CITY OF JACKSONVILLE
DOWNTOWN INVESTMENT AUTHORITY
BOARD MEETING

Proceedings held on Wednesday, March 15, 2017,
commencing at 2:05 p.m., City Hall, Lynwood Roberts Room, 1st Floor, Jacksonville, Florida, before Diane M. Tropia, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:
JAMES BAILEY, Chairman.
JACK MEEKS, Vice Chair.
OLIVER BARAKAT, Board Member.
DANE GREY, Board Member.
BRENNA DURDEN, Board Member.
CRAIG GIBBS, Board Member.
RON MOODY, Board Member.
MARC PADGETT, Board Member.
KAY HARPER-WILLIAMS, Board Member.
ALSO PRESENT:
AUNDRA WALLACE, DIA, Chief Executive Officer.
TOM DALY, DIA, Redevelopment Analyst
JIM KLEMENT, DIA, Development Coordinator
JIM KLEMENT, DIA, Development Coordinator
SUSAN GRANDIN, Office of General Counsel.
KAREN UNDERWOOD-EILAND, Executive Assistant


THE CHAIRMAN: And, with that, we open the Downtown Investment Authority Board meeting.

The first item is the minutes of February 1. I assume everyone had an opportunity to read them.

Any comments?
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Do we have a motion to approve the minutes of February 1?

BOARD MEMBER GIBBS: So moved.
THE CHAIRMAN: Second?
BOARD MEMBER GREY: Second.
THE CHAIRMAN: All in favor, say aye.
BOARD MEMBERS: Aye.
THE CHAIRMAN: Okay. Thank you very much.
That moves us to Resolution 2017-03-01,
which, I think, Mr. Wallace, it's being deferred.

Would you like to --
MR. WALLACE: Yes, sir.
Mr. Chairman, with regards to this
particular item, having had an opportunity to review this, had some consultations

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their funds, so I do have an oversight responsibility there.

So what was in the first contract still remains the same as when you approved it in either April or May of 2014, but this is providing additional capital that does not come from the Downtown Investment Authority. This is capital coming directly from the City itself that will be approved, hopefully, by City Council on to the Friends of Hemming Park.

Mr. Chairman, that concludes my report on this.

THE CHAIRMAN: Okay. Is Mr. Joseph here to speak on this, or was that --

MR. WALLACE: That is the actual report.
If you --
THE CHAIRMAN: That's pretty thorough.
MR. WALLACE: That is pretty thorough, but if you have got some detail-burning questions --

THE CHAIRMAN: Okay.
MR. WALLACE: -- either Mr. Joseph or myself will be able to answer those particular questions.
(Audience member approaches the podium.)
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THE CHAIRMAN: Okay. Mr. Joseph, thank you for being here.

Let's go around if we want to start with questions.

Mr. Grey, you got any questions?
BOARD MEMBER GREY: No questions at this time.

THE CHAIRMAN: Marc.
BOARD MEMBER PADGETT: None at this time.
THE CHAIRMAN: Brenna.
BOARD MEMBER DURDEN: I just want to make sure that -- it doesn't appear that the resolution itself says that the money is not coming from the DIA, but I heard you say, Mr. Wallace, that it is not coming from the DIA.

MR. WALLACE: The funds are not coming from the DIA at all.

BOARD MEMBER DURDEN: Thank you.
MR. WALLACE: This is a resolution in support of the attached ordinance itself.

THE CHAIRMAN: Mr. Barakat.
BOARD MEMBER BARAKAT: Just curious, what are the proposed capital improvements?

MR. WALLACE: Mr. Joseph.
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MR. JOSEPH: Daryl Joseph, Parks and Recreation. The actual proposed improvements are landscaping and hardscape improvements in Hemming Park, basically taking some of the existing landscape that's there, redoing that, as well as some of the planters that are in the park, reworking those. Those are the actual capital improvements that are listed.

BOARD MEMBER BARAKAT: Is it just maintenance or is it enhancements?

MR. JOSEPH: It will be enhancements as well. Again, some of the planters actually have raised areas, those will be reduced. And there are some art areas that will be created within the park as well.

BOARD MEMBER BARAKAT: Thank you.
THE CHAIRMAN: Mr. Gibbs.
BOARD MEMBER GIBBS: The Friends of Hemming Park have done wonders with the park. It's turned around in the short time they have been there, so I will support the ordinance -or the resolution. Sorry.

THE CHAIRMAN: Mr. Meeks.
VICE CHAIR MEEKS: No comments.
THE CHAIRMAN: Kay, any comments?
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THE CHAIRMAN: Ron.
BOARD MEMBER MOODY: No comments.
THE CHAIRMAN: Very good.
Okay. Do we have a motion for 2017-03-08,
Friends of Hemming Park?
VICE CHAIR MEEKS: I move that we approve the resolution as written. Sorry I'm stumbling there, Mr. Chairman.

THE CHAIRMAN: I see.
Do we have a second?
BOARD MEMBER GIBBS: Second.
THE CHAIRMAN: Okay. Do we have any discussion from the public? Anyone here who would like to speak?

AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: We have no more discussion.
With that, we have a motion and a second.
All in favor, say aye.
BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Thank you.
Very good. Was that -- wow, a full house.
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Very good.
Now we are going to move to Resolution 2017-03-07, Matching Grant Allocation.

Would the presenter -- let's see. Are we going to get a presentation, Mr. Wallace, or is Amy Ingles --

MR. WALLACE: Yes, just give me one second, if you don't mind, sir. I'm trying to remember which one this one is.

THE CHAIRMAN: It should be --
MR. WALLACE: Sorry.
THE CHAIRMAN: It is backing up --
MR. WALLACE: Yes.
THE CHAIRMAN: -- from Hemming Plaza.
MR. WALLACE: Mr. Chairman, this is Resolution 2017-03-07. It's a resolution of the Downtown Investment Authority, pledging $\$ 25,000$ as matching funds for a Community Development Block Grant (CDBG) application being submitted by the Planning and Development Department for the construction of dedicated bicycle lanes on Liberty Street and Myrtle Avenue and instructing the chief executive officer of the DIA to take all necessary action in connection therewith to effectuate the

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purposes of this resolution.
Now, you want --
THE CHAIRMAN: Okay. Mr. Parola.
MR. PAROLA: Thank you. Guy Parola.
Through the Chair, I believe Amy Ingles may be in here, or the grants coordinator may be here and could explain this maybe a little better than I can, but, if you recall, inside of our CRA plan, we talk about Liberty Street through the lens of creating dedicated bike lanes and moving curbs and kind of things like that.

What this $\$ 25,000$ does is, it serves as part of an overall $\$ 115,000$ City match to some CDBG funds that are going to connect kind of the bike trail. There's a map behind you, for the audience's benefit. And also, inside of your book, that shows two specific right-of-ways that these 230,000 total funds are going to go to, and that's Myrtle Avenue and Liberty Street.

Portions of Myrtle Avenue and portions of Liberty Street are within our downtown boundary, and the $\$ 25,000$ match would be -kind of go to those particular areas.

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question, which is somewhat germane to the first one, is that -- in the plan -- it's been two or three years now -- I remember the words "cycle tracks," which I think implied more than just lane markers. It implied a dedicated cycle lane, if I recall. It's been a while since l've read that page of the plan.

So is this an interim step in that regard? Is this a -- are we going to -- are we replacing the overall plan and purpose with lanes instead of a dedicated curb for bikers?

MS. INGLES: No. We kind of modified that idea in the Bicycle Pedestrian Master Plan, which is just kind of wrapping up at the end of this month, but the recommendation that came out of that plan was for buffered bike lanes on that stretch of Liberty, which is what we've gone with, partially because it's cheaper, but also because -- just the nature of the road changes as you get into Springfield, and they need that parking on the side. So we knew that a protected bike lane wouldn't work in that situation. So it would be better to have it consistent.

BOARD MEMBER BARAKAT: When you say "we
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decided" to make that change, who exactly is "we"?

MS. INGLES: Our consultant as well as the Transportation Planning Division.

