an expectation that the developer

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would have a second bond on top of the one

that's typically given by the general

contractor. And whether the City could have

third-party beneficiary rights, I don't know

5 the whole -- but we'll have the conversation, 6

certainly.

7 BOARD MEMBER ADAMS: I don't want to pack 8 another bond cost on top of your existing bond

cost for the project, but I do want the City to 9

10 be able to enforce that requirement and benefit

11 from the bond in the event the developer

defaults. 12

13

My second question is actually -- I don't know, it might be a little more troubling for

14

15 you, relating to the right of first refusal.

As I understood from the discussion, there 16 17 is no agreement at present in terms of what

those -- what the terms of the ROFR might be; 18

19 is that right?

20 MR. DIEBENOW: We couldn't actually have

21 the conversation until after the bid period

closed on Monday. 22

23 So we've had a conceptual conversation

24 about it. We have ideas, but haven't had

enough time to iron them out. And for the

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benefit of folks that weren't at the committee

vesterday, our original ask was actually to

have a covenant or deed restriction of the

property -- on the MOSH property, that it could

only be used for civic purposes because we

really like the civic use, whether it's a 6

7 museum or an aquarium or a park or whatever it

might be. We really like that as a next-door

neighbor. So our original request was a little 9

bit more impactful than what's being offered, 10

11 and so we've agreed in concept. We've kind of

12 come to that being the idea, but how to get

there and what the details are, we haven't --13

14 we just haven't ironed them out yet.

BOARD MEMBER ADAMS: I certainly agree, backing off the anticompetitive aspect of that

ask, but since there's not any agreement as to 17

18 language right now, would it make more sense

19 for us to change the language at the very

beginning of this paragraph to say, COJ may 20

21 grant to developer a right of first refusal

22 rather than making that mandatory at this

23 point?

MR. DIEBENOW: At this point -- again, 24

25 however the board wants to adopt it today is

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fine with us. And, again, it really is not --2 the competition part isn't the issue. The

issue is what's our neighbor going to be.

4 For example, this might be a great place for a Topgolf, but would Topgolf be the 5 6 right -- I mean, you've got the big park there 7 in front of you, you could hit balls in the 8 river, but the lights would be on until

2 o'clock in the morning. So is that the best 9 10 neighbor for this use? And so we want to have

a seat at the table whenever that conversation 11 12 happens. If it's a civic use, great because we

know how that's going to operate generally, but 13 14 if it's a private use, we have no idea what

that would be. 15

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BOARD MEMBER ADAMS: Well, I can certainly appreciate it. It's a public process; it's public land. I'm sure your client will have a seat at the table, but I'm not in favor of anything that is going to bind up or restrict the City's ability to dispose of its assets at

will. But we'll suggest the change to make 22 23 that optional rather than mandatory, and we'll

await Ms. Boyer's good work. 24

That's all I've got. Thanks, Ron.

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1 THE CHAIRMAN: Mr. Gibbs.

I remind everyone to talk up so everyone can hear.

BOARD MEMBER GIBBS: The right of first 4 refusal is also my concern, and I like the fact that Mr. Adams has already addressed that. My thought was the Hyatt land and where we are with that. So I'm glad that that will be

9 negotiated by our CEO.

Thank you.

THE CHAIRMAN: Ms. Worsham.

12 BOARD MEMBER WORSHAM: I don't have any additional comments at this time. 13

THE CHAIRMAN: Braxton Gillam.

BOARD MEMBER GILLAM: I've got a couple observations and one question. I'll start with observations.

I agree with Mr. Adams and Mr. Gibbs too. We already have a problem with right of first refusal and the interposing difficulty for

21 developments. I have concerns about that. I 22 like the proposed revisions. At least it gives

23 us more flexibility in the meantime for ongoing

negotiations. I like that revision to the

25 proposed resolution.

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So with regard to the annual project revenue piece, that's -- it's a request for us

to dedicate -- or a requirement that we

dedicate 10 percent of the annual product 4

revenue. That's akin to 40 percent of the

revenue the City will receive over the next

four years out of the project. We only get 25 percent of the revenue, so that's 40 percent

of the revenue for 20 years. I mean, maybe 9

10 that's a good thing, but we ought to be aware of that. 11

12 The other issue -- the question I had was on the COJ going to provide \$50,000 a year 13 throughout the term of the REV Grant for 14 maintenance. Maybe that's necessary, that's 15 great, but my question would be, is that 16 17 General Fund 50,000 or is that money from our taxing increment? 18

19 MS. BOYER: No. That would be General 20 Fund money.

21 BOARD MEMBER GILLAM: That's a City 22 Council issue, not an issue for us.

23 MS. BOYER: Correct.

24 BOARD MEMBER GILLAM: Okay.

MS. BOYER: And you're correct on the

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40 40 percent, but the actual number comes out to

be, as we've looked at it, 75-, \$79,000 that we

would be looking at. And our sense is that

together that provides us about \$125,000, which

would allow us to hire both a full-time

groundskeeper person to do maintenance in the

park as well as three- or four-day-a-week

fountain maintenance, which is what we had

9 identified two or three years ago as would be

10 required to properly maintain this.

11 The goal was that at such time as this 12 redevelopment occurred, we would be able to capture revenue from the development to do 13 that. I think that's a model we would be 14 15 looking at in other parkside development parcels throughout the city, that you're trying 16 17 to capture some of the revenue generated by the 18 development to help program and maintain the 19 park space.

BOARD MEMBER GILLAM: So a corollary to that is, obviously, this old right of first refusal contemplates potential development of that parcel. We obviously make clear that, because we're tying an obligation to maintain a park, that we're not tying up the obligation to

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maintain a park for 20 years. That's a question.

2 3 Lastly, the issue by the performance bond, Mr. Adams, I agree with you too. I certainly 4 see today we would be -- have a similar 5 6 interest as a lender with regard to making sure 7 the project is completed, but there could come 8 a time when that would not be the case, like a dispute between the developer and the 9 10 contractor regarding performance and status of the project. And I could see and have seen 11 12 before developers wanting to buy out -- surety companies wanting to buy out of those kind of 13 14 problems with cash. That doesn't benefit the City any. So I do think we need to be an 15 obligee, co-obligee on this bond, have rights 16 17 on this bond.

That was my thoughts. Thank you. MS. BOYER: That was a new item that was raised yesterday by Mr. Froats out of concern

21 for the kind of Berkman II example, where you could have commenced construction but for some 22 23 reason not completed construction. What

assurance did we have that construction would 24 actually be completed?

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Well, we obviously have our ability. We have an ability in here to repurchase the

property if construction is not commenced and 3

we have a property in the -- we have a right in 4

the event of default to take away the REV 5

Grant, but we didn't have any enforceable 6

7 remedy that would complete the construction.

8 And that's when we came up with the performance

9 bond idea. I understand the financial concerns

10 about having two performance bonds, and so the

11 issue there is, what can we come up with in

12 between there that gives us some assurance and gives us some right. 13

THE CHAIRMAN: Mr. Barakat.

BOARD MEMBER BARAKAT: Thank you.

I want to thank, again, the developer for sticking to it. We had a good conversation vesterday.

I agree with the other board members' comments. I'll tend to agree with Mr. Adams's proposed revision. I expressed similar concerns about the ROFR yesterday. I'm not totally opposed to it, but I do think, based on

experience we've had with the Hyatt, we do need 25 to be very cautious about granting these

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1 encumbrances.

2 So I do want Ms. Boyer to be thoughtful. Is it a one-time ROFR or is it a ongoing ROFR?

I would like -- it would be good if staff and

the developer could drill down a little bit

more on the covenant idea. Are there certain, 6

out-of-the-ordinary uses that the developer

would have an issue with? I made the point

yesterday that developing an urban environment 9

10 is very fluid and the developer does not always 11 have control of what occurs across the street

12 or down the block.

> So while I'm sympathetic to the developer's -- and maybe you call it a curve ball by not knowing what MOSH is going to do until this was down the line. I do think no developer downtown has total control over compatibility, and the remedy there is going through DDRB and talking to DDRB members to ensure compatibility if there's concern about a project next door.

So I do want us to be sympathetic to the developer's concerns, but at the same time I think I'm okay with Mr. Adams's proposed

25 revisions so we're not married to this concept,

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at least for now, and let's further debate in 1 2 December.

3 No further comments, Mr. Chairman.

THE CHAIRMAN: Ms. Boyer, before I go to 4 Todd Froats, you look like you wanted to say

6 something.

7 MS. BOYER: No. It just appeared that some people couldn't hear Mr. Barakat clearly, so I'm going to encourage everyone to try to 9 10 speak in the microphone. Pull the whole base 11 closer to you if you need to.

THE CHAIRMAN: Okay. Mr. Froats, talk up.

12 BOARD MEMBER FROATS: So I was in the 13 committee meeting yesterday and, yes, I did 14 raise the completion of bond issue, and I would 15 just encourage that staff to make sure that 16 17 whatever we come up with protects the City so 18 that we don't end up with another Berkman II.

And I think, Ms. Boyer, yesterday you said we would have some limitation on private development; however, if we are offering REV Grants, et cetera, we might be able to

23 incorporate that as well for other projects. 24 As far as the right of first refusal, we

25 discussed that yesterday as well. I'm in

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agreement that we should change the language 2 and have the staff work with the developer on 3 that. Good things.

4 So I think we need to definitely make 5 clear that this is a property that the City 6 does not have any control over for the next

7 77 years. I think that is missed quite a bit

8 in some of the public comments. Not in this 9

meeting, but maybe outside of this meeting. So

10 that's important to understand that. The lessee can do whatever they want with this for 11 12 the next 77 years.

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So I think the project is a great project. I think we're lucky to get another developer from South Florida into this market. It's a sign that Jacksonville is on the right path.

17 So thank you to Steve for your group for coming 18 in here.

I do think the extension of the Riverwalk, Ms. Boyer, you kind of took the helm on that, and that's a major win for us on that development. I also appreciate that the

23 developer agreed to do a restaurant when they didn't really want to do a restaurant. And we 24

had to make concessions there, but I think that

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could be a great project and I think that's a 1 2 win for everybody.

3 That's everything. Thank you.

THE CHAIRMAN: Thank you, Mr. Froats. 4

All right. I have a motion and second.

We have a term sheet that's -- obviously, it's 6 7 complicated. There's a lot of moving parts.

8 We've had slight revisions. Ms. Boyer, I feel

9 like you have a lot of control over how this

10 works and you're protecting us, so is there --

11 you look like you want to say something.

12 MS. BOYER: The only change I heard -- and it seems to be a consensus among the board --13 14 is that you would like to change the word in

the right of first refusal paragraph from 15

COJ/DIA "shall grant" to "may grant." So if 16 17 you would like to add that to your list of

18 amendments.

THE CHAIRMAN: Okay.

20 BOARD MEMBER GILLAM: That was a friendly 21 amendment. I think we're also talking about -or at least I would add on to that friendly 22 23 amendment that the City will be a beneficiary

24 of the bond -- or co-beneficiary.

THE CHAIRMAN: So as a friendly --

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BOARD MEMBER ADAMS: I would join in that. 1

And I think the shall/may language works,

although there has been confusion in the past

about the meaning of those words, but my 4

5 intention is to amend the language at our option. 6

7 THE CHAIRMAN: Before we vote, is everyone 8 in favor of those two issues?

9 BOARD MEMBER CITRANO: I didn't hear 10 Braxton's second comment.

11 BOARD MEMBER GILLAM: I had two issues.

12 One was the initial comments that Mr. Adams had

13 proposed to address the right of first refusal

14 and change the language to "may." Obviously,

15 subject to further negotiation between

16 Ms. Boyer and the developer, and it's going to

17 come back to us in December. That's my 18 understanding.

