City of Jacksonville July 15, 2020 Uncertified Condensed Copy

Community Redevelopment Agency 1 Carol Worsham is our current secretary of DIA. 2 Bill Adams, board member. CITY OF JACKSONVILLE 3 Is Oliver Barakat here today? COMMUNITY REDEVELOPMENT AGENCY 4 MS. BOYER: I do not think he is. BOARD MEETING 5 THE CHAIRMAN: Oliver's out of town. Okay. Jim Citrano, board member; Todd 6 Videotaped proceedings held on Wednesday, 7 Froats, board member; Craig Gibbs, board July 15, 2020, commencing at 2:00 p.m., via Zoom 8 member; and David Ward, board member. Videoconference, in Jacksonville, Florida. 9 And do we have any councilmen or 10 councilwomen here today with us? I'd like to BOARD MEMBERS PRESENT: 11 recognize them. RON MOODY, Chairman. BRAXTON GILLAM, Vice Chair. CAROL WORSHAM, Secretary. WILLIAM ADAMS, Board Member. 12 MS. BOYER: I don't believe we have any in 13 the meeting yet; however, I see Debbie Pataky JIM CITRANO, Board Member. TODD FROATS, Board Member. CRAIG GIBBS, Board Member. DAVID WARD, Board Member. 14 is in the meeting. And Debbie is LeAnna Cumber's executive assistant and I'm sure is 15 ALSO PRESENT: 16 here on behalf of LeAnna as our liaison. LORI BOYER, Chief Executive Officer. 17 THE CHAIRMAN: Okay. Spell Debbie's last GUY PAROLA, DIA, Operations Manager.
STEVE KELLEY, DIA, Director of Development.
INA MEZINI, DIA, Marketing and Communications.
LORI RADCLIFFE-MYERS, Redevelopment Coordinator.
JOHN CRESCIMBENI, Regulatory Compliance Manager.
LeANNA CUMBER, City Council Liaison.
KAREN UNDERWOOD-EILAND, Executive Assistant. 18 name for me. 19 MS. BOYER: P, as in Paul, a-t, as in Tom, 20 a-k-y. 21 THE CHAIRMAN: A what? 22 MS. BOYER: K-y. 23 THE CHAIRMAN: K-y. Okay. Welcome, 24 Debbie. 25 Let me also introduce our staff. We have Piang M. Tropia , Inc., P.O. Box 2375 , Jacksonville , FL 32203 (904) 821-0300 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 2 4 our chief executive officer, Lori Boyer, is PROCEEDINGS 1 1 2 July 15, 2020 2:00 p.m. 2 here today. Steve Kelley, he's our director of 3 3 Downtown Real Estate and Development. Guy 4 THE CHAIRMAN: All right. Here we are. 4 Parola is our operations manager. Ina Mezini 5 Folks, welcome to the Downtown Investment 5 is our marketing and communications specialist. 6 Authority meeting. This is July 15th, 2020. 6 Lori Radcliffe-Meyers is our redevelopment 7 My name is Ron Moody. I'm the new Chair of the 7 coordinator. John Crescimbeni, our regulatory 8 DIA. R compliance manager. 9 Let me start with some miscellaneous 9 I'm not sure Jackie Mott is here. Is 10 10 Jackie here? items, such as an opening statement. 11 Interesting times that we're in. 11 (No response.) 12 THE CHAIRMAN: And Karen Underwood, is In an effort to slow the spread of the 12 13 COVID-19 virus and to encourage social 13 Karen here? 14 distancing, Governor DeSantis issued Executive 14 (No response.) 15 Order 20-69 allowing local governments to hold 15 THE CHAIRMAN: All right. Let's go to the 16 public meetings using communication media 16 first item of business. And this will be our 17 technology rather than in a physical location. 17 public comments. 18 In keeping with the executive order, the MS. MEZINI: Can you hear me? 18 19 Downtown Investment Authority board meeting is 19 THE CHAIRMAN: Turn up the volume, if 20 being held via Zoom teleconference which allows 20 possible. 21 interested persons to view and participate in 21 MS. MEZINI: Can you hear me now? 22 the meeting remotely. 22 THE CHAIRMAN: I got you. Got you. 23 23 So let me introduce the board and MS. MEZINI: Okay. I'll get a little committee members and the staff in attendance. 24 24 closer to my screen. 25 We have Braxton Gillam. He's our vice chair. 25 We have received a couple of public Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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comments. But before I get to that, I would

like to recognize that Council Member Gaffney 2

3 did request to speak on a resolution. I don't

believe he is on the call right now, but I'd 4

like to repeat that just in case he is. And if 5

6 not, we can bring this up again when Resolution

2020-07-06 comes up (inaudible) as well. 7

8 I have received a request to speak from 9

Tom Rensing. He is the president of KBJ

10 Architects. Is he on the call right now? I

believe he is. 11

12 MR. RENSING: Yes, I am.

(Inaudible.) 13

14 MS. MEZINI: Okay. Go ahead, please.

MR. RENSING: Should I go ahead and speak? 15

THE CHAIRMAN: Hey, Tom. Hang on just a 16

17 minute.

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MR. RENSING: Sure. 18

THE CHAIRMAN: I need to just really

20 quickly go through the meeting instructions

21 just to make sure everyone understands.

Okay. The agenda for this meeting can be

23 viewed and downloaded from the City of

Jacksonville's website by navigating 24

DIA@COJ.net. When the meeting has concluded, a

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recorded version may be accessed via e-mail,

and the e-mail address is Rmezini@coj.net. 3

All right. Regarding how public comments will be received: Okay. Number one, the

4 public comment, the period is going to occur 5

right now. All public comments should pertain 6

only to items on the agenda and are limited to 7

8 three minutes in duration.

Number two, individuals who are unable to access the meeting or who wish to submit their comments in advance may do so by submitting their comments via email to Rmenzini@coj.net

with the title of the comment. 13

Number three, public comments submitted by

email will be submitted into the record during

the public comment portion of the meeting. 16

Individuals attending the meeting by computer 17

or telephone will be given an opportunity to 18

comment one at a time and in an orderly fashion 19

upon recognition by the meeting host. 20

21 Sorry, I didn't get that out right at

22 first.

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So, Tom, if you would like to speak, I'm

going to start my timer. You've got three

25 minutes. And I wish someone else, likewise --

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Ina, do you have the ability to start a 1 2 timer?

3 MS. MEZINI: Yes, I can do that as well.

THE CHAIRMAN: All right. Tom, you're up.

MR. RENSING: Okay. Thanks, Ron. 5

Thank you for the opportunity to speak.

As you know, the Jacobs team has 7

8 resubmitted our convention center proposal for

the City Hall/Courthouse site. We have done 9

10 this respectfully because we feel our proposal

merits careful consideration and a full 11

understanding of the elements within it. We 12

request the opportunity for a full presentation 13

before this board, City Council, and the 14

mayor's office. 15

16 Thank you very much on behalf of the

17 Jacobs team.

18 And that's it.

19 THE CHAIRMAN: Okay. All right. Thank

20 you, Tom.

21 All right. Is there anyone else for

public comments? 22

23 (No response.)

24 MS. MEZINI: I don't see any hands raised

25 here, but I did receive a couple of public

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comments via email, and so I will read those into the record.

3 The first is from Johnny Simmons. And,

Ron, if you want to just let me know when the 4

timer starts, I can begin reading. 5

6 THE CHAIRMAN: All right. It is started.

MS. MEZINI: "Dear DIA Board Members, I 7

have had a chance to preview and read the

agenda for the meeting tomorrow and have read 9

10 it in its entirety, the resolution concerning

11 the DPRP.

12 "While I probably have a few questions or concerns, I am mostly concerned with getting it 13

passed. Something has to be done about the 14 constant destruction of historic structures 15

within our downtown. If we cannot force 16

17 property owners to designate their own

18 properties and current laws and designations

have no teeth, then we need to do what we can 19

to incentivize property owners to readapt them 20

21 or sell them to someone who is willing to be

22 able to do so.

"Our downtown is better than I have ever

known it. A large part of the reason, if not 24

the primary and sole reason, is the absolute 25

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demolition of all buildings that contribute 2 life to downtown streets, and that includes 3 The Landing for that matter.

4 "Throughout Jacksonville, the coolest destinations that people flock to are 5 6 businesses breathing life into older buildings, 7 whether that be restaurants, bars, breweries or 8 entertainment venues. We cannot afford to lose any more if we are to become a destination city 9 10 for one of the only demographics missing en masse from the city, young couples and 11 12 single millennials who are high-earning young professionals. 13

"These are the demographics that companies chase. And they are willing to follow this demographic in locating new offices or relocating headquarters. Let us become more attractive to this crowd by incentivizing and unleashing the creativity that already exists in Jacksonville to turn around downtown (inaudible) to live, work, and play."

End comment. 22

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23 THE CHAIRMAN: Thank you.

24 MS. MEZINI: And I have also received

another comment from Joe Ayers with CBRE. I

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first want to make sure that Joe isn't on the 1 line. And then, if not, I will go ahead and 2 3 read.