BOARD MEMBER BARAKAT: I mean, I'm for bike lanes. I'm for the idea. I'm just -- I just have some reservations about the modification of our original intent. And in our plan, connecting these neighborhoods to downtown through various modes of transportation was very high on our list of priorities.

So my concern here is, we're doing a Band-Aid and we're not moving towards the original goal of doing a dedicated cycle lane.

MS. INGLES: It is a dedicated lane. It's a striped lane with a striped buffer.

BOARD MEMBER BARAKAT: Is there a visual of what we will have when we're done spending the 25,000, what it will look like?

MR. WALLACE: Mr. Chairman --
THE CHAIRMAN: Yes.
MR. WALLACE: -- if I may?
THE CHAIRMAN: Mr. Wallace.
MR. WALLACE: If I may address
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Mr. Barakat's question. I do understand exactly what we, as a board and staff, went through to put together our plan. And if you look in our plan, Section 6, Page 41, it will clearly talk about Liberty Street and a pedestrian/bicycle path.

At that time, the estimated cost in 2014 was well over a half million dollars, just on that particular one project. But if you do remember, we went through a process last summer of attempting to get a number of our Capital Improvement Projects that were in our plan included in the CIP process, and we were unsuccessful in doing so.

So, therefore, things that we have in our plan that are Capital Improvement Projects, we can't get to them because we just don't have the ability from the TIF to address them. So by looking at Liberty Street and utilizing this process that has come to us to get some semblance of pedestrian/bike paths placed along Liberty Street at a reduced fraction in cost of that projected half million dollars is a prudent and wise decision for us to make at this particular point in time, for $\$ 25,000$ as

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opposed to -- and we have that, and we don't have the half million dollars to actually do that at this particular point in time.

So I think that going with the recommendation and partnering with the Planning and Development Department to do this is the right step for us to do so.

THE CHAIRMAN: I think Mr. Barakat was asking if there was any visual of what it's going to appear, what's --

MR. WALLACE: I do understand his question on the visual piece, but I needed to address --

THE CHAIRMAN: Yeah.
MR. WALLACE: -- why we, from a management standpoint, support doing this at this particular point in time based upon what's in the actual plan.

THE CHAIRMAN: I don't think there's any question that we all support it, but I think it's a legitimate question, what it looks like and what it's going to appear when we are done.

MR. BARAKAT: Yeah, we -- I mean, we had an impression of what we were planning and what we wanted in the plan. And if there's going to be changes to that, I think that we need to see

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what that's going to look like.
I think we also need to understand, is this the route we're going to go with the other connections because the plan references bike lanes into other neighborhoods. And so is this going to be the new model, what we're doing on Liberty? I think the reduction in scope of work -- which it sounds like a reduction. I can't say for sure. Is this going to be our new model?

I think in the future, if we're going to change something like that in the plan, before you vote on it, we ought to know what that change in scope is so we can sign on for it and then fund it. So I'm not saying I'm not going to vote for it, I just think -- from now on, I think it would be better -- and I'm a little bit maybe like Mr. Bailey and Mrs. Harper who was here when we did the plan. I spent a lot of hours putting it together, so I might have a little more allegiance to the plan than others, but I think we owe it to ourselves to kind of study that before we make a change like that and fund a change.

THE CHAIRMAN: I think that's a good
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question. Is this the new norm or is this an exception to the rule?

MS. INGLES: Before I comment on that, I do just want to add that the facility that we are proposing for this block grant will not preclude a cycle track being installed later. Basically, it's a painted buffer, but you could add a physical buffer, a raised buffer to that, at a later time. So in a way, yes, it is kind of an intermediate step towards that if we decide we want to do that later on.

And to answer your question, sir, it's not -- I would not say that it's a rule that we're trying to demote all of our planned protected bikeways into a striped buffer. That's not the case. We just saw an opportunity here to get something done and to make a really important connection to the Riverwalk and to the Hogan Street greenway, so ...

THE CHAIRMAN: So it's not really a Band-Aid. It's just not a full -- we're not doing everything we possibly could. But what we're doing, we'll benefit from later anyway.

MS. INGLES: A huge -- yeah, it would be a
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huge improvement.
BOARD MEMBER BARAKAT: Thank you. THE CHAIRMAN: Mr. Barakat, is that all? BOARD MEMBER BARAKAT: Yes, I'm done. THE CHAIRMAN: Ms. Durden.
BOARD MEMBER DURDEN: Following up on one of the questions from Mr. Barakat to -- through the Chair to Mr. Wallace, the question was, where is the funding coming from? You said it was from dollars that the City Council gave to us. Were those -- so do those constitute TIF dollars?

MR. WALLACE: No.
BOARD MEMBER DURDEN: Okay. Then my second question is, also, in regards to the proposed area and the proposed improvements, is there a time constraint with us making a decision on this today? In other words, can it be something -- I would actually like to see what this is going to look like in comparison to what the Board and our current plan actually looks like. I'm just wondering if there is a time constraint that we need to vote on this resolution today.

MR. PAROLA: Through the Chair, my
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understanding is that there actually is a time constraint due to the application for CDBG funding cycles. And I think we've got the grants coordinator behind us who can verify that.
(Mr. Moore approaches the podium.)
MR. MOORE: Colin Moore, City of Jacksonville's Grants Office.

They're going to begin scoring these applications at the end of this week. So we have this in the budget as pending right now. They said that if it's approved, we can take it off of pending. So ...

BOARD MEMBER DURDEN: Okay. And -- okay. That's all I have.

Thank you.
THE CHAIRMAN: Okay. Mr. Padgett.
BOARD MEMBER PADGETT: Yeah. I have no more questions.

THE CHAIRMAN: Mr. Grey.
BOARD MEMBER GREY: No questions at this time.

THE CHAIRMAN: Okay. Any other comments from the Board?

We have a -- oh, sorry.
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VICE CHAIR MEEKS: One question.
Going back to what we originally voted on, is what we voted on, then, having this start or stop, depending on how you look at it, at East 1st Street? Is that consistent with our original plan.

THE CHAIRMAN: The position is not any different, is it?

MS. INGLES: No. The actual ask, the entire ask for the CDBG grant goes beyond 1st Street, but this is just the segment that's within the DIA.

VICE CHAIR MEEKS: So my question is, in our bid document, did we anticipate this going further north than East 1st Street?

MR. WALLACE: Mr. Chairman, in our document, we cannot go further than our boundaries, which is State Street.

VICE CHAIR MEEKS: Well, this shows it going to 1st Street, which is --

MR. WALLACE: True. However, remember, this is a match to $\$ 90,000$ and $\$ 115,000$. And, of course, this $\$ 25,000$ is non-TIF dollars that can be used on this particular area.

VICE CHAIR MEEKS: So what we're really
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saying is, our part applies to the portion that ends at State Street?

MR. WALLACE: State Street coming south, yes.

VICE CHAIR MEEKS: Yes.
MR. WALLACE: Starts and goes south.
VICE CHAIR MEEKS: Yeah, because
1st Street is another few blocks further north.
MR. WALLACE: Yeah. Correct, sir.
THE CHAIRMAN: Okay. Okay. Do we have a motion on 2017-03-02?

VICE CHAIR MEEKS: So moved.
THE CHAIRMAN: A second?
BOARD MEMBER MOODY: Second.
THE CHAIRMAN: Okay. Any discussion from the public? Anyone want to opine?

AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: Okay. With that, all in
favor of 2017-03-02, say aye.
BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Thank you.
And I think the takeaway is, in the
future, if we can at least see -- get some
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visual that we can at least follow along. It has been a long time. And so thank you very much. Smile, this was good thing. Okay?

Thank you for being here.
Now, we're going to -- just to shake it up a little bit, I want you to go back to Number -- Resolution Number 2017-03-02, Allocation for Development Rights.

MR. WALLACE: Mr. Chairman, a resolution of the Downtown Investment Authority, allocating 10 multifamily units of Phase I development rights within the Northside West Component Area of the Consolidated Downtown Development of Regional Impact to Vestcor, Inc., to be utilized on the property identified by Duval County Tax Parcel Number 074920-0000, finding that the plan of development is consistent with the DIA's Business Investment Development Plan, known as the BID Plan, and authorize the chief executive officer to execute the contracts, the documents and otherwise take all necessary action in connection therewith to effectuate the purposes of this resolution.