19 And, secondarily, the language that was 20 proposed by Mr. Diebenow regarding the

21 performance bond, that language be modified to

reflect the City will be a co-beneficiary of 22

23 that bond. I think it's co-obligee, but --

anyway, that's the two issues, I think. 24

BOARD MEMBER CITRANO: Can I ask

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Mr. Diebenow, is it even possible to have a

co-beneficiary?

3 MR. DIEBENOW: We were just having that conversation, and I'm not -- I don't know. I 4

5 would maybe just ask that you insert the term

"commercially reasonable efforts" to achieve 6

7 what Mr. Gillam suggested because I'm not

8 sure -- I'm not sure what the impact will be.

9 BOARD MEMBER CITRANO: From my standpoint, 10 my own personal opinion, we do gain the

11 benefit, even as Mr. Kelley referred to it as a

12 shadow benefit. The lender -- and I'm assuming

that the applicant is going to finance the 13

14 project. The lender will control, at

15 closing -- at their closing, both equity and

16 debt proceeds, and so they -- they will

17 administer the flow of funds.

18 Now, there could be an issue, you know,

19 with a -- with the GC, but I think, to that

20 point, we need to take a step back and look at 21 who we are proposing to do this deal with. And

22 I think reputationally [sic], you know, we can

23 rely heavily on their background.

24 MR. DIEBENOW: Obviously, everyone's 25 interests are aligned and we're going to have

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the mechanisms in place to make sure that the 2

building gets finished. I'm not sure -- I'm not saying no. I'm just saying, I'm not sure 3

if that part of the friendly amendment is even 4 5 achievable.

6 Anyway, I don't know what else really to 7 add.

MS. MEZINI: Sorry, I don't have a mic, but John Sawyer just had his hand raised.

10 THE CHAIRMAN: Okay. Let's acknowledge John Sawyer. 11

12 MR. SAWYER: John Sawyer, Office of 13 General Counsel.

In other projects the City has been made a (inaudible), so I do believe, if that's the will of the authorities, we're capable of doing that. I don't know the aspect or the cost. I believe there's a slight increase in cost, but it doesn't rise to the level of, in essence, having two bonds.

21 BOARD MEMBER ADAMS: Perhaps a solution 22 might be -- Steve, I know we don't know. The 23 language in -- the original language, prior to Mr. Diebenow, suggests change, might give us 24 the answer, where it says in a form approved by

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trust him, I believe him, but I don't know --

2 Anyway, we can take a look at it and come back and have a conversation in December, if you want to add that as well. I don't know if 5 it will change --

BOARD MEMBER ADAMS: I mean, I'm trying to 6 give you as much flexibility as I possibly can.

8 A, I don't want to stall the deal; B, I -- over

this. And, B, I don't want to put you in a box 9

10 that you don't know what the shape of it is.

MR. DIEBENOW: My request would be that 11 12 we -- the language that I read in the record

13 that we keep, and then you add another sentence 14 that says, the developer will use commercially

reasonable efforts to add the City as a 15

third-party beneficiary. And then -- with the 16 understanding that we'll come back and we'll 17

18 talk about it again in December.

BOARD MEMBER ADAMS: I don't really have any problem with that. I would add just at the end, "in a form to be approved by DIA," which was in the original language. But other than that, it sounds fine.

24 BOARD MEMBER CITRANO: Steve, I heard you 25 mention that you were going to deliver a

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I don't have the text of your language, Steve, in front of me, but to the extent that we have this discussion -- I know it's a little crunched for time. And then if, you know, we're able to get a proposed form and then we vote on it in December when we vote for the rest of it, it might work.

MR. DIEBENOW: Again, I really appreciate the flexibility and the creative thinking, but I don't know that in 30 days we're going to have that -- we're not going to be anywhere near having that conversation on what the form 14 of that bond looks like.

If you're suggesting that we go think about it and come back and talk about it again in December, maybe that's what you were suggesting. I -- but we're not going to have the form of the bond or have an answer to the question on will the lender add the City as a third-party beneficiary or not in the next 30 days. That's not going to happen.

And I certainly trust whatever Mr. Sawyer said, but I have no idea who the lender was, I have no idea what the deal was. I mean, I

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completion guarantee to your (inaudible).

That's the plan. As an alternative to a bond,

would the applicant consider giving a

completion guarantee to the DIA? 4

MR. DIEBENOW: I'll have to find out.

Another great thought. I'll have to report 6

7 back in December. I just can't sit here --

8 BOARD MEMBER CITRANO: I think that gets 9 us to the same point, which is we want this 10 thing completed, COed. Just as an option.

MR. DIEBENOW: Okay.

12 THE CHAIRMAN: All right. Can we resolve that to everyone's satisfaction today or do we 13

need to push it to December the 9th? 14

MS. BOYER: Mr. Chairman, I'm hearing that Mr. Gillam's amendment was to add to the

language that was already provided by 17

18 Mr. Diebenow, that DIA would be added as an

19 additional obligee on the performance bond.

And what you could add to that, "or other 20

21 reasonable assurances provided to DIA regarding

22 completion of the project." So you're giving

23 another alternative. It could be a guarantee,

it could be something else, so that you may 24

25 want to add some language like that, that there

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will either be an additional obligee or somealternative commercially reasonable quarantee

3 that completion will be provided.

THE CHAIRMAN: Okay. Sounds like we're in agreement.

6 BOARD MEMBER GILLAM: I like the way she 7 worded it.

THE CHAIRMAN: All right. So we have amotion. We have a second. We have a slightrevision.

11 Let's go ahead and take a vote.

BOARD MEMBER GIBBS: Mr. Chair, can we

13 hear from Mr. Ward? I think he's on the call.

14 THE CHAIRMAN: Sorry. Mr. Ward, I left

15 you out and I knew you were there. Would you

16 like to comment?

17 BOARD MEMBER WARD: (No response.)

18 THE CHAIRMAN: All right.

19 MS. BOYER: And perhaps Ms. Cumber -- and

20 perhaps Councilwoman Cumber you may want to

21 check in with. I think she's on the call as

22 well.

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23 THE CHAIRMAN: Councilwoman LeAnna Cumber,

24 are you still there?

COUNCIL MEMBER CUMBER: I am. Thank you.

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Through the Chair, I don't have anything

2 additional, really, to say. I do think it's a

3 great project and I look forward to seeing how

4 the right of first refusal shakes out.

5 THE CHAIRMAN: Okay. Thank you.

6 All right. Let's take a vote.

7 Braxton Gillam, how do you vote?

8 BOARD MEMBER GILLAM: I'm in favor as

9 amended.

10 THE CHAIRMAN: Carol Worsham.

11 BOARD MEMBER WORSHAM: In favor as

12 amended.

13 THE CHAIRMAN: Bill Adams.

14 BOARD MEMBER ADAMS: Also in favor as

15 amended.

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16 THE CHAIRMAN: Oliver Barkat.

17 BOARD MEMBER BARAKAT: Also in favor.

THE CHAIRMAN: Jim Citrano.

19 BOARD MEMBER CITRANO: Before I cast a

20 vote, I was reminded that I need to notice the

21 board that I did file a Form 8 when the

22 applicant came before the board last month. I

23 again provided one before today's meeting

24 started, so I do have a voting conflict. Last

25 month Mr. Sawyer did indicate that I was

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1 allowed to vote.

2 THE CHAIRMAN: And I think he cleared you,

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3 right?

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BOARD MEMBER CITRANO: Yes.

5 Mr. Sawyer, do you concur?

MR. SAWYER: Yes, that's correct. He

7 declared a conflict on the record. And you are

8 able to vote.

9 BOARD MEMBER CITRANO: Okay. I'm in

10 favor.

THE CHAIRMAN: Todd Froats.

12 BOARD MEMBER FROATS: In favor.

13 THE CHAIRMAN: Mr. Gibbs.

BOARD MEMBER GIBBS: I'm in favor.

15 THE CHAIRMAN: And David Ward, if you're

16 there.

17 MS. MEZINI: He can't vote.

18 THE CHAIRMAN: Okay. And I'm in favor.

All right. So we have eight in favor.

20 Mr. Ward is not voting because he's not here,

21 so that motion carries.

All right. Let's go to Resolution

23 2020-11-02. This is the REV Grant term sheet

24 for Lot J. Mr. Barakat conducted a meeting on

5 the 12th of November with the Strategic

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1 Implementation Committee. They vetted this

2 issue extensively, had a good, lively

3 discussion.

4 Ms. Boyer, I'm going to ask you to

5 introduce it.

6 And, Mr. Barakat, I'm going to ask you to

7 follow up and report to the -- based on what

8 happened at the committee level.

9 MS. BOYER: Thank you, Mr. Chairman.

10 There are no changes in this item from the

11 copy that was distributed to you or the copy

12 that was provided and voted on by the Strategic

13 Implementation Committee, so this is much more

14 straightforward.

The request is a 75 percent REV Grant for

16 20 years with a maximum total amount of

17 \$12-and-a-half million on the residential

18 component of the mixed use -- two mixed-use

19 buildings to be constructed as part of the

20 Lot J development. And I will let Mr. Barakat

21 describe the committee action.

22 BOARD MEMBER BARAKAT: Thank you,

23 Ms. Boyer.

We had a very robust meeting. We heard

25 about a lot of proposed projects on the eastern

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end of our downtown, including this one. One

- of the things to clarify, based on the many 2
- 3 comments happening in the community, is that
- the board is only voting today on the REV Grant 4
- 5 and does not include any of the other
- 6 incentives or agreements regarding the Lot J
- 7 development that is going through City Council
- 8 today. So this only pertains to the
- \$12-and-a-half million REV Grant, which only 9
- 10 pertains to the residential portion of the

mixed-use development, which is 400 apartment 11

12 units.

13 So the request is a 75 percent REV Grant 14 for 20 years, which I mentioned equals -- we 15 valued, which was a little bit of a challenge. Steve Kelley and his crew did come up with an 16

approximate value of the REV Grant at 17

18 12.5 million.

19 And that's based on, I think, a

20 \$95 million minimum value; is that right,

21 Mr. Kelley?

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MR. KELLEY: No, sir.

23 Through the Chair, the requested REV Grant 24

is filed in the ordinance as \$12,500,000. The

work done by staff was to back into what the

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minimum development costs would be to support that amount, which is where we arrived at the

3 total of 70 -- I'm sorry, 75,400,000.

The 95 million is the minimum requirement 4

5 to maintain the REV Grant that's found in the

6 ordinance, and it applies to the full mixed-use

7 component, whereas the REV Grant itself is only

8 drawn by the value -- the incremental tax value

9 of the residential unit condominium component.

BOARD MEMBER BARAKAT: Thank you.

11 The committee was in general agreement

12 without too many reservations. There was some

conversation about performance. There is no 13

- 14 performance requests within the ordinance
- today, but there is performance being discussed 15
- 16 pertaining to the overall legislation before
- City Council, and I believe it's 48 months that 17
- 18 construction needs to commence from the date of
- 19 the redevelopment agreement, is approximately
- 20 the time frames. But other than that, there
- 21 was generally no concerns on behalf of the
- 22 committee.
- 23 We also got a presentation from
- Mr. Lamping regarding the Shipyards development
- 25 and the ideas that Mr. Khan has for that

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1 development.