4 (No response.)

MS. MEZINI: I don't believe he is here.

So I will start whenever you're ready. 6

THE CHAIRMAN: All right. Start, please.

8 MS. MEZINI: Okay.

"As discussed with the DIA retail 9 10 committee and the DIA board in February, a

thorough and ultimately successful request for 11 12 solicitation process was run by CBRE and the

City of Jacksonville for the disposition of the 13

former City Hall Annex and the courthouse 14

sites. As news of an unsolicited bid has 15

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appeared in the press once again, CBRE would

like to submit the following points for

18 consideration:

> "While the scoring criteria for the site put an emphasis on both residential and retail density, no product type was excluded from the very public process. Multifamily, retail, office, hospitality, entertainment, and convention developers, along with any other

conceivable use, were encouraged to submit bids Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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and be scored and evaluated alongside any other 2 developer that submitted a bid.

3 "The City and DIA have shared their goals with the public to increase residential density 4 in an effort to activate downtown Jacksonville. These goals were reflected in the (inaudible)

scoring criteria, but, again, did not

disqualify any developer that did not include a residential component. 9

"Developer qualification criteria as detailed in Resolution 2019-09-03 did not require any residential development experience, simply previous project square footages and costs. This was a deliberate consideration so as not to exclude any groups that wanted to propose on the site that specializes" --"specialize in uses other than multifamily. For example, a convention center.

"The thorough marketing process garnered interest from a significant number of developers with approximately 110 groups registering for additional information. While interest was extremely high, developer qualification criteria and project scoring criteria ultimately dissuaded several of these

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12 interested groups from engaging as they would

or projects that they knew would be good for

have pursued projects that would not score well

the developer but not the city. For example,

lower density projects or projects lacking the

retail or street activation for the city. 6 "The developer qualification criteria and 7

scoring criteria did exactly what they were intended to do. Additionally, the encumbrance 9 10 presented by a right of first refusal on one of

11 the sites dissuaded several groups from

12 submitting a bid. As such, two highly

qualified and renowned development teams 13

submitted proposals for consideration. Both 14 15

proposed high-quality, Class A, mixed-use projects, each of which would be the first of 16

17 its kind on Jacksonville's Northbank.

18 After a thorough analysis, mixed-use, for-rent multifamily was, at the time of the 19 award, the highest and best use of" -- I'm 20

21 sorry -- "of the combined property. CBRE

22 believes that despite current economic 23 uncertainty, this is still the case today.

Again, no product type was excluded or even 24

25 discouraged during the bid process, but in

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evaluating the highest and best use of the 2 property, considerations were given to several 3 other types of development.

"Speculative office. Market fundamentals did not support large-scale speculative office development. The high vacancy and current rental rates for Class A spaces in existing buildings are not at a level that justify the

cost of high-density construction for most 9 10 developers.

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11 "Build-to-Suit office. Developers could 12 be interested in holding a portion of the 13 property for build-to-suit opportunities in 14 which an end user is identified prior to the 15 commencement of construction. However, scenarios such as this would likely result in 16 17 delayed construction on or" --

THE CHAIRMAN: Excuse me, Ina. Three 18 19 minutes have lapsed.

20 MS. MEZINI: Okay. Thank you.

21 And that is it for the public comment I received via email. Again, I do not see any 22 23 other hands raised currently.

24 THE CHAIRMAN: Okay. Thank you very much 25 for that.

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Let's go on to the next item, Community 1 Redevelopment Agency. 2

3 MS. BOYER: Mr. Chairman?

THE CHAIRMAN: Yes. 4

5 MS. BOYER: Mr. Chairman, if I may, while it wasn't identified as public comment and 6

7 wasn't submitted in accordance with the public

8 comment procedure when we noticed the meeting,

we did receive an e-mail yesterday afternoon, 9

10 which all of the board members received, which

11 included a press release from KBJ Architects,

12 as well as several other attached documents.

We will provide those and make those public and include those with the minutes and the transcript of this meeting so they will be available on our website so that if anyone wants to review that additional documentation that was distributed to the board, it is

18 19 publicly available.

THE CHAIRMAN: All right. Perfect. 20

21 Okay. Let's go to the first item of the

22 Community Redevelopment Agency, the meeting

23 minutes from July [sic] 17th. Has everyone had

a chance to review those minutes, and are there 25 any significant changes?

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MS. BOYER: Mr. Chairman? 1

2 THE CHAIRMAN: Yes.

3 MS. BOYER: I'll just bring to your

attention, as Mr. Parola mentioned, that 4

5 revised minutes for both the CRA board and for

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the DIA meeting were distributed yesterday and

we would ask that any motion be made with

8 respect to the revised minutes that were

distributed. 9

10 THE CHAIRMAN: And so has everyone had a chance to look at the revised minutes as sent 11 12 late yesterday afternoon, and are there any

13 changes?

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BOARD MEMBERS: (No response.)

15 THE CHAIRMAN: All right. I need a motion

16 to accept these minutes.

17 BOARD MEMBER WORSHAM: I'll make a motion 18 to approve the revised minutes as distributed.

19 THE CHAIRMAN: Okay. Motion by Carol

20 Worsham.

21 BOARD MEMBER GILLAM: Second.

THE CHAIRMAN: Second by Braxton Gillam.

23 All right. All in favor signify by saying

aye. 24

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25 BOARD MEMBERS: Aye.

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1 THE CHAIRMAN: All opposed?

BOARD MEMBERS: (No response.)

3 THE CHAIRMAN: All right. Has everyone

responded? Are there any nays? 4

BOARD MEMBERS: (No response.)

THE CHAIRMAN: All right. So the minutes 6

7 will be accepted as published.

Let's go to our first resolution,

2020-07-01, the Northbank CRA budget. I'm 9

10 going to ask our CEO, Lori Boyer, to present

11 that, please.

MS. BOYER: Thank you, Mr. Chairman.

13 Resolution 2020-07-01 is a resolution

regarding the Northbank Combined Community 14

Redevelopment Agency, amending the fiscal year 15

2019-20 budget. So that is the current year 16

17 budget that we are in.

18 And if you look at the exhibit -- and by

19 the way, this exhibit has highlights on it, but

I'm just clarifying for Ms. Underwood and 20

21 Ms. Mezini, that, if adopted, I would like the

22 highlights deleted so that the final copy does

23 not reflect the highlights that I'm pointing

24 out. I did that for your convenience and

25 review.

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Uncertified Condensed Copy Community Redevelopment Agency 1 The point of this resolution is that, as 1 or suggestions? 2 2 you see, there is a slight change in revenue BOARD MEMBER GILLAM: No comments, 3 from last -- what was originally budgeted for 3 the year, so it is down from last year. And 4 THE CHAIRMAN: Okay. Carol Worsham? 4 BOARD MEMBER WORSHAM: No. It looks 5 that reduction of \$9,913, we are -- it was 5 6 recommended that we take it from Professional 6 reasonable to me. 7 Services, so that would reduce from 51,782 to 7 THE CHAIRMAN: Bill Adams? 8 41,869. 8 BOARD MEMBER ADAMS: Nothing from me. 9 9 THE CHAIRMAN: Oliver Barakat is out of So this is on the Northbank. And as I 10 indicated in our Finance and Budget meeting, it 10 town. is likely that this small reduction was the 11 11 Jim Citrano. 12 result of an individual's appeal or questions 12 BOARD MEMBER CITRANO: No comments 13 raised regarding an assessment after the time 13 from me. 14 they were originally published. So this 14 Thank you. 15 reflects the actuals received for the current 15 THE CHAIRMAN: And Craig Gibbs? BOARD MEMBER GIBBS: No comments from me, 16 fiscal year, and we're suggesting that it be 16 17 taken from Professional Services. 17 Mr. Chairman. 18 And, at this point, I will defer to 18 THE CHAIRMAN: And David Ward, please. 19 19 Mr. Froats, who is the Chair of the Finance and (No response.) 20 Budget Committee, who already heard this. 20 THE CHAIRMAN: All right. Let's go ahead 21 BOARD MEMBER FROATS: Yeah. I mean, it 21 and take a vote. I'm going to take a voice vote so I can keep up with it. 22 was a quick review. It was -- this is the 22 23 actual number that we received. And we decided 23 Mr. Gillam. to take the difference, the \$10,000, out of 24 BOARD MEMBER GILLAM: I vote in favor. 24 Professional Services. Ms. Boyer did not think 25 THE CHAIRMAN: Okay. Carol Worsham. Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 18 20 that would have an impact on our numbers this 1 BOARD MEMBER WORSHAM: In favor. year to be able to pay the professional THE CHAIRMAN: Bill Adams. 2 3 3 services that we have contracted. BOARD MEMBER ADAMS: Approve. THE CHAIRMAN: Jim Citrano. The Committee made a recommendation to 4 4 5 5 approve the change and take it to the board. BOARD MEMBER CITRANO: In favor. 6 THE CHAIRMAN: So, Todd Froats, is that a 6 THE CHAIRMAN: Todd Froats. 7 motion to accept this resolution? 7 BOARD MEMBER FROATS: In favor. 8 BOARD MEMBER FROATS: Well -- and so I 8 THE CHAIRMAN: Craig Gibbs. 9 make a motion to approve the change to 9 BOARD MEMBER GIBBS: In favor. 10 2020-07-01. 10 THE CHAIRMAN: David Ward. 11 THE CHAIRMAN: All right. A motion to (No response.) 11 12 approve by Todd Froats. 12 THE CHAIRMAN: David Ward. 13 Is there a second? 13 (No response.) MS. BOYER: I don't see Mr. Ward. Is 14 BOARD MEMBER GILLAM: I'm not sure a 14 second is necessary, Mr. Moody. I mean, that Mr. Ward -- did we lose him? 15 15 16 was -- that's a matter coming from a standing 16 BOARD MEMBER WARD: I'm here. Sorry about committee. It's already been addressed. I 17 17 that. Yes, I'm in favor. think it doesn't require a second. THE CHAIRMAN: You're in favor. 18 18 19 THE CHAIRMAN: Okay. If it does not 19 Okay. I'm, likewise, in favor. require a second, then shall we discuss it? 20 20 That's one, two, three, four, five, six, 21 MS. BOYER: Yes. 21 seven -- eight in favor, none not in favor. So THE CHAIRMAN: Okay. So let's go ahead 22 this motion carries. Resolution 2020-07-01 22 23 and discuss it. We've heard from the chairman, 23 passes. Todd Froats. 24 24 All right. Let's go to Resolution