Mr. Chairman, the Board has supported this
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particular project; that is, the northern boundary would be Monroe Street, southern boundary will be Adams, eastern boundary being Davis, and the western boundary being Lee Street.

We supported a loan for this particular project -- rough numbers, an aggregate number, is about \$303,000 -- towards the fall of 2016. At that time, they were discussing doing roughly a hundred units of multifamily. They have now come back and indicated that, you know, the project can definitely sustain 108 units of multifamily; however, we have only provided them with a hundred units of development rights.

So asking for an additional ten, so they can get their eight. Hopefully, maybe they can squeeze two more in and be a full 110 units, but that's what we're doing here, is I 'm providing them with the additional development rights so that they can do this particular project.

THE CHAIRMAN: Very good. Thank you.
And everybody is familiar with this property between Lee and Monroe -- or Lee

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and -- what is it? Oh, Davis Street.
Let's go around, if we -- well, let's see
if we have a motion or two.
BOARD MEMBER MOODY: So moved.
THE CHAIRMAN: A second?
BOARD MEMBER GIBBS: Second.
THE CHAIRMAN: Okay. And discussion?
Mr. Moody, do you want to begin?
BOARD MEMBER MOODY: Well, we've already made a commitment to this area. It's vibrant. It's starting to grow. I think it's the right thing to do.

THE CHAIRMAN: Thank you.
BOARD MEMBER MOODY: I support it.
THE CHAIRMAN: Ms. Harper-Williams.
BOARD MEMBER HARPER-WILLIAMS: I'm
supportive for the same reasons.
THE CHAIRMAN: Okay. Mr. Meeks.
VICE CHAIR MEEKS: I'll echo that.
THE CHAIRMAN: Okay. Mr. Gibbs.
BOARD MEMBER GIBBS: Support it likewise.
THE CHAIRMAN: Mr. Barakat.
BOARD MEMBER BARAKAT: Ditto.
THE CHAIRMAN: Ms. Durden.
BOARD MEMBER DURDEN: Ditto.
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resolution of the Downtown Investment Authority approving the scope of services attached hereto as Exhibit A for the procurement of professional services through the Office of Public Parking for the development of a public parking strategy and implementation plan, and authorizing the chief executive officer to negotiate and execute contracts in accordance with Exhibit A attached hereto.

Mr. Chairman, what we're attempting to do is to hire a parking strategy consultant to, one, develop -- to further help us in developing the downtown public parking strategy as well as look at some opportunities from a residential standpoint equally as well.

There's some challenges that are on the horizon with regards to complications between commercial patrons and residential patrons in some of our various and different neighborhoods that I think that -- we need to be -- have foresight of having a plan for that, and we want to ensure that we do so, but what is listed on the board simply -- I 'm sorry -- on the screen are the 12 things that we're definitely going to be looking for in Task 1

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with regards to a parking strategy.
Again, doing inventory; report hourly, daily, monthly parking on our on-street as well as the off-street parking. We've definitely got to look at -- we want a consultant to work with us because one of the things that we recognize is that west of Main Street we have a lot of our Class A office space, but that's also the area where we probably have the least amount of available public parking remaining to us.

So when you begin to look at it from a commercial broker's standpoint of downtown, people will say the number fluctuates between 900,000 to 1.1 million square feet of office space that we need to get into the marketplace, and we know parking is a challenge.

While on the public parking side, where we only control 20 percent of the overall parking inventory within downtown, we have to look at the strategies that are being utilized on the private side as well as the public side to make sure that we can help in the economic development and recruitment of businesses into downtown and meet those particular parking

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needs. So we definitely want to look at that.
Look at any existing parking contracts that we have, and basically begin to talk about where should there be -- on the -- particularly on the on-street parking, we have on-street parking in certain portions of our city that probably are much more dead zones, and should we still -- do we need to have parking meters in that area, and do we need to have more parking meters in certain areas of the actual city itself.

So we've got 12 various different tasks that are going to be there for Phase I. And as I indicated, in Phase II -- if someone could turn to that particular slide. I don't know if that's up there.

But it's really about a residential parking strategy itself. And I know that we listed some neighborhoods in our -- in the actual resolution itself that probably spoke more to Riverside, probably spoke more to Springfield and purely downtown, but I think we would be amiss if we do not include, at the suggestion of Ms. Durden, Avondale as well as San Marco because those commercial corridors

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years ago?
VICE CHAIR MEEKS: I think I should say yes, but I don't really remember, Mr. Gibbs.

BOARD MEMBER GIBBS: Perhaps Mr. Wallace will remind us.

MR. WALLACE: JEDC, 2005, did undertake something of this nature. Was it of this grandeur? I don't believe so.

And the Office of Public Parking -- I'm sorry, the Office of Economic Development did go out, maybe a year-and-a-half ago, to seek a parking consultant and received two responses.

Then there was a transition from them to us, and we put a hold on it to get our arms around parking and to really come back and put into the RFP the things that I think we need to look at moving forward. And so we've done just that.

So I think there was a parking study that was done roughly 2007'ish, 2008. I'm almost certain that's the case, by one particular consultant, but I think it's now time for us to definitely revisit that because we are trying to look at how we grow downtown and parking is a critical component of that growth.

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BOARD MEMBER GIBBS: Thank you for that history.

VICE CHAIR MEEKS: The one thing I do remember that we did that has -- be it a small subset of this, was looking at the surface parking lots that we had that I would sort of call "casual surface parking lots" where the buildings have been torn down and just the foundation had been left. I know we had some workshops about that. I don't remember if we ever passed something trying to eliminate those over a period of time that either had to come up to standards or they could no longer be used for parking. And I don't know what the status of that is, but that's the one thing I remember us doing about parking.

THE CHAIRMAN: There was an attempted enforcement of those buildings torn down and creating a lot, and I think that was at DDRB at the time.

MR. WALLACE: That is correct.
THE CHAIRMAN: I don't know what the status of it is now, but we have a lot of history with this. I think it's probably the most important time for us to get our arms

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and a lot has changed since then.
Intensification of office space and occupiers has almost doubled the amount of demand for the average user in downtown. This is a problem in the suburbs as well. This is something we have to address, and we can now approach parking with the Economic Development Agency that's responsibile for downtown being in charge of parking and can look at parking wholistically and strategically where we didn't really have that tool ten years ago. So this will be a very worthwhile study.

Just a couple of follow-up questions. Will this be paid out of the DIA budget or the Parking Enterprise Fund?

MR. WALLACE: The Parking Enterprise Fund will carry the bulk of the cost. It will depend upon what comes in, in terms of cost, and it will come back to the Board and let them know the proposals that are there and what's the cost that we're trying to negotiate between the Parking Enterprise Fund and what is our professional services up in administration. There's enough capital there for us to make a decision about hiring someone to take on this

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task force.
BOARD MEMBER BARAKAT: Okay. A second question for Mr. Parola. You and I talked about some modifications, and I see most of them. One of them was parking signage and how -- and ideas that a consultant can provide us to make signage more consistent, more visible. Is that in here? I 'm not seeing it, but I may have missed it.

MR. PAROLA: Through the Chair, no, it is not. And if I didn't give you this response before, I'm sorry, I should have. As we go through the entire riverfront design standards, in which there are three consultants that I think are going to the Professional Services Evaluation Committee tomorrow, there was kind of wayfinding signage built into that.

I anticipated that the master wayfinding signage for downtown and the Riverwalk and stuff would incorporate parking signage. If that's not clear in this or if that's not the direction of the Board, we can certainly change it.

BOARD MEMBER BARAKAT: Well, I need to think about that. I 'm not sure wayfinding

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signage would address -- you tell me. Would that address public parking, all the public parking signage that we have?

MR. PAROLA: It certainly was the anticipation as we went -- went out for the RFP. That said, we can certainly -- and maybe this is the smarter way of doing things that I didn't anticipate, is make sure that there's -whoever -- build in here a coordination effort, that this consultant should talk to the other consultant.