2 The Lot J is a partnership between Cordish

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and the Jaguars. The Shipyards would not be in

- a partnership. It would be Mr. Khan's
- development on his own. And the comment was
- made that Lot J going through would certainly
- have an impact as to what happens on the 7
- Shipyards or how quickly the Shipyards occur.
- Obviously, one project impacting, beneficially, 9

10 the other.

I believe, Mr. Chairman, that generally 11

12 sums up the conversation. We also had a

13 presentation by MOSH. So we were hit with a

14 lot of things at that meeting. There's a lot

15 of moving parts in this area, and there was a

16 lot of conversation about the DIA having a

17 little more jurisdiction over this deal and

18 other deals that may or may not occur in this

19 part of our downtown.

20 THE CHAIRMAN: Thank you, Mr. Barakat.

21 I need a motion for Resolution 2020-11-02.

Mr. Gibbs.

23 BOARD MEMBER GIBBS: I move to approve

24 2020-11-02.

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THE CHAIRMAN: Mr. Craig Gibbs has made a Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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motion that this be passed. 1

BOARD MEMBER BARAKAT: I'll second.

3 THE CHAIRMAN: I'm sorry, who?

BOARD MEMBER BARAKAT: Second. 4

5 THE CHAIRMAN: Mr. Barakat is seconding.

6 Let's go around and have a time for

7 discussion or questions.

Mr. Citrano.

9 BOARD MEMBER CITRANO: I don't have any

10 questions or comments.

11 BOARD MEMBER ADAMS: I really don't have

12 any questions or comments other than to say I

do have a voting conflict I disclosed at the 13

14 last -- at the Strategic meeting, and have

refiled my form with Mr. Sawyer and have 15

16 received an e-mail from him telling me that I

17 can vote.

> Other than that, I'm in favor of the project.

20 THE CHAIRMAN: Mr. Craig Gibbs.

BOARD MEMBER GIBBS: I attended the SIC

22 meeting, and I think this is a great project

23 for our city.

24 THE CHAIRMAN: Carol Worsham.

25 BOARD MEMBER WORSHAM: I also attended the Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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61 63 1 Strategic meeting, and I don't have any 1 BOARD MEMBER CITRANO: In favor. 2 2 additional comments. THE CHAIRMAN: Okay. Bill Adams. 3 3 THE CHAIRMAN: Braxton Gillam. BOARD MEMBER ADAMS: I'm in favor. 4 4 THE CHAIRMAN: Oliver Barakat. BOARD MEMBER GILLAM: I wasn't there, so I 5 5 will -- I'll make my comment now. BOARD MEMBER BARAKAT: In favor. 6 I feel compelled to speak to not only the 6 THE CHAIRMAN: Craig Gibbs. 7 7 BOARD MEMBER GIBBS: I'm in favor. developer on this proposed project, but also 8 8 THE CHAIRMAN: And Todd Froats. the people from Parks now who have come and 9 presented to us a number of times and who are 9 BOARD MEMBER FROATS: In favor. 10 here today. 10 THE CHAIRMAN: Carol Worsham. 11 There seems to be some effort to -- you 11 BOARD MEMBER WORSHAM: In favor. 12 know, to suggest that you can't have both; you 12 THE CHAIRMAN: Braxton Gillam. 13 can't have development, you can't have parks on 13 BOARD MEMBER GILLAM: In favor. 14 the river. And I just think that that's a very 14 THE CHAIRMAN: Ron Moody is in favor. We 15 have eight to zero in favor. This resolution small way of looking at the issue. I'd say we 15 16 need both, and I think that's what this 16 passes. 17 committee has consistently -- commission has 17 All right. Let's close down the Community 18 Redevelopment Agency portion. consistently said in response to people who 18 19 have come to see us. 19 (The foregoing proceedings were adjourned 20 20 at 2:55 p.m.) We do need both, we do need good parks on 21 the river, but we also need development because 21 22 without successful development we can't afford 22 23 to maintain parks in a way that would be 23 24 useful, and I think one works with the other. 24 25 And so, again, I think we do need a 25 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 64 62 CERTIFICATE OF REPORTER 1 meaningful and signature park, but we also need 2 developers who are going to be in the community 2 3 and develop the kinds of things that will draw 4 people downtown and who maybe live downtown, STATE OF FLORIDA) 5 who would use these parks. 6 COUNTY OF DUVAL) I'll say that I've got some questions 4 5 7 about a larger part of this deal, but I'm not 6 8 on the City Council, so I won't speak to those 7 I, Diane M. Tropia, Florida Professional 9 issues. I'll let them debate those issues. I 8 Reporter, certify that I was authorized to and did 10 think, from our perspective, I've looked at 9 stenographically report the foregoing proceedings and 11 this very closely and I think that this 10 that the transcript is a true and complete record of my 12 would -- this proposal is within the -- the 11 stenographic notes. 13 kind of programming that we supported elsewhere 12 13 14 in the city. And for those reasons, I probably 14 15 would speak in favor of it. 15 DATED this 2nd day of December 2020. 16 THE CHAIRMAN: Mr. Todd Froats, please. 16 17 BOARD MEMBER FROATS: Very good comments, 17 Mr. Gillam. 18 18 Diane M. Tropia 19 I have no further comments. I think it's Florida Professional 20 a great project. I'd like to see it get 19 21 20 started. 21 22 THE CHAIRMAN: Okay. We have a motion. 22 23 We have a second. Resolution 2020-11-02, REV 23 24 Grant for Lot J. Let's vote. 24 25 Mr. Citrano. 25 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300

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CITY OF JACKSONVILLE DOWNTOWN INVESTMENT AUTHORITY BOARD MEETING

Proceedings held on Wednesday, November 18, 2020,

commencing at 2:55 p.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

RON MOODY, Chairman BRAXTON GILLAM, Vice Chair. CAROL WORSHAM, Secretary. WILLIAM ADAMS, Board Member. OLIVER BARAKAT, Board Member. JIM CITRANO, Board Member.
TODD FROATS, Board Member.
CRAIG GIBBS, Board Member.
DAVID WARD, Board Member, via teleconference.

ALSO PRESENT:

LORI BOYER, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. JOHN CRESCIMBENI, DIA, Compliance Coordinator. STEVE KELLEY, DIA, Director of Development.
INA MEZINI, DIA, Marketing and Communications.
JOHN SAWYER, Office of General Counsel.
LeANNA CUMBER, City Council Liaison.

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resolution.

MS. BOYER: I'll let Mr. Parola do that as our DRI and development rights expert, and you're going to get a presentation on that in a few minutes as well.

3

4

MR. PAROLA: Thank you for that vote of confidence in being called an expert.

THE CHAIRMAN: Mr. Parola, I'm going to remind you to speak up.

MR. PAROLA: Yes, sir, Mr. Chairman. Guy Parola with the Downtown Investment Authority.

As you stated, at the last Strategic Implementation Committee meeting, that committee took up this resolution, which is Resolution 2020-11-03, and this allocates the development rights for Lot J from an overall pool of rights for the Shipyards, Met Park, and the Lot J geographic area.

The specific requests -- and I won't go into as much detail as I did at the committee to save some redundancy. But the request is 500 multifamily units, 250 hotel rooms, 50,000 square feet of office, and 200,000 square feet of commercial.

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PROCEEDINGS

November 18, 2020

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2:55 p.m.

THE CHAIRMAN: Let's go to the Downtown Investment Authority. October 14th, we have minutes. Hopefully, you have read them.

Are there any changes or comments? Or, if not, I need a motion to accept them.

BOARD MEMBER GILLAM: Move to approve. THE CHAIRMAN: Mr. Gillam moved to

approve.

Is there a second?

BOARD MEMBER GIBBS: I'll second.

THE CHAIRMAN: Mr. Craig Gibbs.

All in favor say aye.

BOARD MEMBERS: Aye.

THE CHAIRMAN: All right. So the minutes stand.

Let's go to Resolution 2020-11-03. This is development -- allocation of development

rights for Lot J.

Again, Mr. Barakat has chaired the meeting of the Strategic Implementation Committee on Thursday the 12th of November. I'm going to ask him to comment in just a second, but, Ms. Boyer, I'd like you to introduce this

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> Assuming the resolution is adopted and the allocation goes through, let me just go over some of the balance of entitlements. There's 162 multifamily units, 100 hotel rooms, we've zeroed out commercial, 400 marina slips, and 783,556 square feet of office. So those would be the entitlements left over that could be applied to the balance of the Lot J, Shipyards, and Met Park property. In other words, that's the balance that could be applied to the Shipyards and Met Park.

What I will say is, don't be, you know, terrified that we've got 160 multifamily units and 100 hotel rooms and everything. Instead, I would draw your eyes to the 783,556 square feet of office that could be converted to other uses. So as the other areas get developed, you know, presumably we would come in and we'd

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going to be derived from a conversion of office

The 100,000 square feet of commercial is

development rights, as is allowed in the development order for the DRI. And then once

the DRI is abandoned here in a few months, the conversion will live through the Comprehensive

Plan.

City of Jacksonville November 18, 2020 Downtown Investment Authority **Uncertified Condensed Copy**

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5 start converting that square feet of office group and the development rights they think are 2 until we've reached the development rights an easy reminder that all these things are 3 necessary for the Phase I and Phase II connected, and one of the messages from these

development as presented by the developer at 4 5 the Strategic Implementation Committee meeting.

6 I will call your attention that there are a couple of sections in the resolution. One of

8 the sections actually allocates the development

rights. Another section says that the 9

10 development rights can be assigned by the

developer to others as Lot J gets developed by 11

12 other individuals. And, finally, 60 months

from the redevelopment agreement any unused 13

14 development rights will return back to the

15 Downtown Investment Authority for use on other

projects in the Shipyards or Met Park. 16

17 And that concludes my presentation, sir.

18 THE CHAIRMAN: Thank you, Mr. Parola.

Let's go around and -- any comments or

20 questions?

7

19

21 Mr. Citrano.

BOARD MEMBER CITRANO: No comments. 22

23 THE CHAIRMAN: Bill Adams.

24 BOARD MEMBER ADAMS: I don't have any

25 comments either.

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> > 6

1 Thank you.

2 THE CHAIRMAN: Mr. Gibbs.

3 BOARD MEMBER GIBBS: Would you like a

4 motion?

5 THE CHAIRMAN: Yes. I need a motion.

6 BOARD MEMBER GIBBS: I'd like to move

7 Resolution 2020-11-03.

8 BOARD MEMBER GILLAM: Second.

9 THE CHAIRMAN: I have a motion with

10 Mr. Gibbs. I have a second with Mr. Gillam.

11 BOARD MEMBER GIBBS: And now I have no

12 further comments.

13 Thank you.

14 THE CHAIRMAN: Carol Worsham, questions,

15 comments?

20

23

BOARD MEMBER WORSHAM: No. I'm looking 16

forward to the presentation on the DRI status 17

18 itself after this.

19 Thank you.

THE CHAIRMAN: Mr. Gillam.

21 BOARD MEMBER GILLAM: No comments.

22 THE CHAIRMAN: Oliver Barakat.

BOARD MEMBER BARAKAT: No comments other

than I somewhat want to build on Mr. Gillam's 24

25 comments regarding the Riverfront Parks Now

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THE CHAIRMAN: Mr. Gillam. BOARD MEMBER GILLAM: In favor.