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2020-07-02.

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Braxton Gillam, do you have any comments

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MS. BOYER: Thank you, Mr. Chairman. 1 2 2020-07-02 is a resolution, again, on the 3 Northbank and regarding the Tax Increment District budget for the upcoming fiscal year. 4 So this is the budget that council will be 5 6 considering at the budget hearing in August and we would operate under for the next fiscal 7 8 vear.

So there are a number of changes. Between the time we acted in April and submitted our proposed budget and now, the new property appraiser's value on the Northbank has -has increased, as you can see, from eight-million-seven to nine-million-four.

In addition, the supervision allocation that is provided to us by the budget office has also increased. So while we had a substantial increase in ad valorem revenue, some of it was consumed by the increase in supervision allocation.

And as you scroll down on the budget, the recommendation is that we allocate some of the two-million-five we were previously holding in unallocated, in part due to this increase, and that we leave \$500,000 remaining in unallocated

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for flexibility next year. But my

recommendation to the Committee was that we

include an additional 400,000 in Northbank 3

Retail Enhancement, in part to respond to the 4

FAB-REP applicants we are now seeing coming 5

forward. In fact, we have one before you today 6

that will spend at least \$370,000. So this 7

8 would almost be a replacement of that.

An additional 100,000 to add to the 9 10 Waterfront Activation Project, which is the 11 production of the light/sound show.

An additional 262,006 -- and that is an odd number because it is a balancing number -to the Facade Grant Program that we approved last month.

And then finally, a million-five toward the construction funding of the Northbank two-way conversion.

An additional 100,000 in the BID and CRA plan update.

21 That was my recommendation that went to the Finance and Budget Committee. And I'm 22 23 happy to answer questions about that; however, it was approved as submitted at Finance and 24 25 Budget.

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THE CHAIRMAN: Mr. Froats, as chairman of 1 the Finance Committee, could you speak to that 3 issue, and please make the motion.

BOARD MEMBER FROATS: Sure.

5 Ms. Mezini, can you -- do I talk about it before I make the motion? 6

THE CHAIRMAN: Why don't you make the 7 8 motion first.

BOARD MEMBER FROATS: Okay. I make a motion to approve 2020-07-02, the revised budget as it stands, minus the highlights.

All right. Mr. Moody, I think we can have discussion. Can I start?

THE CHAIRMAN: Yes, please.

BOARD MEMBER FROATS: All right. So I 15 think the good news here is we have additional 16 17 revenue partially offset by the supervisor [sic] allocation fees. And so that's one item 18 19 we have going on. So we have additional 20 revenue to distribute elsewhere.

And then second, we have the original unallocated plan authorized expenditures of 2.5 million, which, I guess, was just too large of an amount to have unallocated, so we spent a considerable amount of time during the meeting

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discussing, you know, where that should go. 1

Ms. Boyer had already proposed different 2 budgets. I don't think we made any changes to her proposal. 4

So we talked about each item. And the good news was that the 1.5 million in the two-way conversion, that combined with some proceeds we expect to receive, we think we will have the funding to do the construction -- the design and construction of that two-way conversation to one -- one-way to two-way.

That's the only comments I have.

THE CHAIRMAN: Okay. So the Finance 13 Committee has made a motion that Resolution 14 2020-07-02 be accepted. This is the time for 15 16 discussion and questions.

So, Braxton Gillam, will you lead us off? BOARD MEMBER GILLAM: Sure. I sit on that committee, too, and would echo Mr. Froats' comments. I mean, it was well-vetted, I think, well thought out by Ms. Boyer before we actually met. I mean, I think this is a good

22 23 plan. And I'm -- I'm happy to say, you know,

the increase in taxes in this district, you 24

25 know, is, frankly, a product of the work of, Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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you know, this committee and this board. And 2 so I'm pleasantly surprised and happy -- not 3 surprised, but happy to see that kind of movement. 4

5 Procedurally, Mr. Froats, this is actually 6 a motion from the Finance Committee. That's 7 why it doesn't need to be seconded.

BOARD MEMBER FROATS: Okay.

9 THE CHAIRMAN: All right. Corral Worsham, 10 please.

BOARD MEMBER WORSHAM: My only question is -- I think that you started to address it -was what would bring -- what is now the total for the budget number for the one way of the streets you said? What does this bring it up to as the total?

17 MS. BOYER: At the moment, it brings it up 18 to -- we previously allocated one-million-five from the unallocated in the Northbank. And 19 20 now, this additional one-million-five brings it 21 to 3-, but we know that the design costs may be in the vicinity of 5- to 700,000, but we will 22

23 be looking for construction --

24 (Audio interruption.)

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MS. BOYER: -- (inaudible) to come out of Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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that design. And at the moment --

3 (Discussion held off the record.)

(Audio interruption.)

BOARD MEMBER WORSHAM: So now you're 4 5 saying our total budget number for the one-way streets is 3- --6

7 MS. BOYER: Right now, it's at 3 million. 8 And what Mr. Froats was referring to is, we

have the proceeds of the sale of the -- to 9

10 Ryan Companies of the properties of the JEA

headquarters which we can add to this to 11

12 provide sufficient funds for construction.

We don't know the actual construction budget yet because we are waiting to -- to complete the design before we roll in the construction budget.

17 BOARD MEMBER WORSHAM: That was my question. I have no more. 18

19 Thank you.

20 THE CHAIRMAN: Okay. Bill Adams, please. 21 BOARD MEMBER ADAMS: My only question was with regards -- and I think Ms. Boyer mentioned 22

23 what the 100,000 for waterfront activation was

for, but it didn't come through clearly on my 24

25 side.

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MS. BOYER: So we have previously 1 appropriated some funds for this. This is the

production side of the content that would be

projected on the Performing Arts Center 4

building and the synchronization of the lights

that JEA -- JTA has just installed lights on

the Acosta Bridge. And there are lights that

are to be incorporated at St. Johns River Park, 8

and on Friendship Fountain, and on the 9

10 Performing Arts Center side that are to do a

synchronized nightly show. So we're doing the 11

12 actual content development, the programming, if

you will, of what the -- what goes into the 13

14 hardware devices that are part of the Parks 15 Project.

16 BOARD MEMBER ADAMS: Thank you.

17 THE CHAIRMAN: All right. Jim Citrano, do

18 you have questions or comments, please?

19 BOARD MEMBER CITRANO: Just one question

20 on the -- the Retail Enhancement, Line Item

21 400. I know we approved an application last

month. We've got one before us today which is 22

23 almost getting close to that \$400,000 number.

Is there money in this year's budget to 24

25 cover --

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MS. BOYER: So we --

BOARD MEMBER CITRANO: How is that going

to work if we're fortunate to have continued

future applications? 4

5 MS. BOYER: We had an approximately \$3 million balance before we started receiving 6 7 these applications. So yes, this only replaces

8 one of those applications. However, we don't

anticipate they will all be of this magnitude. 9

10 We also have that 500- in reserve that we

could apply some of. And we retain the 11 flexibility -- I should share with the board, 12

anything that is in that Planned Authorized 13

14 Expenditures category, if next year we

determine that we really need it in one place 15

or another, you have the flexibility to reduce 16

17 the budget one place and increase the budget

18 another.

19 And by the way, this resolution is a 20 recommendation to City Council. So at this 21 point, we will take this -- whatever you

22 recommend, we will take to City Council. And

23 they may or may not follow it. They will make

24 their own decision, but this is your

25 recommendation to them.