BOARD MEMBER BARAKAT: I agree.
MR. PAROLA: Would that go --
BOARD MEMBER BARAKAT: I think that would address --

MR. PAROLA: Okay.
BOARD MEMBER BARAKAT: Thank you.
Mr. Chairman, no further questions at this time.

THE CHAIRMAN: Okay. And in comment, I would never suggest that we need another study. We have a lot of studies and a lot of folks that get it and understand this. And I think we have a lot of opportunity right here in folks that do understand this, but I think

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## the resolution that basically, we're -- we

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would be authorizing Mr. Wallace to negotiate and actually execute the contracts. So it's not likely that it's going to come back, that we'll know who the consultants are, the proposals, or get any recommendation from Mr. Wallace after he receives the proposals.

And I'm just wondering, you know, whether or not it makes sense for us to see what the proposals are in some fashion or at least hear what your recommendation is before you just select it and go forward. That's one comment.

Then number two is the timing. Could you -- I'd like to know what you're anticipating as far as timing is concerned in -- especially in regards to the fiscal year.

Thank you.
MR. WALLACE: Mr. Chairman, with regards to the former question, I have no problem, once we score proposals and Procurement tells us who ranked what, bringing that back to the Board and letting you know exactly how the proposals have ranked out and who would be the likely person that we would actually be working with. So I have no problem bringing that back to the Board itself.

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Number two, would this be done -- I'm going to paraphrase, and correct me if I'm incorrect. Are you asking me would this be done by September 30th of 2017? The current -which is the fiscal year. Or will this go into -- will this project carry over into the next fiscal year?

BOARD MEMBER DURDEN: I was just curious about the timing and what you would like to see if you had, you know --

MR. WALLACE: Sure. I would love to see this done by September 30, 2017. In all likelihood, would that be the case? Probably not. This will probably get done towards the latter part of 2017 --

BOARD MEMBER DURDEN: Okay. Thank you.
MR. WALLACE: -- calendar year.
THE CHAIRMAN: Very good. Thank you.
Mr. Padgett.
BOARD MEMBER PADGETT: I don't have any questions. I think it's good we're being proactive.

I do have a -- I guess I have a comment on Aundra and his team having to bring proposals back in front of the Board. I feel like
they're qualified to review these things and make a decision and not bring it in front of the Board. And I think they're going to be able to weigh this out in order to expedite it and keep it moving. It would delay the process a little bit if we had to bring it back in front of the Board for another meeting, so I'm not entirely in agreement with Ms. Durden on that.

But if you're okay with it, Aundra, I think it's okay, but I don't think it's -- it wouldn't be a big deal to me if you chose them without us.

MR. WALLACE: Mr. Chairman, I think your staff is astute enough to recognize who around the table deals with parking on a day-to-day basis, whether it's from their direct core business or whether it's related to their core business of trying to fill office spaces.

And so in preparation for this particular scope of services, we sought out the advice of two of those particular board members, and one of them happened to chair the Parking Subcommittee, Mr. Barakat. So, you know, whether -- I'm comfortable either way, but I'll

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1 make sure that the Board is totally in the loop on what we're doing.

And the Board needs to know that this scope of services came out of two meetings that we had last summer with the private parking lot industry itself. We were -- quite frankly, we were like, we have to develop a parking strategy, either collectively or from the public parking side, we have to go out and do it. So now you have a scope of services as a result of that particular meeting.

I'm not going to go into much more detail, but I know that this is what we actually need to do to get the data to make the decisions that we need for parking for downtown as well as for our neighborhoods.

BOARD MEMBER DURDEN: Mr. Chairman.
THE CHAIRMAN: Yes.
BOARD MEMBER DURDEN: I'll withdraw the comment.

THE CHAIRMAN: Thank you.
Okay. Mr. Grey.
BOARD MEMBER GREY: I only had, like, two things. One is the evaluation criteria. We probably -- I know you guys gave us the quick

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and easy version, but, you know, in consulting, it's usually the people that's actually doing the evaluation.

So the evaluation criteria would -- you know, would be good if it's focused on somewhere -- them giving you like a vision, implementation plan and, you know, how you guys want to see it formulated and how you're going to grade the RFP essentially. That would be good to roll in there.

And the last think, I think, is a mandatory pre-bid. Them bidding and not knowing the lay of the land, they're going to probably be regionalized. So either they're going to have to partner with someone locally or they're going to have to be able to come and see the lay of the land. So maybe a mandatory pre-bid would be a good idea for everybody to get together.

That's it. Other than that, I think it's great.

MR. WALLACE: Okay.
THE CHAIRMAN: A mandatory pre-bid is not going to require any change in the ordinance.
And the only item -- and Marc, I agree with
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you. I think the staff and the members are aware of the proposal, understand this, and we're in good hands, and -- as long as we understand timing is of the essence. We want to move this as quickly as possible.

So the wayfaring signage part is just a recommendation that we communicate. It doesn't need to change anything in the scope, correct?

MR. PAROLA: Through the -- actually, to the Chair, I was anticipating, since there's going to be an amendment to the scope of services anyway -- and I'll take what I believe the amendments are in the order in which they are going to occur.

On Page 3, it would be Number 13. The new Number 13 will be language that effectuates the coordination between this consultant and the riverfront design-way thing, signage consultant.

The second is going to be in the first paragraph, under Phase II. That occurs on Page 3. The very last sentence to be modified to read: The DIA and the Office of Public Parking are interested in developing a pilot residential on-street parking program for

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all -- or portions of the Springfield, Riverside, Avondale, San Marco and downtown neighborhoods.

I believe that addresses Board Member Barakat and Board Member Durden's two recommendations.

THE CHAIRMAN: Very good.
Did everyone get that? The Phase II task becomes Item 4 or an extension of 3? How did you say that? Phase II?

MR. PAROLA: There would be a new number.
Sorry. To the Chair, there would be a new Number 13, under Tab -- under Phase I.

THE CHAIRMAN: Right. The next one, Phase II, you are adding Number 4?

MR. PAROLA: No, sir. That was -- that was just modifying the very last sentence of kind of like the preamble.

THE CHAIRMAN: Okay. Very good.
Okay. Yes, sir.
BOARD MEMBER GREY: One last comment.
If you guys can actually roll in there,
putting a little bit of a focus on the
Southbank. I know we're in trouble over there, and it would be good if we could get a plan

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rolled out to have some control over there.
MR. WALLACE: Yes, sir.
Mr. Chairman, I think one of the things that we want to -- not only just the Southbank. Internally, we talk about the growth of Brooklyn. So we know that there's a challenge there, and so we need to go ahead and just -it's an overall strategy for the Northbank and Southbank, but there are specific points.

Let me rephrase that. There are specific geographical areas within the Northbank and Southbank that we certainly need to focus and give some attention to.

THE CHAIRMAN: So, Mr. Grey, are you okay with that understanding or you want to add in here specifically the Southbank?

BOARD MEMBER GREY: No. If there's a generalizing, that's fine.

THE CHAIRMAN: Okay. Very good. So everyone understands the changes.

Do we have any other comments?
Ms. Durden.
BOARD MEMBER DURDEN: Thank you. Thank you.

Just to -- through the Chair to
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Mr. Parola, I think in Task 1, on Page 3, I think you also need to modify in the same fashion as the last sentence of the preamble.

MR. PAROLA: Done.
THE CHAIRMAN: Okay.
BOARD MEMBER DURDEN: And then I actually -- I want to just be clear. On the evaluation criteria, I think that is an excellent suggestion on the part of Board Member Grey. Is that something that staff is going to do for us? Because I do think that would be helpful.

MR. WALLACE: Mr. Chairman, we'll come up with evaluation criteria, but I would also ask that, you know, one of you should sit as the other reviewer, along with myself and Bob, in terms of evaluating the actual proposal. So, Mr. Chairman, you can make a determination who that should be.

THE CHAIRMAN: Okay. Very good.
And you want that now, or you want -- I'm sorry. I don't play poker well.