3 THE CHAIRMAN: Hang on before we vote.

4 BOARD MEMBER GILLAM: I'm sorry.

5 THE CHAIRMAN: LeAnna Cumber, I'm sorry, I

community groups is not only the importance of

the public realm but the importance of

pike, particularly for large projects, it

really is important to think about this

approaching the development downtown

holistically and strategically. And when we

dole out rights without knowing what else is --

or considering what else is coming down the

holistically; development rights as a small

it's really -- it's really important for us to

impact or a small aspect of that, but I think

think about each project not in a silo but how

it's connected to the adjacent properties and

other projects. There's a lot of moving parts in this part of downtown and a lot has come to

So I wholeheartedly agree with that

message that we are getting from community

THE CHAIRMAN: Thank you, Oliver.

BOARD MEMBER FROATS: No comments.

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us in the last 90 days. It's a lot to absorb.

groups, so I just wanted to reiterate that.

keep leaving you out, but did you have any 6

7 comments or questions?

Mr. Froats.

COUNCIL MEMBER CUMBER: That's okay.

9 Through the Chair, I have no comments on

10 this.

11 Thank you.

12 THE CHAIRMAN: Thank you.

All right. Let's vote. 13

Mr. Gillam. 14

15 BOARD MEMBER GILLAM: In favor.

THE CHAIRMAN: Carol Worsham. 16

17 BOARD MEMBER WORSHAM: In favor.

18 THE CHAIRMAN: Bill Adams.

BOARD MEMBER ADAMS: In favor. 19

THE CHAIRMAN: Oliver Barakat.

21 BOARD MEMBER BARAKAT: In favor.

22 THE CHAIRMAN: Jim Citrano.

23 BOARD MEMBER CITRANO: In favor.

THE CHAIRMAN: Todd Froats. 24

25 BOARD MEMBER FROATS: In favor.

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THE CHAIRMAN: Craig Gibbs. 1

2 BOARD MEMBER GIBBS: In favor.

THE CHAIRMAN: And Ron Moody is in favor.

Again, we have eight to zero in favor of 4

Resolution 2020-11-02 [sic]. 5

All right. Was that -02 or was that -03?

MS. BOYER: That's -03. 7

THE CHAIRMAN: That's -03. I said that

9 wrong. It is -03.

10 All right. Let's go to Resolution

2020-11-04. This the DIA bylaw amendment. 11

12 Ms. Boyer, would you like to speak to that

13 issue, please?

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MS. BOYER: I'm going to actually let John 14

Crescimbeni speak to it. So if John wants to 15 come take a seat -- he's taking Mr. Kelley's 16

seat. There we go. 17

18 THE CHAIRMAN: Mr. Crescimbeni, I'm going

to remind you to speak up. 19

MR. CRESCIMBENI: I think I can do that.

21 So thank you, Mr. Chairman.

As you know, earlier this year the

23 governor, with the onset of the COVID, issued

an executive order which suspended a statute 24

that required an in-person quorum. And that

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worked great for Zoom meetings, but once that

executive order expired on November 1st of this

year, we had to kind of scramble to get this 3

hybrid Zoom/in-person meeting going, but -- the 4

current bylaws do not allow members to vote 5

via -- participation through electronic means. 6

7 They can only vote if they are in person.

8 So there's AG opinions out there that talk

9 about the requirement for an in-person meeting.

10 There's AG opinions out there that talk about,

11 providing your bylaws don't prohibit a

12 nonattending board or commission member from

voting via electronic means, providing they 13

14 have an extraordinary circumstance.

So what we've drafted here, with the help of OGC and the Ethics Office, is a revision to

our bylaws that will essentially permit this

18 board to continue operating in this mode and --

providing there's an extraordinary circumstance 19

on the part of the board member that cannot 20

21 attend in person, they would be able to

22 participate and vote in the meeting.

> Now, the board would have to, in its best determination, sometimes take a vote on that

25 extraordinary circumstance. But in order to

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avoid voting on health matters and out-of-town

business-Related trips, we've baked those into

the amendment change, so anything beyond that

would have to be considered on a case-by-case 5

basis.

6 If the pandemic continues for longer, the

board could certainly, at a meeting, take up a

8 vote saying that board members that want to

participate through electronic means for the 9

10 reasons of a pandemic -- and you could set a

time period for that or have it sunset. When 11

12 the pandemic is over, you could do things like

that, but you -- they would have to have an 13

14 extraordinary circumstance and you still have

15 to maintain the in-person quorum.

The quorum for this group is six. So if 16 17 six people were in person, three could attend

virtually, providing the board determined that 18

19 they have extraordinary circumstances to

20 participate virtually.

21 THE CHAIRMAN: Thank you, John.

All right. Let's -- I need a motion for

23 Resolution 2020-11-04.

24 BOARD MEMBER WORSHAM: So moved.

25 THE CHAIRMAN: All right.

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1 BOARD MEMBER GILLAM: Second.

> 2 THE CHAIRMAN: Okay. I have a motion and

3 second.

5

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22

4 Let's have discussion.

Mr. Citrano, questions or comments?

6 BOARD MEMBER CITRANO: None.

7 THE CHAIRMAN: All right. Bill.

BOARD MEMBER ADAMS: No questions for me.

9 THE CHAIRMAN: Craig Smith [sic].

10 BOARD MEMBER GIBBS: My last name is

11 Gibbs, not Smith.

12 THE CHAIRMAN: I'm sorry. Craig Gibbs,

13 sorry.

14 BOARD MEMBER GIBBS: Mr. Crescimbeni,

perhaps you could point out, the last 15

sentence -- next to the last sentence in this 16

particular resolution, and why, if I notify the 17

18 Chair, that's not a violation of the Sunshine

19 Law.

MR. CRESCIMBENI: Yes. If a board member 20

21 who wants to participate virtually, they have

22 to notify the Chair and staff of the person --

23 of the reason for the participation virtually.

That's a one-way communication. 24

So this has been vetted by Ethics and the 25

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Office of General Counsel. When Lori and I

- 2 were on the City Council, if we were going to
- be late for or miss a meeting, a committee 3
- meeting, et cetera, we would simply send the
- Chair a request to be excused for being late or 5
- 6 excused for being absent, but that's a one-way
- communication. The Chair would not be able to 7
- 8 reply back. So no Sunshine violation on a
- one-way communication. 9

So if, in the event the board member wanted to attend a meeting virtually, committee

11 meeting or board meeting, they would send that 12

- notice, but the Chair would not be in a 13
- position to reply. And you're notifying staff, 14
- 15 so staff can have that communication as well
- with the chairman of the committee or the 16
- 17 board.

10

- BOARD MEMBER GIBBS: Okay. Thank you. 18
- 19 Mr. Smith has no further guess.
- 20 THE CHAIRMAN: Thank you.
- 21 Carol.
- BOARD MEMBER WORSHAM: I think it's a 22
- 23 reasonable accommodation, and thank you for
- putting these together. 24
- 25 THE CHAIRMAN: Braxton Gillam.

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14

- 1 BOARD MEMBER GILLAM: Nothing.
- THE CHAIRMAN: Oliver. 2
- BOARD MEMBER BARAKAT: No comments. 3
- THE CHAIRMAN: Todd Froats. 4
- 5 BOARD MEMBER FROATS: No comments.
- 6 THE CHAIRMAN: All right. If there's no
- other discussion, let's vote. This is 7
- 8 Resolution 2020-11-04.
- 9 Mr. Gillam, how do you vote?
 - BOARD MEMBER GILLAM: I'm in favor.
- THE CHAIRMAN: Carol Worsham. 11
- BOARD MEMBER WORSHAM: In favor. 12
- THE CHAIRMAN: Bill Adams. 13
- BOARD MEMBER ADAMS: In favor. 14
- THE CHAIRMAN: Oliver Barakat. 15
- BOARD MEMBER BARAKAT: In favor. 16
- 17 THE CHAIRMAN: Jim Citrano.
- BAORD MEMBER CITRANO: In favor. 18
- THE CHAIRMAN: Todd Froats. 19
- BOARD MEMBER FROATS: In favor. 20
- 21 THE CHAIRMAN: Craig Gibbs.
- 22 BOARD MEMBER GIBBS: In favor.
- 23 THE CHAIRMAN: And Ron Moody is in favor.
- 24 Again, this resolution carries eight to
- 25 zero.

10

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All right. Next item is Mr. Steve Kelley,

our director of downtown real estate and development, has a -- no. Our next item is the

4 consolidated downtown development of --

5 MS. BOYER: Before that -- Mr. Chairman, 6 before that, on the other agenda --

THE CHAIRMAN: That's the new one. New 7

8 business. Thank you, Lori.

9 Each of you have a letter that Lori has prepared. I think it's very, very timely. Let 10 me quickly read it, if you would follow along 11 with me. Does everyone have a copy? 12

BOARD MEMBER FROATS: I'm just receiving 13 14 it.

THE CHAIRMAN: I hope someone is from the 15 press here so they can zero in on this comment. 16

17 All right. This letter was written November the 18th, 2020. 18

19 "To whom it may concern, this letter is 20 provided to eliminate apparent confusion and 21 misinformation surrounding our position on the

potential swap of property we refer to as the 22

'Shipyards' for some or all of the current 23

Metropolitan Park. 24

"I have been copied on correspondence from Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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the local civic group, Riverfront Parks Now,

- and several individuals that do not reflect our
- agency's position. We do not support a swap
- that provides fewer acres or unusable strips as 5

replacement.

6 "The Downtown Investment Authority is a Community Redevelopment Agency for downtown 7

8 Jacksonville; responsible, among other things,

for the redevelopment of all City-owned 9

10 property. As such, the Shipyards has long been

in our inventory and considered a catalytic 11

site for private commercial development that 12

would connect the core of downtown to the 13

Sports and Entertainment District. Recently, 14

we received a development proposal for a 15

portion of Metropolitan Park, and our board 16

17 agreed that we would consider relocation of the park to the Shipvards. 18

"The DIA strongly believes that a major 19 riverfront downtown park is not only important 20

21 to provide equitable access to a major asset of

22 the city, but also essential to the success of

23 downtown redevelopment. This park should be a destination for tourists and residents alike, 24

25 and it is important to our goal of residential

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2 "DIA believes that any relocated park 3 should include the same total acreage as Metropolitan Park and the adjacent Kids Kampus 5 with no loss of either size or value. We're in 6 the process of preparing several conceptual 7 plans that would illustrate possible park 8 configurations, and a local philanthropic organization is engaging a well-known design 9 10 team to refine those efforts.

"To be clear, we are neither advocating 11 12 for nor do we support a reduction in the size or quality of this park nor its relocation out 13 14 of downtown. The Museum of Science and History" -- that is MOSH -- "has indicated its 15 desire to relocate to this vicinity as well, 16 and we believe it would be an asset to the 17 18 park. We understand and acknowledge that such 19 a use would be an addition to, not in lieu of, 20 the park. Our conceptual plan will show one or 21 more potential locations for the museum and its 22 relation to the park.

"Sincerely, Lori Boyer, Chief Executive Officer, Downtown Investment Authority."

I wanted to get that in front of the

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board, take your temperature, see if you agree or disagree.

Jim Citrano, why don't you make the first comment.

BOARD MEMBER CITRANO: Yeah. I mean, we talked about this at the end of the SIC meeting last week. And, you know, as a new board member, I feel like I've been thrown into the fire a little bit, and that's a good thing. There's a lot going on. There's a lot going on on the Northbank. And that is a very, very

12 good sign for our community. It is extraordinarily complicated with all 13 of the projects, movement of MOSH, but, you 14 15

know, as a community member first, I heard the Riverfront Parks Now group very loud and clear. I would ask the public just to bear with

17 18 us as all these things come together and know 19 that we are really looking at, from my standpoint, the best interest of the City, 20 so ...