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BOARD MEMBER CITRANO: Thank you. 1

2 THE CHAIRMAN: All right. Craig Gibbs,

3 questions or comments, please.

4 BOARD MEMBER GIBBS: With the additional

revenues, it may be prudent to look into a 5

6 different format so we don't get (inaudible) in

the future. Cisco (inaudible), something along 7

8 those lines.

9 No further comment.

10 THE CHAIRMAN: Okay. David Ward,

questions or comments? 11

BOARD MEMBER WARD: None from me. 12

THE CHAIRMAN: Okav. Good. So let's --13

we have a motion from the Finance Committee and 14

a second. Resolution 2020-07-02, let's have a 15

16 vote.

17 Braxton Gillam.

BOARD MEMBER GILLAM: I vote in favor of 18

19 the motion.

20 THE CHAIRMAN: Okay. Carol Worsham.

21 (No response.)

THE CHAIRMAN: Carol Worsham. 22

23 (No response.)

THE CHAIRMAN: Okay. You are --24

25 MS. MEZINI: Muted.

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THE CHAIRMAN: You're muted, Carol. Nod 1

your head yes or no. 2

BOARD MEMBER WORSHAM: Yes, in favor. 3

I had muted, I'm sorry, and I couldn't get 4

5 back to it. In favor.

6 THE CHAIRMAN: All right. Bill Adams.

BOARD MEMBER ADAMS: In favor as well.

8 THE CHAIRMAN: Jim Citrano.

BOARD MEMBER CITRANO: I'm in favor. 9

THE CHAIRMAN: Okay. Todd Froats is in

11 favor.

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12 Craig Gibbs.

BOARD MEMBER GIBBS: I'm in favor. 13

THE CHAIRMAN: David Ward. 14

BOARD MEMBER WARD: I'm in favor.

THE CHAIRMAN: Okay. I, likewise, am in 16

17 favor.

So Resolution 2020-07-02, we have eight in 18

favor, zero opposed. So that motion carries. 19

That will be presented to the City Council. 20

21 All right. Let's go to our next,

22 Resolution 2020-07-03.

MS. BOYER: Thank you, Mr. Chairman.

2020-07-03 is a revision to the current 24

year '19/'20 budget for the Southside Tax 25

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Increment District. And what you can see in

the first line here is an increase in the

actual revenue, over-budgeted revenue, of

4 \$36,953.

5 And this is a pretty simple one. My

6 recommendation to the Committee and the

Committee's ultimate recommendation was to put

that entire 36,953 in future years debt

reduction. So to explain that category, that 9

is a category allowed by statute to roll over 10

funds that could be used for financial 11

obligations in the coming year. 12

13 What you saw this year was, our obligations on the Strand and Peninsula were

14 higher than expected, and we had to amend the 15

budget mid-year in order to accommodate 16

17 increased payments. And I think putting this

in future years debt reduction gives us some 18

19 flexibility next year if those numbers are

20 higher once again.

21 THE CHAIRMAN: Okay. Todd Froats is a

member of the Finance Committee. Will you make 22

23 a motion and speak to the issue, please?

BOARD MEMBER FROATS: Sure. 24

Ms. Mezini, can you scroll down for me,

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please? Just to the bottom.

MS. MEZINI: I'm sorry. Yes. One second.

3 All right.

4 BOARD MEMBER FROATS: Okay.

All right. As the Finance Chair, I make a

motion to approve 2020-07-03, the revised 6

7 budget.

8 THE CHAIRMAN: Okay. We don't need a

second, so let's discuss it. 9

10 Todd, is there anything else you want to

11 say?

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12 BOARD MEMBER FROATS: No comments.

THE CHAIRMAN: All right. Braxton Gillam. 13

BOARD MEMBER GILLAM: No comments. 14

THE CHAIRMAN: Okav. Carol Worsham. 15

BOARD MEMBER WORSHAM: No comment. 16

17 THE CHAIRMAN: Bill Adams.

BOARD MEMBER ADAMS: None.

THE CHAIRMAN: Jim Citrano. 19

20 BOARD MEMBER CITRANO: No comments.

21 THE CHAIRMAN: Craig Gibbs.

22 BOARD MEMBER GIBBS: No comment.

THE CHAIRMAN: And David Ward.

BOARD MEMBER WARD: No comment. 24

25 THE CHAIRMAN: All right. Let's vote on Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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23

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Resolution 2020-07-03. All in favor, say "aye"

2 when I call on you or "nay" if you're opposed.

- So Braxton Gillam. 3
- 4 BOARD MEMBER GILLAM: Aye.
- 5 THE CHAIRMAN: Carol Worsham.
- 6 BOARD MEMBER WORSHAM: Aye.
- 7 THE CHAIRMAN: Bill Adams.
- 8 BOARD MEMBER ADAMS: Aye.
- 9 THE CHAIRMAN: Jim Citrano.
- 10 BOARD MEMBER CITRANO: Ave.
- THE CHAIRMAN: Todd Froats. 11
- 12 BOARD MEMBER FROATS: Aye.
- THE CHAIRMAN: Craig Gibbs. 13
- 14 BOARD MEMBER GIBBS: Aye.
- THE CHAIRMAN: And David Ward. 15
- BOARD MEMBER WARD: Aye. 16

THE CHAIRMAN: And, likewise, I'm in 17

favor. 18

So let the record reflect that Resolution 19 20 2020-07-03 has passed eight to zero; eight

21 ayes, zero nays.

All right. Let's go to the next item, 22

23 Resolution 2020-07-04.

24 Lori Boyer, will you please tee this one

25 up?

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MS. BOYER: Okay. Resolution 2020-07-04 1

is, again, with respect to the Southside CRA, 2

or Tax Increment District budget. And this 3

time, this is the '20/'21 budget. 4

5 Ina, the screen share as I'm seeing it is distorted, so you may --6

MS. MEZINI: Give me one second. Sorry. 7

8 MS. BOYER: There we go.

Okay. What you see here in the first line 9

10 in ad valorem revenue is the property

appraiser's new budgeted projection for 11

12 '20/'21, which is a \$900,000 increase in

revenue on the Southbank. So this is where we 13

catch up, if you will, on the fact that the 14

Strand and Peninsula REV Grants were higher 15

than expected this year. It's now reflected in 16

17 the fact that the revenue projection is also

18 substantially higher.

19

20

In the Southbank, the supervision

allocation has gone down slightly. And these

21 are based on your actual staff hours and Office

of General Counsel hours on various projects 22

23 and things, and that's how those get allocated

between the North and the South. 24

25 In financial obligations, I was

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recommending, and as part of the

Committee-adopted recommendation, \$250,000 of

the increase to be applied to future year debt

reduction. This, again, gives us some 4

flexibility added to the number that we

provided from the '19/'20 budget to cover 6

7 unexpected increases.

And if you will scroll down, you will see

507- held as unallocated. It's a small 9

10 increase from the 428- we previously had, but

this is just our number that allows the board 11

some flexibility during the year. 12

I recommended 350,000 be added to the

14 project that is a capital project known as

Southbank Parking. This facilitates 15

improvements in the various parking lots that 16

we have leased from FDOT, including the parking 17

lot under the Acosta Bridge and the new parking 18

19 lot to be developed under the Fuller Warren

20 Bridge upon completion of construction. So

21 this is adding funding to that project and an

additional 50,000 in the BID and CRA plan 22

23 update which we hope to have two procurements

in the next two weeks. 24

25 And that was our recommendation with Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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respect to the Southbank, which the Committee also supported.

3 THE CHAIRMAN: Okay. Thank you, Lori.

Todd Froats, your committee has met and 4 vetted this. Would you like to make a motion

and comment? 6

7

8

BOARD MEMBER FROATS: I'd like to make a motion to -- from the Finance Committee to

approve this motion, 2020-07-04. 9

10 THE CHAIRMAN: Okay. We don't need a 11 second. So, Todd, is there any comments you

12 want to add?

BOARD MEMBER FROATS: Again, I just want 13 to reiterate the fact that it's great news that 14

the revenue -- we're seeing a revenue increase. 15

That's really good news for us. I do think 16

17 it's prudent that Ms. Boyer allocated some of

that -- some of those funds to future year debt 18

reductions, the 250,000. And she also proposed 19

the Southbank retail enhancement as well as 20

21 that parking project. And the Committee

22 approved her recommendation to bring forward to 23 the board.

24 THE CHAIRMAN: Okay. Let's go through the board members for various comments. 25

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1 Braxton Gillam, questions?

2 BOARD MEMBER GILLAM: No questions.

3 I just would -- you know, would say for

4 the public, you know, it looks like, you know,

we're supporting the recommendation as it comes 5

6 from Ms. Boyer, and we do that because we spend

7 a lot of time, you know, talking to her about

8 these issues. And she's spent an enormous

amount of time preparing, and she is very well 9

10 prepared. She understands the issues. And,

frankly, we all agree with her recommendation. 11

And based on that, you know, I am fully in 12

support of this motion. 13

THE CHAIRMAN: All right. Carol Worsham, 14

15 questions or comments?