MR. WALLACE: Whenever you choose.
THE CHAIRMAN: Okay. I see Mr. Grey is volunteering, so --

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BOARD MEMBER GREY: Yeah, that's fine. THE CHAI RMAN: Mr. Grey, thank you for serving.

Okay. Before we go any further, I've got to recognize the right.

Mr. Moody.
BOARD MEMBER MOODY: Just a quick question. As we pick this consultant, is it a better strategy to go outside and get a fresh set of eyes or do we hire someone locally that knows the lay of the land and pretty much understands downtown, Southbank, Avondale and so on?

MR. WALLACE: Mr. Chairman, I think this is going to be open to whomever responds. That will be locally, regionally, nationally. And we'll select the best respondent, you know, based upon how they rank out in the scores.

THE CHAIRMAN: And location doesn't have any weight in the evaluation?

MR. PAROLA: If I could, through the Chair, there are, generally speaking, ten criteria, eight of which are pretty much -- I don't want to call them mandates, but mandates through Procurement. And two of them sort of

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balance each other out. One is load of work you get from the using agency, or the City, right? So the more work you get, the lower that score is. Another counter to that is proximity to the using agency.

So there is -- there's kind of a balance. You get rewarded if you're close, but if you get too much of a body of work -- so it sort of balances itself out. But, generally speaking, we've had, I like to think, pretty good success casting the widest net possible. And with the subject matter expert on the subcommittee of the Professional Services Evaluation Committee, I think you will get the best result.

THE CHAIRMAN: Okay. Mr. Moody, does that --

BOARD MEMBER MOODY: Yes.
THE CHAIRMAN: Okay. Any other questions?
Ms. Harper-Williams.
BOARD MEMBER BARAKAT: I think Mr. Meeks has --

THE CHAIRMAN: Yes.
BOARD MEMBER HARPER-WILLIAMS: I don't have a question. I'm just glad to see this come forward and glad that it is -- is looking

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ahead given the challenges that we have had in the past and hopefully will continue to have with the additional Brooklyn redevelopment.

Oh, there is just one typo. Section 1, Page 1 of the resolution, where it says "Section 1," we just need a couple of spaces.

THE CHAIRMAN: Space after "DIA" and a space after "board."

BOARD MEMBER HARPER-WILLIAMS: Right.
MR. WALLACE: Which whereas are you --
BOARD MEMBER HARPER-WILLIAMS: Section 1,
"DIA Board finds" --
MR. WALLACE: Okay. Got it. Got it.
Thank you.
THE CHAIRMAN: I hope we didn't steal your thunder, Mr. Meeks.

VICE CHAIR MEEKS: No. I didn't have a lot of thunder anyway.

A couple of things. One, obviously, at this point in time, I'm particularly interested in the residential, and that's obviously part of this. And I expect there are going to be all sorts of peculiar situations going to arise as hopefully some of these buildings come back into residential use, including -- an example

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Springfield. Historic Springfield goes from
1st to 12th and from Ionia to Boulevard. So I don't know that you're wanting to go north of 12th Street.

MR. WALLACE: Mr. Chairman, what we're actually going to look at is Boulevard to Palmetto, probably just take it from State all the way up to 12th.

VICE CHAIR MEEKS: Okay. So it sounds like you know what you're doing. Just as long -- because the words don't necessarily get you there, but you can --

MR. WALLACE: Yeah, I know what I'm doing.
VICE CHAIR MEEKS: You got it, it sounds like.

MR. WALLACE: Yeah. Okay.
THE CHAIRMAN: Very good. Thank you.
VICE CHAIR MEEKS: It wasn't much thunder.
THE CHAIRMAN: You're right.
Any other comments?
Mr. Barakat.
BOARD MEMBER BARAKAT: Just one general comment.

So we referenced the parking study done in 2007, and that was a great study, very

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informative. I don't know of any real outcomes from that study other than, I think the construction of the SunTrust office building garage, which -- we probably did not need that study in order to merit or warrant the incentives of that garage, but I think that is probably one direct consequence of that study.

Other than having really good, hard data -- and I'm not suggesting that having that data would not be important and would not be illuminating from a strategic standpoint -- and other than getting a pilot residential on-street parking program in the surrounding neighborhoods, what is our real desired outcome from doing this study? As Mr. Bailey alluded to, we're very good at studies. So do we have a specific desired outcome?

MR. WALLACE: Yeah. We do have a specific desired outcome. It is a desired outcome that it's almost a park once strategy, and you're able to get -- you're able to be mobile throughout downtown.

So one of the real challenges right now, as you indicated, is people don't know where to park. That's one. And two, we have parking in

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1 areas that are not in high demand, and in the

2 high-demand areas we don't have enough parking.
So we have to have a pier park-once parking implementation strategy that encompasses what we manage on the public sector side and really take a look at what's there on the inventory side on the private sector side.

You sat in those meetings equally as I did with some of the private sector people, and I don't want to get too far into it, but it led us to having to do this particular study because the information was just not forthcoming, but we all sit around the table and say we know the information is there.

Well, we have to get the information in order to do a park-once type of strategy for us. And the study also basically tells us, you know, so we can help tell the market, you just can't park one block away from your office in an urban setting, period. You know, we just don't have the capacity to do that, but that's what a park-once strategy does allow us.

And if we can get some type of valet service included in that park-once type of strategy, I think that, as we continue to

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that's understood and known, but I think it's right to maybe add that in. I think, clearly, we don't have a parking problem. We have a parking management problem. And this is going to help us solve the overall picture.

I think you were there in October of '13 when the first thing we asked was, what is our inventory, how many spaces, how many meters, and so on and so on. We've been asking a lot of questions over a long period of time. And to have all of these in a document understood so everybody is on the same page I think can be helpful.

And the only reason I said "implement," I -- I didn't have anything better, but I think it needs to be almost to engage the parking instead of just implementing a plan. We can implement a plan all day long, that's what we've been doing, but we've never -- we've never gotten there. We've had plans. So I think what I'm looking for is something a little more precise as to what we're trying to achieve, and maybe "implement" does it.

Oliver, do you want to read that back again, the DIA, the purpose of this?

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BOARD MEMBER BARAKAT: Yeah. The parking study will assist the Downtown Investment Authority in implementing a park-once strategy.

VICE CHAIR MEEKS: That's "park-once"?
BOARD MEMBER HARPER-WILLIAMS: Uh-huh.
THE CHAIRMAN: Okay. If no assistance in crafting that, assist the DIA in implementing a park-once study.

VICE CHAIR MEEKS: Strategy.
THE CHAIRMAN: Strategy, yes.
Okay. Any more comments?
BOARD MEMBER DURDEN: Mr. Chairman.
THE CHAIRMAN: Yes, Ms. Durden.
BOARD MEMBER DURDEN: Thank you very much.
In Number 11, on Page 2 of the exhibit, I think this might be a good spot to add another bullet that would be -- that would refer to the potential, or at least considering the potential for reduced car usage, or vehicle -maybe I should say "vehicle usage" in the future.

I know that many -- I've seen many reports and articles talking about the future of --
that indicate that the future of car usage is
actually -- again, I apologize -- vehicle usage
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is going to actually decrease in the future.
And I would just like to see that the consultant would at least take our proposal, our scope of work would at least include a bullet to make sure they remember that when they are doing their evaluation and their study.

THE CHAIRMAN: I have a problem with that because we can't say that the number of -- the usage is going down when the number of vehicles sold in this country is up. I'm not sure
that's an accurate -- it's accurate to use that, but I would say that a program of trying to educate people on walking or utilizing parking -- more efficient parking, and not anticipating pulling up to the front door and walking in -- we've got to change folks' mindset on parking. There aren't many cities, you don't pull in and park your car and never see it again until you leave that city because you can't get around a city with other transportation.

So maybe instead of recommending that usage of automobiles is going to be reduced, the goal is to educate people on efficient

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BOARD MEMBER DURDEN: Thank you. THE CHAIRMAN: Anything else? Anyone else?

BOARD MEMBERS: (No response.)
THE CHAIRMAN: Okay. Anyone from the audience have any comments?

AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: Okay. With that, we have a motion and a second. All in favor of 2017-03-04, say aye.

BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Okay. Now, we are going to Resolution 2017-03-05, Allocation of
Development Rights.
Mr. Wallace.
MR. WALLACE: Mr. Chairman, this is a resolution of the Downtown Investment Authority allocating 40 multifamily units of Phase I development rights within the Northside East Component Area of the Consolidated Downtown Development of Regional Impact to 527 Duval Street, LLC.

Mr. Chairman, this particular project on
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parking or that you're not going to be able to park in front of where you want to be all the time.

We did that with FSCJ many years ago, and the goal was to get the students to ride the trolley, to experience riding a trolley, parking and riding a trolley instead of assuming they're going to park next to the building.

So I've got a little heartburn with indicating that the number of cars are going to be down, our usage is down.

BOARD MEMBER DURDEN: Right.
If I might, I didn't mean to imply that it's an absolute foregone conclusion or that that's what the consultant should assume. I would suggest a bullet to just simply be added along these lines: Consideration of potential for reduced demand -- reduced future demand for parking spaces.

THE CHAIRMAN: Does alternative parking solutions and technologies include that?

BOARD MEMBER DURDEN: Maybe. Actually, maybe it does.

THE CHAIRMAN: Yeah. Okay.
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that particular map, as you can tell, it is --
the southern boundary is Duval Street, northern boundary is Church Street, with an eastern boundary of Catherine and a western boundary of Washington Street.

Presently, I think on that site is roughly six structures that would probably be razed in order to bring about this particular 40-unit multifamily project.

The principal of this particular -- 527 Duval Street, LLC, Rafael Caldera, is very familiar with downtown. He's an architect. Professionally, he does a darn good job of reviewing, from a design review, various different projects that come before DDRB itself.

We're in need of residential units. We're in need of residential units particularly in the urban core. These tend to be some of the more difficult type of transactions to do. I think there's pretty much about a -- what is it, a 16 - or 18 -month window that the development rights would be in place which allows him an opportunity to do all of his due diligence in order to bring about this

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particular project itself.
So, Mr. Chairman, I think that would cover it, providing this opportunity for 40 units of multifamily in the urban core.

THE CHAIRMAN: Mr. Caldera, I see you back there, would you come to the mic and to the podium?
(Mr. Caldera approaches the podium.)
THE CHAIRMAN: And if there's any questions or comments by any members -- for those who don't know, Mr. Caldera was chairman of the DDRB up until -- last year?

MR. CALDERA: Yeah.
THE CHAIRMAN: Recently. And has served on the DDRB for a good few years.

Can you share your plan here and what you want to do?

MR. CALDERA: Well, basically, we have right now a nice (inaudible) on that site where it's possible to do -- get 32 units on a -- we acquire -- well, negotiation to (inaudible) on Washington Avenue as well.

So the idea is to -- the downtown, we always -- as we know, is very consolidated on the center, Adams Street, Laura Street. I

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believe that we start picking small projects on the outside, we'll be starting to connect the dots in there between the -- really areas, consolidate to this -- the outside, people in the same areas.

Also, on that particular side, it seems like that it will come in from the arena. You see, on Duval bridge there's a very (inaudible). On activities, they use that as a pedestrian bridge as well.

So we are mostly -- we call it like a pioneer area at the time, in that area. And I think if we start building, residential will -more will come in that area.

THE CHAIRMAN: Thank you.
Well, let's go around and -- or do we have a motion to approve 20--- 03-05?

VICE CHAIR MEEKS: So moved.
BOARD MEMBER GIBBS: Second.
THE CHAIRMAN: Okay. Mr. Grey, any comments?

BOARD MEMBER GREY: None at this time.
THE CHAIRMAN: Mr. Padgett.
BOARD MEMBER PADGETT: No, none at this time.

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THE CHAIRMAN: Ms. Durden. BOARD MEMBER DURDEN: None. THE CHAIRMAN: Mr. Barakat. BOARD MEMBER BARAKAT: No. Good luck. THE CHAIRMAN: Mr. Gibbs. BOARD MEMBER GIBBS: Best wishes. None. THE CHAIRMAN: Mr. Meeks.
VICE CHAIR MEEKS: What are the nature of the houses that are on the property that you intend to tear down? Are they -- since we're now -- I guess, is that still -- I guess that's still part of our historic district. Is there an age, that sort of thing of those houses?

MR. CALDERA: They are around hundred years old houses that doesn't have, in my personal opinion, no architectural values whatsoever. We can show them to Historical Preservation if you want, but these houses are basically ready to be condemned. It's impossible to bring them back to -- up to code. And, as I say, it the -- doesn't have any architectural value.

VICE CHAIR MEEKS: But they are a hundred years old or so?

MR. CALDERA: Hundred years old.
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being used?

MR. CALDERA: They're rented. We have all full occupancy.

VICE CHAIR MEEKS: And what's the nature of the rentals? I mean, are they single-family homes, one family, or are they all --

MR. CALDERA: There are duplex. We have duplex and single-family homes at this moment.

VICE CHAIR MEEKS: I guess I'm -- I guess I'm a little -- you're an architect, I'm not, and yet I'm a little perplexed by your comment that they're a hundred years old but have no architectural value. Could you expand on that a little bit for me?

MR. CALDERA: Well, I say that before the different boards. It's not because a structure is old they have any architectural value.
So -- well, bad architecture in the past still would be bad architecture in the future because that means we -- because it's a hundred years old, we can preserve it. That house particularly, you know, I believe already served a period of time. One, (inaudible). As you can see all the houses going toward the

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center, they have a little more character.
That ones was basically left out. It was the last street.

So I don't -- I believe will be a better option for downtown for a small building, modern building, something modern, going back to the 21st Century, to try to keep these houses the way it is. And, as I say, they really having structural problems as well.

VICE CHAIR MEEKS: I'm sorry, I haven't looked at those. Otherwise, I wouldn't have to ask the questions.

MR. CALDERA: Yeah.
VICE CHAIR MEEKS: Are we doing anything here that trespasses with our historic district designation? I'm not quite sure where those boundaries stop and start. So is that an issue or should we be concerned about that?

MR. CALDERA: I wouldn't be concerned about that, somebody would raise an issue.

VICE CHAIR MEEKS: I know you might not be, but should we be?

MR. CALDERA: I mean --
MR. PAROLA: Through the Chair, if I could answer your question, Board Member Meeks.

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Simply by virtue of having 50 -- being there for 50 years, before the demolition permit goes, it will be run through the Historic Preservation section, who's -- that's their -you know, that's their job and livelihood.

And I'm sure you all have dealt with them, you know that's their passion as well. So if you're looking for a stopgap of taking something down that shouldn't be, that's the stopgap.

VICE CHAIR MEEKS: Given your background, it sounds like you have considered all of that and --

MR. CALDERA: Yes.
VICE CHAIR MEEKS: -- will make your presentation as appropriate to that body?

MR. CALDERA: I am really, you know, very confident to have any presentation of these houses.

VICE CHAIR MEEKS: Okay. Perhaps after the meeting is over, I can go by and look at those houses.

MR. CALDERA: Yes, by all means.
VICE CHAIR MEEKS: Thank you for those answers.

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THE CHAIRMAN: Just so you know, I drove by them on my way just to take a look at them, which -- I don't think I have to recuse myself from voting because of that, do I?

But I happened to have a former mayor of Key West in the car with me, and he drove by and looked at them and commented, they look like conch houses from Key West many years ago.

VICE CHAIR MEEKS: Is that good or bad?
THE CHAIRMAN: Well, no, there's no value to them whatsoever. He was just impressed with the way they look, but these buildings, you would recognize them. You would know where you are.

If you were coming from the arena, straight down Duval, they're on the right, just after you pass the sheriff's office and everything on your right, right there. And you would recognize them. You've seen them a million times. And you probably haven't gone by and said, we need to save those. But that is not our responsibility. Once we approve or not, that would go through the proper channels.

VICE CHAIR MEEKS: Okay.
THE CHAIRMAN: Ms. Harper-Williams.
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BOARD MEMBER HARPER-WILLIAMS: I think this is an interesting area. I think you used the word "pioneer." You're probably right for over here, for sure, so best of luck to you.