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THE CHAIRMAN: Okay. Bill Adams. BOARD MEMBER ADAMS: I guess I would echo some of Braxton's earlier thoughts about the

24 25 fact that these things go together and it's not

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1 an either-or.

2 It is extraordinarily discouraging. I'm like Mr. Citrano, I'm a new board member. It's extraordinarily discouraging to me, both as a board member and as a citizen, to see ideas 6 come up for consideration and be shot at with 7 no alternative.

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When the Riverfront Parks Now folks came and presented, I've expressed my concern about their position right then in that these lands have been vacant for decades and there has been plenty of time to take action, to come up with whatever plan they care to propose and to act upon it, but they didn't. But that doesn't mean that they're wrong or that doesn't mean that they're not entitled to their position because they certainly are entitled to their position and they are entitled to voice their opinions, but it's problematic for me to see folks simply snipe at things without an alternative or a solution.

So I'm certainly in favor of Ms. Boyer's expression of direction, and, you know, that's kind of the way I feel about it.

THE CHAIRMAN: Thank you, Bill.

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18 1 Mr. Craig Gibbs.

BOARD MEMBER GIBBS: Ditto.

3 THE CHAIRMAN: Carol Worsham.

4 BOARD MEMBER WORSHAM: Thank you.

I think that it's extremely important that 5

we, as a board, adopt a policy. And I think 6

7 this is the first step toward that, and that --

8 I believe that all of us and the staff and the

City understand the opportunity that's in front 9

of us for the development of the Northbank 10

11 Riverwalk and the Southbank Riverwalk, and I

12 think that there's no misunderstanding about

the synergy that has to happen between 13

14 development and open space. And I think that I would encourage

everyone who has brought it to the forefront --16 17 and especially the riverfront park -- river 18 parks now -- I didn't say it right -- group and 19 Scenic Jacksonville -- another grass-roots

organization -- that we hear you and we do not 20

21 disagree, and I think it's a planning process

22 that's going to go forward, and we ask your

23 patience and know that we understand that the

24 next five to ten years and what happens to our

25 riverfront can define us as a city.

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1 And I think it's very important for us to 2 know that as a board. And I think that pretty

3 much everyone on -- we all know that, so we

thank the public for their comment. And I 4

5 thank Ms. Boyer for putting this together. And

6 as I said, patience of -- we've got

7 opportunities in front of us, and I think that

8 I'm excited about what will happen on our

riverfront and the difference it will make in 9

10 the next five to ten years downtown.

THE CHAIRMAN: Mr. Froats.

BOARD MEMBER FROATS: I like what 13

Mr. Adams had to say. I'm in agreement with that.

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I would say that, you know, I'm in favor of parks. I mean, who isn't, right? We want parks, we want public access to the river.

We've got the biggest asset in our city, is the 18 19 river, and so we want access to that. We want

20 parks around it, but we definitely need

21 development. We do have an opportunity here

with somebody that has come into our city with 22

23 the wherewithal to get some major projects done

and we shouldn't push them away. 24

Should we work with the parks people? We

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definitely should. I think we do have a lot of opportunity on the river. We have a MOSH site,

3 that if they moved, we have an opportunity

there for a potential park. So we have some --4

5 we have a lot of opportunity.

Let's not forget that there's another group of voices out there that don't show up on our meetings that are totally against parks.

9 When the Landing came down, there were a number

10 of groups that said, Oh, it's going to be a

park, great; we don't want a park; it's another 11

12 place for homeless people to populate. So

there's an another group out there that's not 13

14 voicing their concern here as well.

15 But I'm in favor of parks. I would like

to see as much public access as possible for all the developments that we've had. The most

18 recent one, River City, with Ms. Boyer getting

19 additional access to the riverfront by

20 expanding the Riverwalk, the efforts that

21 Ms. Boyer has taken to complete the trail

around -- and I would love to be at that point 22

where we can actually bike or jog or walk

around the entire river. That would be great.

25 So we want the same thing, but we definitely

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want to see the development as well.

2 I would love to see a Four Seasons

downtown on the water. We need one. We do not

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have anything comparable to that. When people

5 come to town, they want to go to the Omni or to

the Ritz Carlton to stay instead of staying

7 downtown Jacksonville. So I believe we need

8 something like that. I'm in favor of that 9

project.

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But, again, we're all about parks and public space, so I think putting it together and thinking about those things as we do these developments is -- that's the mission we're trying to accomplish.

Thank you.

THE CHAIRMAN: Thank you, Todd.

17 Oliver, I know how you feel, but I want to 18 hear it again.

BOARD MEMBER BARAKAT: Well, I think the

20 letter is well-timed. I think the letter

21 specifically addresses that we're not

interested in reducing the size of the 22

23 Metropolitan Park acreage, that we're going to

24 endeavor to keep the size and the quality of

25 the experience that one used to have when the

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park existed about the same.

2 And so I think, based on the mock drawings

3 that have been sent to us or provided to us, it

looks like the park aspect of our planning is 4

5 an afterthought, and I think that's some of the

concern, that not only people in the community 6

7 have, but some of the board members have too.

And it's not, I think, whether you're for parks

9 or against parks, I just think that generally

10 the feeling is that when it comes to park

11 development downtown, it's an afterthought.

12 And that if somebody is against parks downtown

it's because they haven't been properly planned 13

14 or put in the right place or properly

activated, and that's what -- and that's where 15

16 the homeless population issue comes to task.

And so the message is, please don't let

18 the public access aspect of development along the river be an afterthought. It should be at

19 the forefront of our thinking, along with the 20

21 quality of the private development. And it

22 should be well-integrated. The private

23 development and the public access should be

well-integrated and feed off one another. I 24

25 think that's -- to me, that's the message I've

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been hearing.

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I don't believe Riverfront Parks Now is all parks and (inaudible). I think they made that pretty clear. They just want purposeful and strategic planning to occur. And we are the board to do that. And they want -- and not just Riverfront Parks Now. A lot of people in the community have been saying this for years. Stop planning in silos. All the City agencies and everybody on the fourth floor of City Hall should all be working together with this agency to plan and develop this downtown purposefully.

So I think this letter is very timely. I agree with it.

This consultant you're talking about, Ms. Boyer -- you and I have talked about this. I wouldn't mind if they also considered the Landing.

19 And to Mr. Adams' point, one of the 20 reasons this group has popped up now versus a 21 year or two ago is that we now own the Landing and we own more public space along the 22 23 riverfront than we have in -- almost ever. So, yes, some of them are late to the game, but 24 there's been a realization of the many, many

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acres of land this City owns and what -- the opportunity exists around that.

So I would ask that to be considered, that the consultant at least consider other lands we own publicly to ensure we don't duplicate public space or we don't put a kayak launch in one area of downtown when it could be better placed somewhere else. So we need to encourage our consultants to also think about this holistically, not only when it comes to private

10 11 development, but, most importantly, when it

12 comes to public space development.

Thank you. 13

THE CHAIRMAN: Thank you. 14

Braxton Gillam. 15

16 BOARD MEMBER GILLAM: So, briefly, at first I want to thank Ms. Boyer for her letter. 17 18 Nothing frustrates me more than misinformation,

19 whether it's intention or negligent. And I fielded phone calls, as I'm sure, 20 21 maybe not as many, but -- as Ms. Boyer has, and

22 have experienced that misinformation and spent 23 a lot of time trying to correct

misunderstandings, for lack of a better term, 25 of what we're trying to do.

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Nothing against Metropolitan Park, but 1 it's a failed park. And what we have is an opportunity now, in the form of parks now and in the form of development that's being 4 presented to us, is it creates something that's more usable and provides more access, and

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8 And we are pro park, we are pro downtown, 9 we are pro -- you know, something that will 10 work. What we have now is not working. So, again, I just thank you for trying to correct 11 12 the misconceptions or misunderstandings.

that's what we're -- that's what we're about.

13 Thank you.

THE CHAIRMAN: Thank you.

15 Lori, do you have any comments?

MS. BOYER: No. I had mentioned at the 16 17 end of the Strategic -- and I will give you

more in my CEO report later on, about what's 18

19 going on on these other aspects, but I

20 mentioned at the Strategic Implementation

21 Committee a thought that I would bring a

resolution to the board to this effect in 22

23 December.

24 But what has happened between Strategic 25 Implementation Committee a week ago and now is Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

I have received any number of emails. There

seems to be an email campaign going on. And I

believe the Chair is copied on them, and maybe

most of you board members are as well, where

there is a misimpression about what we do

support or what we don't support. We have 6

7 articulated it before, but I wanted to put it

in writing, with your permission, and have

something that I have your authority to 9

10 distribute and respond to, what I perceive is a

11 misinterpretation of our intention that is

12 going on.

So I'm glad to hear that you're 13 comfortable with this and that I have your 14 blessing to move forward and respond to emails 15

accordingly and to distribute this as -- as 16

17 where we are in our current thinking. It

18 doesn't mean we've heard from the National Park

19 Service, it doesn't mean anything's set in

stone. It just is a statement of the board's 20

21 intention and where they want to go.

So I appreciate that. Thank you.

THE CHAIRMAN: And we may even be able to

24 see this on the editorial page in the next

25 couple of days.

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MS. BOYER: Make sure Mr. Bauerlein gets a 1 2 copy.

MS. MEZINI: Mr. Moody, Nancy Powell has her hand raised.

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5 THE CHAIRMAN: Okay. Did you say that 6 Nancy Powell has a comment she wants to make? MS. MEZINI: She has her hand raised, yes. 7

THE CHAIRMAN: Fine. Let's bring her in.

MS. POWELL: Yeah. I just want to say -maybe it's a question, because there has been a -- when you talk about misinformation -- and,

Lori, I appreciate your statement because 12 that's new information to us. We have not 13 heard that before. 14

But there is a submission by the City to the National Park Service for a swap of 11.8 acres, and so that is what Riverfront Parks Now has opposed and has -- and it's urging others to oppose because it is not 23 acres, it's not comparable, and if the -and it has -- the map has DIA on it. So that's, I think, part of the miscommunication

22 23 perhaps, is that there is this submission. It

is a fact. It is not misinformation. 24

> I don't think, Lori, unless something, you Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

know -- I mean, we have that submission, so I guess it would be good to clarify what's going on.

THE CHAIRMAN: So, again, I think your comment, Lori, is perfect timing.

All right. We have two presentations. Next is the consolidated downtown development of regional impact abandonment, CHW. Who is going to do an introduction?

MR. PAROLA: Mr. Chairman, if it's okay, I'll kind of queue this up a little bit. I will try -- I've never been accused of being quiet before, so thank you.

I recall when I was first interviewing for this job and I was in a panel interview and they asked me one thing I could change about downtown -- Mr. Barakat was in on the interview -- and I said that the DRI needs to go. It's antiquated, it seems like it's -it's more of a hindrance than a help at this point. And that was a point of constant communication with this board and a constant effort.

24 About a year ago, we finally, after much thought, were able to couch and create a scope 25

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of services and get a plan together of how we

could abandon it, but also keep this board --

as my words, and I think if Ms. Durden was in here she'd chastise me for saying it -- a

master developer, if you will, for downtown.

In other words, to retain your allocation

ability, to retain your ability to incentivize projects by giving them what will be mobility

fee credits, what were Phase I development 9 10 credits.

11 And with that, I'll try to reproduce the presentation. Let me say this: There are 12 three ordinances right now pending in front of 13 14 the City Council, or will be introduced to City Council, that are the finishing touches on 15 abandoning the DRI, preserving its good points 16 17 in the Comprehensive Plan and preserving its good points in the Land Development 18 19 Regulations.