BOARD MEMBER WORSHAM: No additional 16

questions. Again, it's well-vetted at the 17

committee level. 18

19 Thank you.

20 THE CHAIRMAN: Thank you.

21 Bill Adams.

22 BOARD MEMBER ADAMS: No questions for me.

23 Thank you.

24 THE CHAIRMAN: Okay. Jim Citrano.

25 BOARD MEMBER CITRANO: I agree with

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Mr. Gillam's comments. No -- no questions.

THE CHAIRMAN: Okay. Craig Gibbs.

3 BOARD MEMBER GIBBS: No comments.

4 Thank you.

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5 THE CHAIRMAN: And David Ward.

6 BOARD MEMBER WARD: Nothing from me.

7 Thank you.

8 THE CHAIRMAN: Okay. So on Resolution

2020-07-04, we have a motion and a second from 9

10 the Finance Committee. Let's have the vote for

11 Resolution 2020-07-04.

12 Braxton Gillam.

BOARD MEMBER GILLAM: In favor. 13

THE CHAIRMAN: Carol Worsham. 14

BOARD MEMBER WORSHAM: In favor. 15

THE CHAIRMAN: Bill Adams. 16

17 BOARD MEMBER ADAMS: In favor.

18 THE CHAIRMAN: Jimmy Citrano.

BOARD MEMBER CITRANO: Aye. 19

THE CHAIRMAN: Todd Froats. 20

21 BOARD MEMBER FROATS: In favor.

22 THE CHAIRMAN: Craig Gibbs.

23 BOARD MEMBER GIBBS: In favor.

THE CHAIRMAN: David Ward. 24

25 BOARD MEMBER WARD: In favor.

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THE CHAIRMAN: I'm, likewise, in favor.

2 So let the record reflect that this motion

passes. That's motion 2020-07-04, eight ayes,

4 no nays.

5 All right. Let's go to the next

6 resolution. This will be an exciting one,

7 Resolution 2020-07-05, Bread & Board.

8 Ms. Boyer, will you tee this one up, 9

please?

10 MS. BOYER: Actually -- actually, I'm

going to defer to Mr. Kelley, who prepared the 11 staff report and handled the application at the

REPD Committee, and I'm going to let him 13

14 address this for you.

THE CHAIRMAN: Okay. 15

MR. KELLEY: Thank you very much. 16

Thank you, Mr. Chairman.

So this is Resolution 2020-07-05. 18

19 And, Ina, may I share my screen?

20 MS. MEZINI: I would prefer to share mine.

21 I've locked it to everybody else, but I do have

the updated resolution here for you. If I 22

23 can --

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24 MR. KELLEY: Okay. If you could put the

25 updated --

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1 MS. MEZINI: Yeah.

MR. KELLEY: -- resolution with just the

3 two boxes on Page 1, please.

MS. MEZINI: You're referring to the staff 4

5 report, correct?

6 MR. KELLEY: Yes. I'm sorry, yes.

Thank you.

8 MS. MEZINI: Okay. No, you're fine. Let

me get to that page. And then --9

10 MR. KELLEY: And while Ina is pulling this

11 up, I'll just give the backdrop of this.

12 This is an application under the --

13 (Phone interruption.)

MR. KELLEY: My apologies. 14

This is an application under the recently 15

approved FAB-REP program that is underneath the 16

17 Retail Enhancement Program, which stands for

Food and Beverage Establishments Program. This 18

application is provided by the Bread & Board 19

Restaurant in conjunction with the 20

21 co-applicant, VyStar Credit Union. The

22 restaurant that is proposed would be

23 approximately a 7,000-square-foot buildout at 24 the corner of Laura Street and Forsyth [sic].

25 And if you can scroll down just a little

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bit, Ina, so I can see both of those boxes.

MS. MEZINI: (Complies.)

3 MR. KELLEY: So what you see in front of

you -- yes, that's fine. Thank you very much.

What you see in front of you is a

modification to what was originally distributed

7 to clarify the funding request and actually the

8 funding -- total funding of eligible costs as

9 proposed in the application and as being

10 recommended and was approved by the REPD

Committee on Monday.

And then in the top box, what you see, the total eligible project costs of a million five twenty-one thousand are covered almost 74 percent by the co-applicants, including 43 percent from the tenant, and then just above another 30 percent from the landlord, broken

17

into direct contribution towards buildout costs 18

19 and indirect contribution towards those

20 buildout costs.

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21 Below that, in the second box, you see the 22 funding as recommended where the recommendation

23 will be for 371,590 from the DIA, which just --

just a little bit more of the cost to the 24

tenant. And we'll get into just a little bit

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more detail on this as we go.

I will add to this, particularly for the 2 3 benefit -- through the Chair to Board Member

Mr. Froats, that I was able to get just last 4

5 night an updated cost sheet from the general

6 contractor to show exactly what that 250,000

7 amounts to. And, in fact, the number came in

8 at 288,756. So, in fact, all of the ratios,

9 everything moves in a positive direction. But

10 I'm not going to present it in that way here.

I can -- I can circulate the update after this 11

12 meeting and keep on file.

> But in any case, Mr. Froats, I just wanted to make sure you were aware of that.

BOARD MEMBER FROATS: All right. Thank

16 you.

13

14

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MR. KELLEY: Yes, sir.

And so that just shows the budget and the

19 breakdown of the eligible construction costs. As I mentioned, this is a co-application 20

between Bread & Board and VyStar Credit Union. 21

Bread & Board has been around for just over 22

23 three years. This will be their third location

and will become their flagship location. And

25 in context of growing their location count,

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they're also improving upon or increasing their

level of service with this location by

providing full kitchen, full-service dinners

seven nights a week, meeting the requirements

of the FAB-REP program with hours from

7 o'clock in the morning until 10 o'clock in 6

the evening proposed through -- Monday through

Friday, and then 10:00 to 10:00 on Saturdays

and 10:00 to 9:00 on Sundays. So this is a 9

10 real contribution in the direction of what the

FAB-REP program was intended to create. 11

12 Ina, if you can scroll down to the first 13 graphic picture, please.

MS. MEZINI: (Complies.)

MR. KELLEY: A critical component of 15

16 this -- there it is -- is this corner at the

intersection of -- I'm sorry, I said Forsyth 17

18 earlier. It's Bay and Laura. And this is a

really interesting architectural feature on 19

20 that busy street corner where the windows will

21 fully open, creating a porch effect there. And

so that's one of the many things that we're 22

23 excited about in this project.

24 Ina, if you can scroll to the next graphic

25 image, please.

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1 MS. MEZINI: (Complies.)

MR. KELLEY: Another component of this is 2

3 an indoor marketplace where Bread & Board makes

a lot of their own meats, condiments, jams, 4

jellies, pastries, other bakery items which

will be available in this market space. 6

7 And I think that's all I need to share,

8 Ina. Thank you.

9 And in the business plan, there were many positives, as shown -- as shown in the business 10

plan, and -- including the estimated 45 11

12 full-time equivalent employees, a very in-depth

management and staff experience that will be 13

14 working and managing this particular location,

strong estimates of revenue and profitability 15

16 demonstrated in their pro forma, target market

17 focused on the downtown workforce or

residents/visitors to our area, as well as 18

19 concert and theatre-goers, and other events

20 that they will staff appropriately and have

21 hours around.

22 And as I mentioned before, of the 6,760 23 square feet, approximately 4,300 square feet of

that amount is for the restaurant itself. 24

25 Approximately 2,500 square feet is for that

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market space. And we view the market space as

2 supplemental space. We view the restaurant

3 space as Tier 1 restaurant space as approved

under the FAB-REP guidelines, which means that

4

5 we bifurcate the recommended funding levels

6 such that 279,370 is recommended as the funding 7 level for the Tier 1 dining space.

8 This is a contributing structure, a

historic contributing structure in the downtown 9

10 historic district, so that warrants another

\$10 per square foot. So that's another 42,980. 11

12 And then for the market space, which is

13 considered supplemental, we are proposing or

recommending funding at a level of \$20 a square

15 foot for that space in line with the Retail

16 Enhancement Grant Program, which is 49,240.

Those three items combined give us a total recommendation of 371,590.

Within the project scoring that was approved and ratified by the REPD Committee, we came up with a total scoring of 40 points, well

above the minimum threshold of 25. 22

23 And with that, I'm happy to entertain any

questions. 24

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THE CHAIRMAN: Okay. I had a chance to Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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attend the retail enhancement property 1

disposition [sic]. You did a great job in

helping us understand that. I know the 3

Committee has thoroughly vetted it. 4

Carol, I'd like you, as the Chair of the

Committee for that day, because Oliver was out 6

of town, would you like to make a motion, and

8 then give your comments for us, pleas?

BOARD MEMBER WORSHAM: Certainly. Thank 9

10 you, Mr. Chairman.

I'm not on mute, right? Can you hear me?