MR. CALDERA: Thank you.
THE CHAIRMAN: Mr. Moody.
BOARD MEMBER MOODY: Curious, are you going to -- when you do the 40 units, are they going to be market rentals' levels or are they going to be low-income housing?

MR. CALDERA: Market rental. Rental market.

BOARD MEMBER MOODY: What's the approximate range of the rental rates?

MR. CALDERA: Well, that area, the prediction is going to be for two years, anyway, so I'm not ready to announce it right now.

BOARD MEMBER MOODY: Okay. All right.
THE CHAIRMAN: Very good.
Any comments from the public?
AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: Anyone care to address it?
AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: Okay. We have a motion and
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a second. All in favor of 2017-03-05, say aye.
BOARD MEMBERS: Aye.
THE CHAI RMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Good job. Thank you.
Yes, Resolution 2017-03-06.
MR. WALLACE: Mr. Chairman, this is a resolution of the Downtown Investment Authority instructing the chief executive officer to issue a Notice of Disposition for City-owned real property located generally at the intersection of Myrtle Avenue and Elder Street as identified by the Duval County tax parcel number.

Mr. Chairman, as you may recall, back in September, we provided some allocation of development rights for a project. Some of you may know it as the Nuvo storage facility. I may have that wrong, but I think it's Nuvo. Yeah, Nuvo. And, at that time, prior to approving that, they had submitted an unsolicited proposal to us April of last year to purchase the property, City-owned, next to the property that they had under contract.

So it looks like they will be going to
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close on their particular property in May of this year. And based upon an unsolicited proposal, we went about with a Notice of Disposition to seek other interested parties and close that process and see what proposals that we get and see about selling this particular property itself right next to that, the property that they are purchasing. I anticipate that they are definitely going to be one of the respondents itself.

THE CHAIRMAN: Okay. Do I have a motion
to approve 2017-03-06?
BOARD MEMBER MOODY: So moved.
THE CHAIRMAN: Second?
BOARD MEMBER HARPER-WILLIAMS: Second.
THE CHAIRMAN: Okay. Let's go around.
Mr. Grey, do you want to start? Were you -- I think were you onboard -- no, you might not have been here when we did this previous project. This is a -- backs up to $\mathrm{I}-10$ and is a self-storage unit that's being built there. What is the status of that unit? Is it --

MR. PAROLA: I think they have received final approval through DDRB and are scheduled

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to actually close May 1st, so construction sometime thereafter. And I know their engineer of record is here as well.
(Audience member approaches the podium.)
THE CHAIRMAN: Okay. How are you?
AUDIENCE MEMBER: Hi. Good.
Rick Welch, Connelly \& Wicker,
Jacksonville, Florida.
THE CHAIRMAN: Thank you.
MR. WELCH: Where we're at, right now, we're in the ten-set review process. And this property will be utilized to make our storm water management a little more cost effective.

THE CHAIRMAN: Okay. Mr. Grey, any comments?

BOARD MEMBER GREY: Not at this time.
THE CHAIRMAN: Mr. Padgett.
BOARD MEMBER PADGETT: None at this time.
THE CHAIRMAN: Ms. Durden.
BOARD MEMBER DURDEN: It's not so much a question for Mr. Welch, through the Chair, but through the Chair, I would like to understand about the ownership of the other parcels that -- in particular, the ones that would be to the west of this site. Are we leaving a

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very -- you know, another very similarly-sized parcel there that is going to be almost like an orphan parcel?

I'm just trying to understand this block. This is the block that is between Elder and Elm? The drawing, this drawing (indicating), seems to indicate that there's separate ownership -- well, potentially separate ownership of the parcels to the west as well as, you know, this cul-de-sac.

And I guess I just want to understand, if we just do the disposition of this one, are we creating a domino for any of the other parcels that are in this same vicinity?

THE CHAIRMAN: And, Ms. Durden, when you say -- if you look at the star, and you see "site," you're talking about the "S" on "site" or the -- the west side, toward $\mathrm{I}-10$ ?

BOARD MEMBER DURDEN: That's correct. And also to the north. If you will, to the north of --

THE CHAIRMAN: Right.
BOARD MEMBER DURDEN: -- the site, and then also just these other little parcels that are around there.

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and give people 30 days to respond, we want to provide the two other contiguous private property owners a chance to come in and respond and say, you know what, we would like to do something with this parcel, incorporate it into ours as well.

So that's -- that's why we chose the -the route that we did. So we thought about it, and this is the best strategy that we've come up with.

BOARD MEMBER DURDEN: And so are you -- is the plan that you would be actually providing those other two landowners specific notice of the disposition of this resolution?

MR. PAROLA: We would, as well as the rest of the world, to be quite honest with you.

BOARD MEMBER DURDEN: Okay. Thank you.
MR. PAROLA: Yes, ma'am.
THE CHAIRMAN: Mr. Barakat.
BOARD MEMBER BARAKAT: No comments.
THE CHAIRMAN: Mr. Gibbs.
BOARD MEMBER GIBB: No comments.
THE CHAIRMAN: Mr. Meeks.
VICE CHAIR MEEKS: No comments.
THE CHAIRMAN: Kay.
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BOARD MEMBER HARPER-WILLIAMS: Why am I "Kay" and everybody else is Mr. So and So?
Anyway -- I'm okay. Other than that comment, I don't have any other comments.

THE CHAIRMAN: Mr. Ron Moody.
BOARD MEMBER MOODY: Thank you, Mr. Chairman.

I am excited about this -- this larger project going in. For that area, it's going to be well received. There's a lot of apartments and users of the facility, so I think it makes good sense. Let's get this one back on the tax roll and make it productive.

THE CHAIRMAN: Very good.
Any comments from the public?
AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: Seeing no comments from the public, we have a motion -- oh, I'm sorry.
Ms. Harper-Williams.
BOARD MEMBER HARPER-WILLIAMS: Yes. Thank you.

Through the Chair, how is the cost determined? How do we determine the value of the property? Just the property appraiser?

MR. PAROLA: In response to the
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unsolicited proposals, two of them by the same organization, we actually went and had the property appraised.

BOARD MEMBER HARPER-WILLIAMS: Okay.
THE CHAIRMAN: Okay. Very good.
Any other comments?
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Okay. Thank you.
With that, all in favor of Resolution
2017-03-06, say aye.
BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Thank you.
MR. PAROLA: Thank you.
THE CHAIRMAN: Okay. The moment we've all been waiting for, Item Number 10, 2017-03-03, DVI Budget.

Mr. Wallace, do you want to tee it up?
MR. WALLACE: Mr. Chairman, this is a resolution of the Downtown Investment Authority recommending that the Jacksonville City Council approve the City's financial contribution to Downtown Vision, Inc., as identified in DVI's 2017-2018 budget.

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Hi. I'm Terry Durand-Steubben. I'm the vice Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

They're recommending that the J acksonville City Council approve DVI's 2017-2018 annual budget included as Attachment A to Resolution 2017-03-03.

Mr. Chairman, by virtue that I sit on the board, as well as Mr. Barakat, I want to refrain from comments, and I'm going to allow Mr. Jake Gordon to present his budget to the full board of the Downtown Investment Authority.

THE CHAIRMAN: Okay. Mr. Gordon, you better make it good.

MR. GORDON: Thank you, Mr. Wallace.
Mr. Chairman, I do have my board chair here and another board member, so I will let her present briefly, and then I'll follow that up with questions.
(Audience member approaches the podium.) THE CHAIRMAN: Okay. Great.
Welcome.
AUDIENCE MEMBER: Hello. Good afternoon.
THE CHAIRMAN: How are you?
AUDIENCE MEMBER: Thanks. You've been waiting on me. I just drove back from Orlando.
president of Auld \& White Constructors, and I am the new incoming Chair for Downtown Vision.

So before we begin the direct discussion about our budget, I wanted to just take a few moments for myself and another fellow board member to share our strategic thinking behind our organization as a whole.

Our overall mission is to create and support a vibrant downtown community. When we say "community," we mean to live, work, visit, and for the discussion here today with DIA, invest.