There have been, I believe, three or four other pieces of legislation that have got us to this point, and so Mr. Brashier will give you -- will detail to us how we got here and what our role is from here on out.

So thank you.

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1 THE CHAIRMAN: Welcome.

MR. BRASHIER: Thank you.

3 Good afternoon, Mr. Chair, board members.

I'm Craig Brashier with CHW. I am honored 4 to be here on behalf of this project because --

this started more than a year ago. I believe 6

the RFP came out in March of 2019. We were

selected and under contract and at work by 9

September of 2019. And now here we are, 10 despite everything else that's gone on in the

11 world this past year, at the home stretch. It

12 took a lot of people to make that happen.

So before we get into the details of the 13 project itself, I want to recognize and thank a 14 lot of people who supplied the brain power and 15 the effort to get us to this point. First and 16 17 foremost, Lori Boyer and the DIA for spearheading this project and continuing to 18 advance the City's goals for development and 19 20 redevelopment in downtown.

21 Bill Killingsworth with the Planning and 22 Development Department, and Shannon Eller, 23 Office of General Counsel, for their assistance 24 with crafting the overall approach and strategy 25

for this project because it was quite Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

complicated and a lot to get your arms around.

2 And then when it came down to the nuts and 3 bolts of getting things done, Guy Parola, your in-house DRI expert, as we all know him. 4

Kristen Reed and Helena Parola at the Community 5 6 Planning Division. And Laurie Santana with the

Transportation Planning Division, and then --

7

8 as well as our consultant team, which includes

Ms. Brenna Durden, as Guy referenced, who had 9 10 to step out to an historic preservation board

meeting, but I assume she will make it back 11

here at the -- for the very tail end of these.

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And then Cantrece Jones and then our group at 13 14 CHW.

So from the get-go there were three key goals for this. We wanted to abandon the DRI, as Guy was telling you about, but we wanted to do it in a way that created a legally defensible methodology that preserved the development rights that were afforded by the DRI.

We wanted to abandon it in accordance with Florida Statutes, and we wanted to -- or we realized at the same time we had to amend the Comp Plan and the City's Ordinance Code so that

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review process for new projects. 4 Now, in this situation, if you already had a DRI, like you do here, you have to abide by 5 the rules until it's gone, so -- but for anything new coming in, it wouldn't be required. So, therefore, today, if we were

known as for short. And then in 2015, the

state legislature completely eliminated the DRI

starting from scratch, a DRI would not be 9 10 required for the City of Jacksonville in order 11

to achieve those development goals.

12 And even more specifically than that, your own Comprehensive Plan has a policy in the 13 14 Future Land Use Element which specifically states that -- prior to entering the Phase II 15 and Phase III entitlements of this DRI, that 16 the DRI should either be abandoned or some 17 other mechanism adopted that would require it 18 19 to be consistent with the City's mobility fee system. So actually what we're doing here and 21 at the end of this process is required by your Comprehensive Plan as well. 22 23

So there were four key steps that had to occur sequentially in order for us to really get here, to where we are today, and then there Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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we didn't create any gaps in regulation that may affect any current projects or soon-to-be projects while this was -- while this process was going on.

So for those of you who may not know or have the history in DRIs that some of us do, I'll give you a brief overview. First of all, DRI stands for Development of Regional Impact. It was a program created by the Florida

Legislature back in 1972.

Pretty much a DRI is defined as any development that has a substantial effect on more than one county. So it was a review process to ensure and to mitigate for these anticipated impacts.

The City of Jacksonville originally had three DRIs for the downtown area, and then in 1992 these were consolidated into one development order, which is what you know now. As Guy stated, this is a very antiquated and outdated tool for regulating development. So even the State legislature recognized that back

23 in 2011 where they exempted projects within dense urban land areas from the DRI review process. And Jacksonville is a DULA, as its

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was a couple other steps which will tie in, kind of dovetail and all come together at the end, for final approval. 3

So the first thing that had to happen 4 was -- or that we actually chose to make happen as a benefit to the DIA and for development in 6 downtown was to convert some of the existing 7

DRI entitlements, and that was done and approved on December 10th of 2019. And that 9

10 was done in order to maximize the mobility fee 11 credit that we were going to preserve for the

12 DIA to be utilized for development in the

downtown area, and that mobility fee credit was 13

approved earlier this year in March based on 14

these unused entitlements that were from 15 Phase I, which have already been mitigated for 16

17 through transportation improvements.

The City also wanted to see, well, how is that going to impact today's system moving forward, so we put together a transportation analysis and worked with the Transportation Planning Division, and they approved that analysis in March as well of -- earlier this year.

We then put together the Comprehensive Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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Plan text amendments, which Guy was referencing

- 2 earlier, which probably came before this board
- 3 earlier, before it went to the City Council for
- transmittal. And that preserved what was 4
- important and good about the DRI, being the 5
- 6 entitlements, being regulatory authority,
- 7 things that require consistency with other
- 8 plans in the City. So that is now preserved
- and monumented [sic] in the Comprehensive Plan. 9
- 10 That went to City Council in August and they
- approved to transmit it to the Florida 11
- 12 Department of Economic Opportunity, which is
- what all Comprehensive Plan text amendments --13
- 14 that's the process they all have to follow. So
- 15 it goes to them for review as well as other
- State and regional review agencies. And I'm 16
- happy to say we got zero comments on what we 17
- have proposed, so they gave us the green light, 18
- 19 and so now that's why we're here today, we're
- 20 going back through the council public hearing
- 21 process in order for final approval.

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- And the other two components that are going to dovetail in with this are some minor
- changes to the City's Ordinance Code as well as 24
 - the actual DRI abandonment application. So all

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- of that will come together in what we were
- anticipating to be January of 2021, but we
- encountered a minor setback at the last City 3
- Council meeting when it was postponed due to 4
- some health concerns. So some of the dates 5
- here and some of the dates I show you at the 6
- very end may slide a little bit, but generally 7
- 8 we're still on track for what we had expected.
- 9 So what does all this mean for the DIA?
- 10 Pretty much it means you will not notice any
- change in your regulatory authority. The DIA 11
- 12 will maintain this authority over development
- control in downtown Jacksonville. You will 13
- continue to allocate development rights, much 14
- like we saw earlier today, and now you also 15
- have this additional incentive card that we can 16
- 17 play for these mobility fee credits, which you
- 18 can use at your discretion. There's no
- preconceived determinations made about how 19
- they're supposed to be used. So this is 20
- 21 completely up to you to incentivize
- 22 developments that you really want to have in
- 23 downtown Jacksonville.
- 24 So the mobility fee credits -- and as I 25 mentioned earlier, it was really to preserve

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and put a number to the remaining entitlements

- 2 in Phase I, which had already long been
 - mitigated for. And that number came up to
- 4 almost \$33 million in mobility fee credits,
- which, as I mentioned, can now be disbursed by
- the DIA any way they see fit for any project 7 they see fit.

8 It doesn't guarantee that any project coming in gets them, nor does it guarantee how 9 10 much any project that does get -- but that's

So the entitlements also remain the same. That was one of the most important things from the DRI. It was one of -- our focus to begin with from the get-go.

completely up to you and this board. So I see

that as a very strong tool moving forward.

So the three categories, as they were provided for in the DRI, remain the same and are now just moved over into the Comprehensive Plan. The ability to trade off these entitlements, based on traffic trips, remains the same, and that was also moved over from the DRI.

And as Guy mentioned earlier, the master developer term -- we kind of wordsmithed a Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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little bit here to say that the DIA will still

be the managing entity for the downtown

entitlement bank, so -- some of the attorneys 3

preferred that language. 4

And then the DIA will prepare an annual report to provide to the Planning and

7 Development Department, yearly, on the status

8 of these entitlements, what's been used, what's 9 remaining, and that will be an ongoing report.

10 The text amendments were necessary, as we 11 discussed earlier, to preserve those important

12 qualities of the DRI. The Comp Plan amendments also ensure that development continues to 13

remain consistent with the City's goals and 14

visions as they're outlined in the DIA's BID 15

strategy and the CRA plan. 16

17 The text amendments were approved by City 18 Council for transmittal back in August. And, there again, we -- when we were developing this 19 strategy from the get-go, it was important that 20 21 all of these things happen concurrently so that 22 we didn't leave any regulatory gaps, as we 23 stated earlier, that may have a negative impact 24 on proposed projects.

So the DRI abandonment, you know, it's Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

really getting rid of something that's really

- 2 no longer necessary. Since the time DRIs were
- 3 created and since that was a mechanism --
- 4 local, state and federal regulations have come
- 5 a long way. So what we did in the DRI
- 6 abandonment application is we went through all
- 7 of the conditions in there -- and there were
- 8 guite a bit. There was a lot of conditions in
- 9 the DO.

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And so we showed how they had either already been met or they were no longer

- 12 applicable or they will continue to be
- 13 monitored, and maybe even more so than what's
- 14 in the DRI by existing local, state, and
- 15 federal regulations. So that was the big task
- 16 when it came to putting together the actual DRI
- 17 abandonment application, and that is one of the
- 18 items that is now moving forward and will go
- 19 concurrently with the adoption of the Comp Plan
- 20 text amendments at the same time.
- 21 So what are the benefits? Currently,
- 22 there are no real benefits to the DIA, the City
- 23 or developers coming through the process
- offered by the DRI. As Guy mentioned, it's a 24

cumbersome process; it adds another layer of, Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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- you know, red tape, so to speak, for people to
- go through; it can slow down the process. So
- 3 what we tried to do here is simplify the
- 4 regulatory procedures for development to move
- 5 forward and at the same time more clearly
- 6 describe what those regulating policies are
- 7 because anybody who ever had to deal with the
- 8 DRI -- and kudos to Guy for doing it for so
- long -- it was a lot to get your arms around, 9
- 10 and especially something that's been amended
- 11 and changed that many times over the years
- 12 makes it even more challenging to regulate it
- in a correct manner, but also all of this 13
- 14 really leads down to enhancing economic growth
- 15 in downtown and continuing and implementing the
- 16 visions which you've already put together and

17 adopted.

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18 So there again, kudos again to Ms. Boyer and the DIA for finally taking this project on and getting it done.

21 So with that, between the folks we have here, I'm sure we'll be able to answer any 22 23 questions that you may have.

THE CHAIRMAN: All right. Any questions 24 25 or comments?

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1 BOARD MEMBER CITRANO: Yeah, I have a 2 question.

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3 So it sounds like there still will exist

development rights; is that correct? 4

5 MR. BRASHIER: I'm sorry. What was the 6 first part of that?

7 BOARD MEMBER CITRANO: We'll still have

8 development rights?

9 MR. BRASHIER: Absolutely. Yes, they're 10 preserved, just like they were in the DRI,

except now they're preserved in your Comp Plan. 11

BOARD MEMBER CITRANO: Okay. And then the

13 mobility fee credits will be -- is that an

14 enhancement that we have available to us?

15 MR. BRASHIER: It is. It is now. It is

16 now an incentive that you can use, which put a

number to entitlements in the DRI that have 17

18 already been mitigated for. So it's

19 actually -- you know, it's a credit. You're

20 kind of just repaying yourself for things

21 you've already done, and we will memorialize

that through that mobility fee credit contract. 22

23 So it's similar to a contract that you

24 would normally enter into with folks who owed,

to pay the mobility fee. This one was

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structured so as to preserve your credits. 1

> 2 BOARD MEMBER CITRANO: So, Ms. Boyer, I

3 assume -- or I would hope that there would be

4 some structure to how -- or system as to how

5 those get delivered to applicants that come

6 before us.