12 THE CHAIRMAN: We can hear you.

BOARD MEMBER WORSHAM: Yes. On behalf of 13

14 the Committee, I'd like to make a motion to

approve Resolution 2020-07-06 [sic]. 15

As Mr. Moody stated, it was well vetted at

the Committee meeting yesterday and also met 17

with great enthusiasm from all the Committee 18 19 members. An excellent application by the

applicant and well presented by the staff. And

20

21 it's one of those projects that hits all the

high points of what our program for this 22

23 particular type of reinvestment in downtown is

24 all about. 25

The space planning is excellent, the Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

the activation on the street with the windows

opening up, and it's their commitment to not

architecture, interior design looks excellent,

only the level of employees but the hours of

5 operation.

6 So it's a first-class operation they have

well established. I have visited their

8 establishment in Five Points many times. It's

9 an impressive group. And so I wholeheartedly

10 recommend approval with my motion.

THE CHAIRMAN: Okay. We have a motion

12 that Resolution 2020-07-05 be approved.

13 Braxton, do we need a second since it was

14 seconded at the Committee level?

15 BOARD MEMBER GILLAM: Well, if that's a 16 motion coming from a standing committee, it's

my understanding we don't need a second. 17

Is that right, General Counsel? 18

(No response.)

20 THE CHAIRMAN: That sounds correct.

21 Now, Carol, you made a -- when you cited

the resolution, you referred to it as -06, but 22

23 it's really 2020-07-05. And I know you --

24 BOARD MEMBER WORSHAM: I'm sorry. I'm

25 sorry. You're right. I looked at the wrong

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one. I'm sorry. 1

2 THE CHAIRMAN: Okay. So we have --

BOARD MEMBER WORSHAM: I'll amend that to 3

2020-07-05. 4

5 THE CHAIRMAN: All right. So we've got a

motion. The Committee has made this motion, so 6

7 we don't need a second. Let's have some

8 discussion.

MR. KELLEY: Mr. Chair? 9

10 THE CHAIRMAN: Yes.

11 MR. KELLEY: If I might also introduce or

12 make the board aware that Mr. Dwayne Beliakoff,

one of the proprietors of Bread & Board, is on 13

14 the line also, and he's available to address

15 any questions directly that the board may have

16 of him.

17

THE CHAIRMAN: Okay. Before we go to the

board members, since I was attending that 18

19 meeting, I would like to make just a brief

comment. 20

21 I was so thoroughly impressed of what a 22 good citizen that VyStar is being in making

23 this particular project happen. They are

giving a very fair lease. Their contribution 24

25 is pretty outstanding. And the exciting part

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9

about this project is this corner is the 2

southwest corner of Bay and Laura. It's right

along our major Laura corridor. That's exactly 3

where we want it to be. And it's -- it is 4

5 going to be strategically located for success.

So, Braxton Gillam, you have questions or comments?

8 BOARD MEMBER GILLAM: I don't have any questions, but I would echo your comments, 9 10 Mr. Moody. This is exactly what we've been looking for. And I'm really excited about this 11

12 project. I speak in favor of it.

6

7

15

THE CHAIRMAN: Okay. Carol Worsham, I 13 14 know how you stand.

Bill Adams, questions or comments, please.

BOARD MEMBER ADAMS: Just a couple of 16 questions. And this may be more about the 17

program itself than about this particular 18

transaction, which -- of course, we'd love to 19

20 have Bread & Board downtown. My question

21 really is, though, the structure of the

forgivable loan, am I understanding it 22

23 correctly that if there is, for example, a

24 default in year two, the repayment obligation

is for 80 percent of the loan -- total loan

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amount at that point? 1

MR. KELLEY: Yes, sir, that is correct.

3 Also, though, be aware that the

co-applicant landlord has 180 days to cure. 4

5 BOARD MEMBER ADAMS: Okay. But I'm just

asking in terms of the amount of repayment 6

7 obligation. And then using my example again

8 into year two, the 80 percent amount would just

simply be the amount -- 80 percent of the 9

10 amount borrowed without any accrued interest;

11 is that also correct?

MR. KELLEY: That is also correct. Yes,

13 sir.

12

20

23

2

14 BOARD MEMBER ADAMS: Okay. Are those two

features qualities of the FAB-REP program or 15

are they particular to this transaction? 16

17 MR. KELLEY: They're part of the program

structure that mirrors what is in the Retail 18

19 Enhancement Grant Program.

BOARD MEMBER ADAMS: Then I will not ask

21 any more questions.

22 Thank you.

THE CHAIRMAN: Okay. Thank you.

Jim Citrano, comments or questions, 24

25 please.

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BOARD MEMBER CITRANO: Did you call me? 1

2 THE CHAIRMAN: Yes.

3 BOARD MEMBER CITRANO: Yes, sir. I, too,

was involved in the discussion at committee, so 4

5 I do not have any comments.

THE CHAIRMAN: Okay. Good.

7 Todd Froats, please.

8 BOARD MEMBER FROATS: As part of the

Committee as well and vetted it thoroughly.

10 Also, at Mr. Kelley directly and

Ms. Boyer, it's a big number, but it's a great 11

12 project. It's a big project. It's one that we

want to get done. I think it was the whole 13

14 purpose of the new program. This is part of

that. 15

16 I also want to thank VyStar as well as

17 the -- as well as the Bread & Board proprietor.

And I believe there are others involved. But 18

19 especially VyStar, I mean, they've really come

20 into downtown and taken a leadership role in

21 the downtown area. So I want to thank them for

helping get this done. 22

23 THE CHAIRMAN: Okay. Thank you.

BOARD MEMBER FROATS: No other comments. 24

25 THE CHAIRMAN: Mr. Craig Gibbs, please.

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BOARD MEMBER GIBBS: I would only echo 1

those comments. VyStar has been a good

neighbor. And this is a great project for

their building and for downtown. 4

Thank you.

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6 THE CHAIRMAN: Okay. David Ward.

BOARD MEMBER WARD: I echo Board Member 7

Gibbs' comments. I'm really excited for this

project to move forward. So I think it's 9

10 exactly what we need.

11 Thank you.

12 THE CHAIRMAN: Okay. You have heard my

13 comments.

So let's have a vote on Resolution 14

15 2020-07-05 for the Bread & Board REP

application. All in favor -- let me go right 16

17 down the list.

Braxton Gillam, please.

BOARD MEMBER GILLAM: I'm in favor of the 19

20 motion.

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21 THE CHAIRMAN: All right. Carol Worsham.

22 BOARD MEMBER WORSHAM: In favor.

THE CHAIRMAN: Bill Adams.

24 BOARD MEMBER ADAMS: I'm in favor as well.

THE CHAIRMAN: Jimmy Citrano. 25

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1 BOARD MEMBER CITRANO: In favor.

2 THE CHAIRMAN: Todd Froats.

3 BOARD MEMBER FROATS: In favor.

4 THE CHAIRMAN: Craig Gibbs.

5 BOARD MEMBER GIBBS: In favor.

THE CHAIRMAN: David Ward.

7 BOARD MEMBER WARD: In favor.

THE CHAIRMAN: And I, likewise, am in

9 favor.

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So let the record reflect that Resolution 2020-07-05 passes, eight in favor, zero against.

Okay. Steve Kelley, thank you for your work on that. Excellent job.

15 MR. KELLEY: Yes, sir. Thank you,

16 Mr. Chair.

17 THE CHAIRMAN: Okay. Let's go to 18 resolution 2020-07-06, it's related to the 19 Convention Center.

Lori, I'd like you to tee this up, please.

21 MS. MEZINI: Lori, you're muted.

THE CHAIRMAN: Lori, you're muted.

MS. BOYER: Let's get unmuted. Can you

24 hear me now?

THE CHAIRMAN: Okay. We hear you.

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1 Thank you.

2 MS. BOYER: Okay. Resolution 2020-07-06

3 is a resolution rejecting the unsolicited

4 proposal received from Jacobs dated January 17,

5 2020; titled, Convention Center, Hotel, Parking

6 Garage, Public Convention Center Space. And I

7 would like to run through a little time frame

8 for you since some of the board members are new

9 and were not here through this entire time

10 frame so you understand why I'm really

11 positioning this as more of a cleanup action

12 today and not a substantive action that

13 precludes future consideration of a convention

14 center.

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So let me back up. If you look at the sequence of events, back in January of 2018, Mr. Wallace, through the Procurement Division on DIA's behalf, sought interest in an RFP for

19 a convention center on the site.

In March of 2018, DIA issued the Notice of Disposition for a potential convention center

on the former courthouse/City Hall annex site.Following receipt of those applications in

September, those applications were received and

25 scored, and the Jacob's proposal, which is

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essentially the building and design that was submitted again in January, was selected as the best of the proposals submitted.

So there was not a dispute or a question about whether that was a good design or whether that would be a viable convention center if

7 built. It was simply, that was the winning

8 score, but no term sheet was entered into, no9 contract was awarded.

10 And this action was taken to the Strategic Implementation Committee and then subsequently 11 to the board. And the decision was made not to 12 move forward with a convention center at this 13 14 time. And that decision, while based in part on financial considerations, that was not the 15 primary stated reason for the board's decision 16 17 or for the mayor's consideration.

And I'll refer you back to the SAG report, Strategic Advisory Group report on -- which was a convention center study that was done by the board. And in its conclusion statement under

22 Meeting Planner Interviews, it says, "As

23 stated, over 60 percent of the planners

24 interviewed or surveyed were not interested in

25 Jacksonville and/or a new convention center

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1 without destination development. This is a

very high percentage compared to other cities."

3 And it went on to discuss it more.

The prior-to convention studies that had been done years before had drawn the same

6 conclusion, that absent development of7 attractions or other destination features that

attractions of other destination reatures that

8 would draw people to the location, it was

9 premature to proceed with a convention center.

10 That was also the basis of the mayor's letter,

11 and that was the basis of this board's action

12 in Resolution 2018-12-01 where you terminated

13 negotiations with Jacobs and rejected all

14 proposals.

At that point, the DIA board had received an unsolicited proposal for a mixed-use

17 development on the site. That mixed-use

18 development, I believe it was called Riverwalk

19 Place, was reviewed again by the Strategic

20 Implementation Committee. And in March of

21 2019, the Strategic Implementation Committee

22 said no, we do not want to accept that

23 unsolicited proposal. We want to hire

24 professional expertise, which turned out to be

25 CBRE, but we want to hire professional

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expertise to assist us in determining the highest and best use of the site if we are to put the site in the market today. There were subsequent resolutions where we went out and hired CBRE to do that.

And then through the efforts of CBRE, in September of 2019, the board came up with criteria that they wanted to put out in a new Notice of Disposition and scoring criteria for that. That Notice of Disposition was issued in the fall. We received the responses. We're coming back in in January. Now we're talking in January of 2020.

So that Notice of Disposition was issued on October 21st, 2019. And as you heard in Mr. Ayers public comments, it did not preclude a convention center. It did not say there had to be a minimum 1,100 residential units. It did prioritize residential in the scoring because one of DIA's stated goals is to increase residential downtown, but it didn't exclude other uses.

And we would have entertained and could have accepted office mixed use, hotel mixed use, other mixed uses, but it was CBRE's belief Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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at the time that the highest and best use of

the site, if we were to put it in the

marketplace now, currently, would be for a 3

residential and retail mixed-use facility. 4

Might have also had some hotel component in it, 5

but none of those who bid made that proposal. 6 7

We received the proposals. And in Resolution 2020-02-01, we forwarded the proposals. We concluded that the proposal received from Spandrel was the top scoring respondent. And pursuant to Resolution 2020-02-01 -- this is in February -- we awarded it to Spandrel and said now we will enter into

negotiations, the development of a term sheet 14 and development of a contract. That process is 15

still pending. 16

In the meantime, in January, we received this unsolicited proposal from Jacobs for a convention center on the site again. The proposal changes the financial structure and presents an interesting financial structure that the board may or may not want to consider

23 if you are developing a convention center at

some point, but it creates a structure where they were suggesting that the City -- they 25

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would finance it, but the City would lease it

back and essentially provide a net operating

loss guarantee where the City's responsibility

would be to cover losses both in operations and 5 in the debt service payments.

Substantively, again, since the decision 6 was not on the table to consider a convention 8 center, because you had rejected the concept of doing a convention center at this time, until 9 10 there was further destination development -and we were advised by procurement that since 11 we had an open RFP process that we were 12 scoring, we could not preempt or cut off that 13

14 process by scoring an unsolicited proposal that ignored the fact that we had an official 15 process going on. 16

So what I would say is, I view this as a cleanup in that we've had this pending resolution, it is really not proper for the board to consider it while you still have the award to Spandrel extended. If, for some reason, that does not move forward, there is not a contract executed, at that point in time it will be up to the board to consider what

other use or whether they want to put out a new Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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1 RFP on the site.

But right now, the posture is that the top 2 scoring respondent was Spandrel. We have approved a negotiation of a term sheet and

discussion with them. And I think continuing

to lead this city --6

(Audio interruption.)

8 MS. BOYER: -- (inaudible) is not in our best interest at the moment. However, if it is 9 the board's pleasure to allow a presentation, 10

we could have a separate Strategic 11

12 Implementation or a separate board meeting to

allow a presentation. And certainly, the 13 14

proponent can make an appointment to make a 15

presentation to the mayor's office at any time.

That's not in our jurisdiction to limit.

I heard the request from Mr. Rensing that they would like the opportunity to do that, but I don't think that the timing is right for us to act on it now other than to reject the unsolicited proposal. And once we have either entered into a contract with Spandrel that will resolve everything, or if we don't enter into a contract with Spandrel, then it would be appropriate to reconsider what other use we

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might want to make of the site and whether

2 perhaps the destination features have changed

3 by that time, if Lot J is under construction

and things are moving forward and some of those 4

that would paint a different scenario in terms 5

6 of the recommendations of the SAG report.

So that's really my summary, longwinded as it is, of Resolution 2020-07-06. It simply goes through a recital of the various actions that were taken and suggests that, at the moment, we reject this. That doesn't preclude

11 a submission of a later proposal at an 12 appropriate time. 13

THE CHAIRMAN: Okay. Ms. Boyer, thank you for that time line. I think that was very helpful.

So let's first deal with Resolution 17 2020-07-06. We'll get a motion and then we'll 18 19 discuss it.

20 So what is your pleasure, Board?

21 BOARD MEMBER GILLAM: I move to approve 22 the motion.

23 THE CHAIRMAN: Okay. So that was Braxton 24 Gillam has made a motion.

BOARD MEMBER WORSHAM: I'll second.

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1 This is Carol.

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THE CHAIRMAN: And who is the second?

3 BOARD MEMBER WORSHAM: Carol.

THE CHAIRMAN: Okay. Carol Worsham has 4 5 seconded.

So let's have discussion. And before we start, let me just have a very brief comment since I was one of the -- I was one of the graders for the Spandrel project. I was right in the middle of it and understand it very well.

The only comment that I would make is, folks, we have a previous action that we do have a responsibility to prepare and finalize the term sheet for the Spandrel project, and I think we're obligated to follow through on

16 17 that. 18

But what I would say, in the next 90 days, as the Chair, I'm going to suggest and ask the 19 Strategic Implementation Committee to be 20 21 available to review a presentation of the 22 convention center site. And in the event the

23 Spandrel deal, for one reason or another, is

not finalized, at least at that point we'll 25 know what our options are going forward.

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So let's have a brief discussion, please. 1

2 Braxton Gillam, what are your comments or 3 auestions?

4 BOARD MEMBER GILLAM: Quickly, I know we've been here a long time, but this is, you know, kind of an important issue, particularly with some of the press we've seen in the last couple of days. I do want to add some comments.

One, I was on the Committee, Strategic Implementation Committee, over the last couple of years, and of course, on the board, too, when we had the various discussions about this 14 opportunity and using this site for a convention center. You know, there were some 15 serious timing issues raised with that thought 16 process and the fact -- you know, where we are in Jacksonville today and what opportunities we have that would be attractive to a convention opportunity, and so there was some real

discussed it publicly -- with that site and use of that site for that purpose and the size of that site. You know, what we were provided by Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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KBJ and Jacobs is a beautiful proposed project.

I personally had a concern -- and I

There was never a criticism of what they wanted

to build. I just had my own, you know,

concerns raised about that.

personal questions about that location, 4

certainly the timing. 5

But I've got to say, you know, with regard to what we're currently here today on, I will never support a project coming to this board

that deals with deficit funding of operations 9

the way they've proposed at this time. We've 10

11 got mistakes that have been made historically

12 in this city with that kind of, you know,

process. And that is just a -- that's --13

that's dead on arrival from my perspective. 14

15 I'll never support that kind of project, not

today and not tomorrow. 16

17 Thank you.

THE CHAIRMAN: Okay. Thank you, Braxton.

Carol Worsham, please. 19

20 BOARD MEMBER WORSHAM: Thank you.

21 And again, thank you, Lori. That was an

22 excellent summary of where we have been and the travels we've come through to get us to this

23 point. 24

25 And I do not disagree with any of the Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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comments by Mr. Gillam, so I don't really have 2 any further questions. I understand the

3 process and what we need to do today.

So thank you for helping us understand where we are in the procedural world on it.

6 THE CHAIRMAN: Okay. Thank you, 7 Ms. Worsham.

8 Bill Adams, comments or questions?

BOARD MEMBER ADAMS: I echo your proposal,

10 Mr. Moody. I think it sounds like a sound 11

approach, but I would also encourage the Jacobs

12 team, if they have anything that would suggest

13 that there have been changes in the conditions 14 that the consultants looked at to determine the

15 appropriateness of timing to present that at

that meeting, because I would be very 16

interested to hear it. 17

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But like Mr. Braxton -- or Mr. Gillam, rather -- sorry, Braxton -- I certainly don't think I will ever be voting for anything that gives the City holding -- leaves the City holding the bag, the backstop operations against losses, but I won't say "never" because

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never is a very long time. 24

THE CHAIRMAN: Okay. Thank you, Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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Mr. Adams. 1

Okay. Jim Citrano.