7 MS. BOYER: So there is a method to our

8 madness, and the timing of this is perfect

9 because we now have our BID and CRA plan update

10 out, and we are going to be revising our

11 incentive programs. And, hopefully, by next

12 June we will have a work product where we have

recommended changes and incentive programs. 13

14 And among those -- assuming we're still

focusing on residential, or we may have some 15

other areas -- will be recommendations as to 16

17 perhaps how we use these mobility credits as an

18 opportunity that balances the market

19 differences we're seeing from district to

20 district.

21 So, for example, we might have a REV

22 Grant, and you could still do a REV Grant in

23 Brooklyn as well as a REV Grant in LaVilla or a REV Grant on the Southbank, but in one case you 24

25 might get a mobility fee credit also because in

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that particular district the market is more

challenged. So that's going on kind of

simultaneously as a follow-on effort to this.

THE CHAIRMAN: Any other questions, comments?

BOARD MEMBER WORSHAM: I just want to congratulate Guy. I know this has been a long process, and the consulting team, to get us to this point so that we are basically not going around our back to -- you know, to meet regulatory requirements for development. So I think it's a great tool and thank you for going through the process.

I know it was arduous and -- but, again, to have the benefit of the mobility credits as part of our incentive package is huge, but also just to bring us into the 21st Century and the new plan or regulatory requirements for planning and development orders, so a great effort, and congratulations on getting this far.

THE CHAIRMAN: All right. Our next item on the agenda, Mr. Steve Kelley will present.

MR. KELLEY: Thank you, Mr. Chair.

As DIA staff, I'm just providing an

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initial review on an unsolicited -- a proposal received for a property acquisition. So per policy, I have 30 days to provide something as an initial review for the board as information

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So we received this unsolicited proposal from Ms. Cinda Williams, GRI, as the representative for Mr. Willy Walker, Esquire, for the purchase of a City-owned lot located at 0 Union Street West, as shown on the map above, on your screen.

So when you look at this map, the cross-streets are -- that's State Street running east to west at the top, Union Street east to west at the bottom. That's Jefferson on the left and Broad on the right. The lot in question is shown by the pinpoint there along Union Street.

So Attorney Walker is the property owner of the parcels east and west of the City-owned lot and -- as well as the office building that's two parcels to the west shown there at 625 Union Street. An unrelated party owns the parcel to the north.

The proposal has merit with consideration
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1 given to Attorney Walker for -- as the

2 interested party, noting his property ownership

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3 of the adjoining parcels to the east and west

4 and his nearby office location.

5 Discussions are continuing with

6 Ms. Williams and Mr. Walker regarding this

7 proposal to ensure compliance with requirements

8 of the property disposition policy. As

9 submitted, the proposal did not establish a

10 fair market value and did not provide a

11 development plan to determine if it met with

12 the BID and CRA plan, as required per policy,

13 so this is an ongoing process with this

14 interested party. And as I mentioned before,

15 per policy, we have 30 days to just make the

16 board aware that this activity is taking place.

THE CHAIRMAN: Thank you.

18 MR. KELLEY: I just wanted to check to see

19 if either of the parties were online and if

20 they had a comment to make.

21 MS. MEZINI: I do not see anyone.

MR. KELLEY: Happy to address any

23 questions.

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24 THE CHAIRMAN: Any questions?

BOARD MEMBER BARAKAT: Real quick, why do

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1 we own this property?

MR. KELLEY: Ms. Boyer, I'm not sure.

3 MS. BOYER: We own property throughout

4 downtown that is not otherwise assigned for a

specific use. So if it is property potentially

6 available for redevelopment, it is in our

7 inventory. If it's a fire station, we don't

8 own it. But if it is available for

9 redevelopment, it is assigned to our inventory.

So this is a property that could be redeveloped. And to Mr. Kelley's point, the adjacent property owners are the logical

13 purchaser of the property; however, the offer

14 that we received was both substantially below

15 current assessed value and there was no

16 intended use for the property. And we can't

17 really dispose of property well below market

18 just to let it sit vacant. That doesn't really

19 further our goals.

So if somebody wants to pay fair market value for it, we might dispose of a property that is vacant, if it's properly maintained,

that is vacant, if it's properly maintained,but we have to get somewhere, either from a

24 value standpoint or from a use standpoint, that

25 accomplishes something that we are trying to

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that.

accomplish with property that we dispose of.

THE CHAIRMAN: Mr. Kelley, just so I understand, has an offer been made on the property?

MR. KELLEY: Yes, Mr. Chair, Mr.

6 President, an offer was made on the property.

7 It did not establish fair market value, which

8 is a requirement of our policy, which is rooted

in Florida Statute. So I've communicated back 9

10 to the preparer of that offer and I'm trying to

work with them so that they will best 11

understand what we need in order to properly 12

consider their offer. 13

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In lieu of an appraisal being established, we're required to look at the property -- or Duval County property appraiser's number, which was substantially greater than what was proposed in the offer received, so it's an ongoing situation.

20 THE CHAIRMAN: All right. Any further 21 questions or comments?

BOARD MEMBERS: (No response.)

THE CHAIRMAN: Thank you, Mr. Kelley.

MR. KELLEY: Yes, sir. Thank you.

THE CHAIRMAN: We are now at the point of

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our CEO informational briefing. 1

Lori Boyer, please. 2

3 MS. BOYER: Thank you.

We have a lot going on, so I'm going to try to go fast and not keep you here too late,

but I'll answer questions on anything you want 6 more information on. 7

Jacksonville Landing, now Riverwalk Plaza -- Riverfront Plaza, the RFP is in to

procurement. And I want to thank Ms. Worsham

for her assistance in reviewing that. And so 11

12 everybody is clear, because there is also

miscommunication out there where people 13

interpret the term "RFP" as meaning a private 14

sale for commercial development, RFP refers to 15

the methodology that we have to use to do 16

17 anything. So in this case, we are soliciting

designers who will design the public park 18

space. And the goal is to qualify three teams. 19

Each team would consist of a landscape 20

21 architect, an artist, and then an urban

designer or architect. And there's quite a bit

23 of detail in the document that we have prepared

24 regarding both scope and preparation.

25 The concept is that the three teams would

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all receive a stipend and would all design to a 50 percent design, at which point that work 2 product would then be evaluated. There would be public input on that, and that would be the opportunity to decide which one we want to

build, but we can actually move forward with

8 The work we previously did identified that 9 we will be using a minimum of 4-and-a-half 10 acres for public space at the Landing, and so that is the riverfront area and the Laura 11 Street corridor, if you will. We're hoping 12 this is going to get to -- through the 13 procurement process in December so that it 14 would be on the street by January 1. I 15 understand they have cancelled some meetings, 16 17 so we may or may not make that, but that's the

goal on that. I'm happy to provide people

copies of drafts if you'd like to see it, but

it's in process finally. Next thing that I wanted to share is the concept plan for the Shipyards, Met Park, and adjacent properties. So this was a comment, discussion that we had a little bit at

Strategic Implementation last week. And then I

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advised you that from a staff perspective, we

are working on a concept plan that shows how

the whole thing could fit together. And this

extends beyond the MOSH discussion and the

Jaquars discussion of the Four Seasons, but

also includes conversation about a convention

center. And I'm going to bring that up at this

8 time because Mr. Moody and I have had several

conversations and I want to ask the board for a 9

show of hands.

11 So, as you know, we've received several 12 unsolicited proposals for a convention center on Ford on Bay or former courthouse/City Hall 13 annex site. Same developer has presented 14 several times a proposal on that site. This 15 board has rejected that proposal on several 16 17 occasions.

The last time it was discussed, Mr. Moody had graciously offered to allow them to make a presentation to the board to further explain their proposal. They have responded that they wanted to wait until they could do it in person, and the last response was that they had 24 an extensive presentation and might need 25 several hours.

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So I know that I have several board members who were of the opinion that they did not want to attend that again and felt that

3 they had already listened to that. What I 4

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really wanted to understand from the board's 5

6 perspective is at least to see a show of hands

7 of how many people would be willing to attend

8 if we scheduled such a presentation because

there's no -- I think it would not be wise

10 probably to schedule the presentation and then

have no one show up or only a few board members 11 12 show up. It's not a voting matter.

13

So is there a sense among the board that you want to hear this or how would you like us to respond?

BOARD MEMBER ADAMS: Could I ask two questions? One, is that presentation several hours long, as you understand it?

MS. BOYER: That's what we were led to 19 20 believe in the most recent email. And my guess

21 is that it is -- as it was written, it was more

than just the convention center. They want to 22 23

explain how it fits in the bigger picture, so I think it is associated with Berkman II

development as well.

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BOARD MEMBER ADAMS: Okav. And then my second question is, do they have a plan to get

around the right of first refusal on that site?

MS. BOYER: Probably in as much as the

Hyatt was one of the partners originally, but 5

one of the reasons that -- so this board took 6

7 the position twice that, number one, from a

8 financial perspective -- we both had received

9 correspondence from the mayor's office. We had

10 looked at the convention center study, and had

11 looked at the financial obligation associated

12 with the proposal to either build it outright

or to provide an operating guarantee that this 13

was not the time and we were not willing to do 14

15 it. And I have not heard any change in that

position. So the question is whether you want 16

17 to continue the dialogue, not --

> BOARD MEMBER ADAMS: I'm open to continuing dialogue. I'm not open to a

two-hour dialogue. 20

> THE CHAIRMAN: Well, let me make a comment. At the time that I opened it up for

23 perhaps a little more information to be

provided by them, it seemed like Ford on Bay

25 was starting to sputter and we didn't really

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know what was going to happen, and we still

don't know what's going to happen. I thought

it would be in our interest just to see what other options might be. 4

5 Now, whether you put it on Ford on Bay -because this certain group, they're hot and 6

7 heavy to put it on Ford on Bay and maybe 8 acquire some additional land -- or is it better

to maybe, for the future, consider it in a 9

10 grand plan, tie it into the Shipyards? I don't

know, but I thought it be would interesting 11

that we at least gather the information.

13 But I think what we're trying to do here 14 is, as a board, where's your head? Because I 15 think we need to go with the majority of what

we want. 16 17 Todd.

18 BOARD MEMBER FROATS: I'm willing to 19 listen. I mean, I'm not -- I don't think we're

20 ready for a convention center yet. Personally, 21 I don't think it should be on the water, so --

there's been talk about moving it to where the 22

23 jail is. I think that would be great. I don't

24 think we're anywhere close to having the

25 financial capability to do that, but I think as

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a future -- you know, as far as planning,

strategic planning, that would be a great idea.

But I'm willing to listen. I mean,

whether it's -- you know, if they're just going 4

to talk about the convention center, you know,

we're not talking about specific sites or -- I 6

7 know they have a site in mind, but I'm willing

8 to listen.

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9 THE CHAIRMAN: Oliver, do have you an opinion on this?

10 11 BOARD MEMBER BARAKAT: Well, I went

through the process, I think it was two years 12

ago when we invited three parties to make 13

presentations, and I went through the entire 14 process. And in all of the cases there was

15 significant public investment required, well 16

17 beyond the resources of this board, so I'm not

18 sure it would be anything but an exercise in

19 futility to really examine the merits of a

convention center on any site without knowing 20

21 there's political will to support the public

22 finance needed for a convention center.

23 So I don't think I'd be interested in discussing a convention center on a specific 24

25 site. If we want to discuss about the merits Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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of a convention center in downtown, the

- 2 benefits of it, where it should be located,
- river, off the river, make it more strategic, a 3
- proactive discussion and incorporate it into 4
- 5 our BID plan, that's the kind of conversation
- 6 I'd be interested in, but not one about a
- 7 specific site because I don't think there's
- 8 political will anywhere close to funding that,
- and there's a lot more that needs to be done 9

10 before we get there.

MS. BOYER: And that's part of why I 11 12 raised it because in this kind of overall

vision plan that we're going to show you in 13

December, we're going to show you some other

14 15 places where we might suggest it would go, but

I'd still want to be able to -- Mr. Moody to be 16

able to respond to the Jacobs' email regarding 17

18

whether you are willing to schedule that 19 meeting in December or January also.

20 THE CHAIRMAN: All right. Other --

21 Mr. Gibbs.

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BOARD MEMBER GIBBS: Like Mr. Barakat, I

23 sat through the presentation. We're just not

ready yet, and that would be the message I 24

would give them. I want to see what you have

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to offer in December, and then maybe we'll be in a further position to entertain a two-hour

3 show.

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THE CHAIRMAN: Carol Worsham. 4

BOARD MEMBER WORSHAM: I think we should

take the time and have the board and staff 6

7 discuss our own vision for what needs to happen

8 along the riverfront, the synergy between

9 public space and private development and a

10 convention center and civic space. And at this

point, we still are committed to the proposal 11

12 that we had on Ford on Bay, so it doesn't seem

to be the right timing. 13

14 THE CHAIRMAN: Anyone else?

BOARD MEMBERS: (No response.)

MS. BOYER: Okay. I think we have 16

direction that we can at least say not before 17

18 January.

THE CHAIRMAN: Yeah, I think it's clear.

20 MS. BOYER: Okay.

21 THE CHAIRMAN: I think, if I'm hearing the

board right, having a unified plan and figuring 22

23 out where all the pieces of the puzzle best fit

is really where we need to be. 24

MS. BOYER: So to that end, we're going to

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give you some high-level concept plan ideas in

the December meeting that show those uses, that

show park uses and potential park programming, that show where a museum might go, a couple of 4

5 places, show those kinds of things.

6 In addition to that, as I mentioned in the

letter, a local philanthropic organization is, 7

8 on their own, doing a -- has hired a park

9 consultant, designer, who will be looking both

10 at interconnectivity and programmatic

connectivity between all of the riverfront 11

12 parks and the riverfront park system and then

specifically looking at the Shipyards, 13

14 Metropolitan Park property, and coming up with

15 some hypothetical designs of that. So that's

going to be going on this winter as well. 16

So you have our high-level concept, that specific effort, and our Landing effort all

19 happening at the same time. So I wanted to

20 share that.

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21 Okay. Next, on The District, The District is moving forward quickly. We are scheduled 22

23 for a bond closing in early December and a

24 conveyance of the City park property to the

City in December. And we are working

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feverishly on lots of construction details on

all of the pieces that will be CRA

infrastructure, that are the parts that the CRA

is paying for and benefit the public, and we

hope those will be under construction by

February, March. It is possible that we will 6

7 have to come back to the board in that time

8 frame and ask for another month, but this --

9 that's a design and permitting issue that we

are -- the funds will be available and we're 10

11 going to be moving forward with that in

12 December. So before -- between now and the

next board meeting that will happen. 13

The two-way street design conversion from one-way to two-way of Forsyth and Adams has

been awarded. Prosser was the winning bidder. 16

17 And Mr. Parola and Public Works are in the

18 process of getting that contract finalized and

19 signed, so I would expect that we'll be

underway with design efforts on that by the 20

21 first of the year.

22 The market feasibility and -- which is a 23 separate procurement effort that's going on,

Mr. Kelley is the point of contact on that, as 24

25 well as the BID and CRA update. Both of those

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are happening right now. You very likely will 2 be contacted and we will be reaching out to 3 you.

Cantrece, raise your hand.

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MS. JONES: (Complies.)

MS. BOYER: Cantrece is handling the public outreach on the BID and CRA update, so she may be coordinating that, or Ina may be coordinating it, depending on which one, but in various capacities your input will be sought. So look for those to come forward.

Board member ethics, you have in front of you a couple of documents from Mr. Crescimbeni. The essence of this is, you're required to have four hours of ethics training in a calendar year. You have all completed one hour. Mr. Gibbs has completed two. Everybody else has three left to complete between now and December 31st. And the ethics office has opportunities to do that. This information is available on the ethics training sheet here. And you can also contact Mr. Crescimbeni if you

On some of it, you will be able to do it online, some of it will be Zoom -- you know,

need more instruction.

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self-guided online at your leisure, and the other one will be Zoom, but by the end of the year.

The other sheet you have is an invitation 4 to the unveiling of the Water Street garage 5 art, which was going to be installed last week 6 but due to the winds expected associated with 7 8 the tropical storm got delayed a bit, but it is 9 to be unveiled this coming Monday. The name of 10 it is Emergence, and it's tentatively set for 5:50 Monday. So that will be at the Water 11 12 Street garage, and you're all welcome to attend

that. I'll be planning to be there.

I wanted to give you a heads-up that we had a webinar this past Monday on our food and beverage incentive where we were working with recruiting a bunch of restauranteurs. So we had 20-some, I think, who participated in the webinar, people who operate restaurants in other parts of town who were interested potentially in coming downtown. I think we got some good candidates with serious questions out of that, looking at how the program operates. We have another program set up with brokers in

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early January, so we are marketing that.

We also have letters that either went out earlier this week or are going out this week to building owners downtown who are eligible for facade grants, to talk to them about the facade 4 grant program and explain to them their -- the 5

eligibility and how they apply. In addition, our video showing downtown projects is underway and it will be completed by the first of the year. Ina and I have seen a number of -- we've attended some storyboarding sessions where we're getting to see what it's looking like as it's rendered, and I think it will be a wonderful tool for us to be able to explain not only to developers and investors but to the public how all of these public projects, whether they're park projects, whether they're two-way street conversion, whether it's a cycle track, Lift Every Voice and Sing Park, how they connect together and create this sense of place and vibrancy for downtown. And it's been something we haven't been able to communicate

wonderful tool to do that. We talked about the convention center, and Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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the last one is we need to also have a

Strategic Implementation Committee meeting in

December on parking. So we have delayed some

of the parking discussions, some date back. 4

effectively. I think this is going to be a

The meter rates date back to June when we took that up and then we wanted to revisit it, and 6

we haven't brought it back up; however, there 7

8 are -- we have a list of items that -- some of

9 which we really need to address by January. 10

So we're going to have a parking discussion for Strategic Implementation in December also, and we'll try to be concise.

And that's just a few things we have going on.

THE CHAIRMAN: Is that all?

MS. BOYER: Yeah.

17 THE CHAIRMAN: You know, I'm hearing rumors that we might be having to give our 18 focus to the Lot J issue, and that sounds like 19 that's on a short fuse, so that might be some 20 21 additional work. What do you think?

MS. BOYER: I think that is a council 22 decision and we are comfortable with the role 23 we have right now, which is the review of the 24 25 REV Grant and the allocation of development

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1 rights, so ... 2 THE CHAIRMAN: Okay. Oliver. 3 BOARD MEMBER BARAKAT: Real quick, on the Landing, so the RFP is for design for the 4 5 public space only?

6 MS. BOYER: Correct.

7

8

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BOARD MEMBER BARAKAT: And you said 4-and-a-half acres is determined to be an appropriate amount of public space on this site; is that the number you mentioned?

MS. BOYER: Yes.

12 BOARD MEMBER BARAKAT: Okay.

MS. BOYER: So we worked with some 13 14 colleagues of yours at CBRE. Streetsense did

15 some site designs for us and placements for us

and evaluated what kind of minimum functional 16

pad sizes were that would be considered viable 17

for an office building, for a hotel, for 18

residential use, et cetera, and we have looked 19

20 at those as they are placed in the corners of

21 the building. And the four-and-a-half is the

amount that is left that is to be used for 22

23 public space that we feel is a comfortable

number that doesn't preclude our ability for 24

private development on the pads but maximizes

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the public space. 1

> So the idea here is that we get to this 50 percent number, we give the park designers a

space to work within, and then at that point we 4

5 would be considering putting out an RFP on the

private pad and how they integrate together and 6

7 know that, but we wanted to have enough

8 information about what was going in the public

9 space programatically and what it was going to

10 look like to have the private have to integrate

11 with and work with that.

12 BOARD MEMBER BARAKAT: In the RFP -- is

13 that map in the RFP?

14 MS. BOYER: It will be, yes.

BOARD MEMBER BARAKAT: Okay. You said we 15

have access and can obtain a copy of that, 16

17 so --

18 MS. BOYER: Sure.

19 BOARD MEMBER BARAKAT: -- can you send

20 that to me?

21 MS. BOYER: Sure.

BOARD MEMBER BARAKAT: That would be 22

23 great.

24 Thank you.

25 THE CHAIRMAN: Ms. Boyer, you said

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4-and-a-half acres for public space. Remind

me, the overall Landing site was, what,

7-and-a-half, 8?

4 MS. BOYER: Yes. It was 6.8, but that's 5 really before the Main Street -- the on-ramp of the Main Street Bridge is coming down, so it 6

7 gets larger than that as that ramp comes down.

THE CHAIRMAN: Okay.

9 MS. BOYER: And this takes into account --10 so essentially there is a riverfront area where

there is an easement. And if you recall the 11

12 old Landing, there was that walkway through,

and everything in front of that is in front of 13

14 the easement, so everything in front of that is

15 a public space, as well as the widened Laura

Street corridor, and then it also expands as 16

you face the Performing Arts Center. 17

BOARD MEMBER BARAKAT: And I'm sorry, speaking of the Performing Arts Center, will

20 that building be taken into consideration?

21 MS. BOYER: Yes.

BOARD MEMBER BARAKAT: Okay. Thank you.

23 THE CHAIRMAN: Okay. Ms. Boyer, any other

24 comments?

MS. BOYER: No.

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THE CHAIRMAN: Okay. Thank you for your 1

2 work. 3 Folks, I have just a couple of really

quick comments to make. We've got a lot of 4

pieces of the puzzle coming together. And I

have heard the word "synergy" mentioned three 6

or four times today. And that's really what's 7

8 happening. We're getting some synergy that can

work together. And you know what, it's 9

exciting. I've not seen it this busy downtown 10

since the mid '70s, the mid '80s, when a lot of 11

12 buildings were coming out of the ground. So,

you know, this truly is an exciting time. 13

14 And I think our job as the agency that we 15 are is to keep the vision in front of us, keep

16 the vision -- this long-term vision. And, yes,

17 it's frustrating; yes, it's hard; there's a lot

18 of issues that we're trying to balance

19 together, but I think the good that we're doing

is really starting to come to bear, and I'm 20

21 pretty exited about it.

22 So let's just keep up the good work, and 23 thanks for your hard work. And, Lori, thanks

for your staff's work. You guys are doing 24

25 great.

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All right. Any other business before we
 1
 2
        close it down?
 3
             (No response.)
 4
             THE CHAIRMAN: Well, folks, thanks for
 5
        coming. Good work. And we'll see you soon.
 6
             (The foregoing proceedings were adjourned
 7
        at 4:22 p.m.)
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 8
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    stenographically report the foregoing proceedings and
 9
    that the transcript is a true and complete record of my
10
    stenographic notes.
11
12
13
14
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16
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