3 BOARD MEMBER CITRANO: As one of the new

board members, I obviously don't have the 4

5 history here. I do think, Chairman Moody, your

comments are very fair and I agree with it. 6

7 And by the same token, I would echo what some

8 of the other board members said about covering

9 those debts (inaudible).

THE CHAIRMAN: All right. Thank you, Jim.

11 Todd Froats, please.

12 BOARD MEMBER FROATS: I wasn't on the

individual committee. I was on the board at 13

14 the time. And at the time -- and really,

nothing's changed in the past year. In fact, 15

things have gotten a little worse as far as 16

conventions go. I think it was a great 17

project. It's a great building. The design 18

19 was phenomenal. It was ranked number one by

20 the DIA.

21 The recent press releases we've seen on this and the marketing materials on this 22

23 definitely leave out the most important point,

and that being the DIA, slash, City, slash,

25 taxpayers are being held responsible for any

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operating losses. Those operating losses would

be significant here and next year as well, and

maybe for a few years. So I think that it's

important to point that out to everybody, 4

because it's an item that they left off. And

I'm kind of surprised they left it out of the 7 media.

8 Second, you know, I would say -- I would say, hold this space if we could for a future 9 10 convention center. But as I found out that it's not the most ideal space, it is small, and 11 12 we do have alternative spaces. So if it was 13 the only space, then I would have been in favor 14 before of holding it for future use for a convention center, but we do have alternate --15 alternate spaces for that. 16

17 A couple of other items. You know, if we 18 built it today, my guess would be the demand would be high at the beginning because it's a 19 20 brand-new building and that people would come 21 here, and their experience wouldn't be that great. We just don't have the entertainment 22 23 downtown to support numerous conventions 24 downtown. It's just not there yet.

> So I think, at the time, we decided we had Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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to focus our energy and our capital on other

projects so that when we do have a convention

center and people do come here, they leave with

a positive response of their experience here,

5 and that's what we're working towards.

So I don't think anything is going to change in 90 days. I think we have a lot of

8 other things to accomplish. Ms. Boyer and her

team are doing a great job of that. Lot J 9

would certainly be a major project that would 10

help a future convention center. So for those 11

12 things, I'm not -- I'm not willing to be in

favor of supporting one today. 13

> A couple of other things, the media also suggested that we were not happy with the

responses we received. We were very happy with 16

the responses we did receive. We were 17

disappointed in the number of responses we 18

19 received. We received two, but both of them

were very good and very high quality projects. 20

21 So I want to clarify that.

That's really all I have to say.

I would be -- I would be open to listening

to their presentation, I'd be open to doing 24

25 that, but I just don't see downtown supporting

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a convention center at this point.

2 THE CHAIRMAN: Okay. Thank you, 3 Mr. Froats. The comments are well taken.

4 Mr. Gibbs.

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BOARD MEMBER GIBBS: Thank you.

Our consultants floated this idea to put the RFP over 15,000 different developers, and we got two, as our CEO outlined. So for that reason, it leads me to the second consideration, the timing aspect.

As the Chair has adequately put, we have an obligation to the individual, Spandrel, who did step up to the plate and presented a great project that we agreed to. So for those two reasons, I think I'll vote in favor of this particular resolution.

THE CHAIRMAN: Okay. Mr. David Ward. BOARD MEMBER WARD: First, I want to -- I want to echo what I think Mr. Gillam originally said just about sort of on a principled basis, the proposal on substantive -- a substantive perspective about, you know, some of the City obligations involved in this.

I think -- you know, to be honest, with -as someone who serves on the Strategic

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> > 70

Implementation Committee, I'll echo some previous comments, that I'm absolutely more than willing to hear this proposal again in the 3

future when I think it makes more sense. 4

I'm a little bit perturbed because I feel like this is a bit of Ground Hog Day with this proposal. We've seen it several times in various iterations, all in an unsolicited format. There have been some procurement issues with how it's been submitted.

And, you know, I don't -- I think the folks behind this certainly have the best interest of downtown in mind, and we welcome any sort of development to downtown. I mean, that's what we're here for. I don't think it's the right time; I don't think it's the right place; and I don't think it's the right development, in general, for this specific location.

I think there's a lot of things that 20 21 downtown needs in general, be it residential, retail, dining, work-live-play spaces, and 22 23 hospitality, and other convention spaces. I just don't think at this time -- you know, irrespective, if you will, of the COVID-19 25

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situation which we're currently dealing with, I 2 don't think at this time that's what downtown 3 needs first and foremost.

4 I think it's a good idea in a vacuum, but the DIA has met on several occasions, both on 5 the committee level and as a full board, to 7 determine that the highest and best use for 8 this property is actually what was placed in 9 the Spandrel proposal.

10 And I think we do -- echoing several other folks on this call, we do have an obligation to 11 see that process through, and I think we should 12 endeavor to do so. And I also think that 13 14 there's a point of posture, you know, as far as going forward with this proposal if resubmitted 15 later on down the line or reconsidered or 16 17 presented.

I do think there's something to be said for -- you know, I know that the applicants behind this proposal are very well aware that we are in the midst of discussions with the Spandrel Group about the award that we made for that Notice of Disposition. As I recall, they were actually at that meeting and talked.

And I also find the sort of recent blitz Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

72 over the last 24 hours of the press -- which,

it's a free country, and anybody can contact a

reporter or social media outlet as they so

choose. I find that to be a bit unprofessional

given that the developers behind this, behind

this process, and the proposal for the

conventional center -- while like, again, I

said I think it's a good idea in the

abstract -- were very well aware that the DIA 9

10 has met and we're under what I consider to be

11 sort of a good-faith, ethical obligation to see

12 that process through. And if, for whatever

reason, it does fall through, I'm absolutely 13

more than willing to consider it, both at the 14

Strategic Implementation Committee level and as 15

the full board -- at the full board level if 16

17 that makes sense.

So I'm not really a fan of the media blitz 18 that's occurred over the last 24 hours, I'll be frank. I think it's mischaracterized -- to an earlier point, mischaracterized the DIA

22 experience going through the process for these

23 parcels. I think there's a lot of moving parts

to downtown. And we have unequivocally, and I 24

25 think certainly within our procurement

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guidelines and from a legal perspective, but also from a civic duty perspective really considered what's the best and highest use for those parcels.

So I'm not in favor of it at this time. I do vehemently vote an approval over the rejection, and I'm more than willing to have conversations in the future, and I think the applicant certainly wants to see progress downtown, as do we all.

So I'll get off my soapbox there, but I would appreciate a little bit more, I guess, situational awareness from the applicant in the future if we continue to have conversations about this as it relates to DIA's obligation or our good-faith effort to comply with some of the promises that we've made as it relates to the process and these parcels.

THE CHAIRMAN: Okay. Mr. Ward, thank you for your comments. Committee, thank you. A lot of input.

And folks, listen, any criticisms we get, I am here to tell you, we have a very hard-working committee. Every person here wants the very best for Jacksonville. We're

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not -- we don't have an agenda. We just want the best.

And we've heard the term "highest and best use" mentioned quite a bit. That's an appraisal term. Highest and best use is the way we look at property, at where it maximizes its value. And you've got to look at it like this. And part of it is the market demand. You have to pay attention to it. So everything that's been said has really made a lot of sense.

Now, I mentioned earlier that within the next 90 days I'm going to ask the Strategic Implementation Committee to make themselves available and completely listen to this presentation. And I'm going to encourage each of you to be there. Please, once you get the announcement, I would like everybody to show up. And I think it will be just good to at least give them their time.

So all right. We've got Resolution 2020-07-06. We've got a motion. We've got a second. Let's call for the vote.

Mr. Gillam.

BOARD MEMBER GILLAM: I vote in favor of Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 the motion.

THE CHAIRMAN: Okay. Carol Worsham,please.

BOARD MEMBER WORSHAM: In favor.
THE CHAIRMAN: Okay. Bill Adams.
BOARD MEMBER ADAMS: In favor.

7 THE CHAIRMAN: Jim Citrano.

BOARD MEMBER CITRANO: In favor.

THE CHAIRMAN: Mr. Froats.

BOARD MEMBER FROATS: In favor.

11 THE CHAIRMAN: Craig Gibbs.

BOARD MEMBER GIBBS: In favor.THE CHAIRMAN: David Ward.

THE CHAIRMAN: David Ward.BOARD MEMBER WARD: In favor.

15 THE CHAIRMAN: And I'm going to vote also in favor.

in favor.

So let the record reflect that Resolution

2020-07-06, related to the convention center, that that passes, eight ayes and no nays.

Okay. Thank you, committee.

Now, that will conclude our Community Redevelop Agency work.

(The foregoing proceedings were adjourned at 3:05 p.m.)

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CERTIFICATE OF REPORTER

3 STATE OF FLORIDA)

4 COUNTY OF DUVAL)

I, Diane M. Tropia, Florida Professional Reporter, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes.

DATED this 28th day of July 2020.

Diane M. Tropia Florida Professional Reporter

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