Our board of directors mandated that we put in place a strategic plan that aligns with your agency's vision and the priorities. We hope this enables the private sector an integration of the execution of the DIA's plan, including the CRA plan redevelopment goals.

With the connection to DIA, we work in four main areas. One, first and foremost of importance, is a Clean and Safe Program, which you will see our ambassadors out and about town.

Number two is experience creation, working to create an exceptional downtown experience.

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1 What people remember is how they felt and what the experience was like.

Thirdly is marketing, marketing our downtown. So the website, our social media, marketing activities, all that are in support of DIA.

And fourth and last is information management. We provide a source of data, data collection and analysis on a wide variety of downtown attributes. So this stakeholder support is crucial to the benefits of those that do invest in our downtown. And using our areas of focus, we continue to review and analyze our strategic priorities as an overall organization.

So with that, I am going to ask if Mr. Pat McElhaney would please come up and discuss some of those key strategic points.
(Audience member approaches the podium.)
AUDIENCE MEMBER: Can you hear?
Hi. I'm Pat McElhaney. I work at EverBank. I'm a senior vice president over there, and I'm also one of the officers of Downtown Vision. I have served with pride on the board for a number of years now, and I was

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involved in leading the strategic planning effort that we started a couple years ago. And we continue to refresh that every year. It was updated and refined most recently last year, midyear.

Between our DVI staff and the 20-plus people that are on our board, a couple of whom are represented here, we have a remarkable pool of talent that we have assembled within the organization. And within that organization, under those four goals that Terry has just outlined, our goal is really to further leverage what we do well and what we do best and make sure our priorities are aligned with those of DIA and all of downtown Jacksonville.

So in the last year, we have really focused on five things. We've highlighted the specific strategies. First, we focused our resources on defined geographics, on several defined geographic submarkets within the BID, that offer high visibility. And we can make a material impact in a relatively short period of time. So we're focusing on things that people can see results of right now.

Secondly, we've continued to improve our
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Clean and Safe Ambassador Program. As Terry alluded to, I'm sure you all see the orange shirts downtown. We have increased our focus specifically on the Northbank and the Southbank with that Clean and Safe Program over the past year and going forward into this fiscal year.

We have increased the frequency and the effort around the on-the-ground contact with the merchants and the other stakeholders, the property owners downtown.

Fourthly, we want to continue to create occasions and give reasons for visitors and residents to patronize the merchants and the restaurants that are downtown. We've had a number of events downtown. This is not just limited to Art Walk, which, of course, we're known for, but a number of other specific events that occurred over the year are designed just to bring traffic downtown to benefit the constituents in the BID.

And lastly and very importantly, we want to continue to support the City's MDI -- DIA's vision, specifically including the execution of DIA's marketing plan. We are, in many ways, very well positioned to execute on the

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marketing needs of the organization, and we want to continue to further that objective.

So ultimately, we want to show exceptional value for the resources that are being funneled through through DVI. We want to build visibility and credibility for the organizations. These are the priorities that really drive our tactical plans and our day-to-day operations. That's what you will see reflected in this 2017 and '18 budget.

So I appreciate the opportunity to be with you today. I'm going to turn it over to Jake.
(Mr. Gordon approaches the podium.)
MR. GORDON: All right. Thank you.
Jake Gordon, CEO of Downtown Vision.
Thanks, Terry, and thanks, Pat, for kind of setting that up.

So hopefully -- I think a lot of times, people see us or see our ambassadors and understand everything that we're doing, but we really have a very strategic focus.

The resolution before you is related to the City's contribution of Downtown Vision and our budget for '17/'18. We are here, at this meeting, to try to get way out ahead of it.

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1 Obviously, this is for -- our fiscal year will end in October and going forward, but the hope is that this agency can support us, and then we will go back to the mayor's office and City Council as that process unfolds.

As you probably know, this is the third time I've been up here. So hopefully, as you probably know, we have an assessed district by City Council resolution in the downtown area. It's about a 90-block area. The private property owners in that district pay a self-assessment of about 1.1 mills. So that's one one-thousandth of a dollar for every assessed value dollar that they have.

We do have a number of entities, such as First Baptist Church, JEA, the Jessie Ball Dupont Center and also the Federal Courthouse that give us a voluntary assessment. They are not given -- faith-based institutions, nonprofits are exempt out of the -- the taxes, but they still give us a voluntary contribution. First Baptist church, in particular, is the second biggest property owner after the City in downtown, so we're very proud of that.

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For the last six years, the City of Jacksonville has contributed 311,660 -$\$ 311,660$ to Downtown Vision, and we're very, very thankful for that contribution and -- but that is actually not the full 1.1 mills that all the private properties owe. So very respectfully, we make and ask for that full 1.1 mills contribution. And that's what you see in the budget that we have put before you.

We try to kind of delineate that, because we are very thankful for that contribution over the last six years, but with the city's property increasing in value, we are, again, respectfully asking for that.

There is one -- I did want to point out, there is a rent credit in there. So last -last meeting at this time, Council President Boyer rightly pointed out that we are in a City building, in the Ed Ball Building, with our offices, and get slightly below market value rent from the City. So we did work with the City's own property reports related to the Ed Ball Building and recalculated that market value rent. And so you do see a credit of \$33,988.

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We do pay rent to the City, but it's just slightly below market value. So we credited that contribution as a City contribution, even though it's not cash coming over.

And so, you know, that -- with that, the full -- with that, the City has paid about -would pay about .8 mills out of a 1.1 mill. So we're asking for an additional $\$ 146,831$ to reflect the property -- the same 1.1 mills that the private property owners pay.

You know, as was said before, which hopefully is reiterated by myself, you know, we are totally positioned to support the DIA and all the redevelopment goals that you guys have.
And we thank you for your service, very important, and we would like to just fill in the gaps in terms of downtown.

I would say, that \$146,000 extra, I know City Council always wants us to exactly identify what that would go for, and that would be for four more ambassadors on our ambassador team. Right now, we have 11 ambassadors. We have spent almost a half million dollars on our ambassador team, and this would add four full-time ambassadors.

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As Pat and Terry both mentioned, we have a focus on the Riverwalk, the Northbank and Southbank. So our thought would be the deployment of that would be one ambassador every -- one ambassador all the time on the Northbank Riverwalk from 9 a.m. to 9 p.m. and one ambassador on the Southbank Riverwalk every day from 9 a.m. to 9 p.m. only in our district.

Although your area is a little bit bigger than ours, that would be probably from right around the Hyatt, all the way down to CSX, on the Northbank, and that would be from the Duval County Schools' building, all the way down to kind of the end by Aetna on the Southbank.

So, you know, we do think that the Riverwalk and the river itself is a great asset, and we want to leverage that and hope our Clean and Safe Ambassador Team can help that.

So, with that, you know, you have -- you have about five different attachments, including a cover letter, the City budget forms that hopefully you received in the packet.
There's a comparison from last year's budget.
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And there's also a history of the City's contributions.

So I'm happy to take any questions.
THE CHAIRMAN: Okay. Thank you.
Let's start with -- Mr. Barakat, you can speak, by the way, you just can't vote, right?

BOARD MEMBER BARAKAT: That's correct, Mr. Chairman.

THE CHAIRMAN: Okay. Well, let's start with you, then.

Let's go ahead and get a motion for 2017-03-03.

VICE CHAIR MEEKS: So moved.
THE CHAIRMAN: And a second?
BOARD MEMBER GIBBS: Second.
THE CHAIRMAN: Thank you.
And discussion, Mr. Barakat.
BOARD MEMBER BARAKAT: I'll just say, there's been a lot of discussion at the DVI board level about Clean and Safe challenges that downtown has and how important it is to elevate that as the DIA continues to make investments in downtown and that we don't want to take a step back with the momentum we have if perception deteriorates due to clean and

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safe issues. So I would submit that this is -one way of looking at this is that you are investing on top of your recent investments as a city.

Secondly, a question for Mr. Gordan, because I don't know the answer, but I think it's relevant, based on the 1.1 mill assessment, the City would pay -- is it -411,000 is the number, correct?

MR. GORDON: The City would pay, under the 1.1 mills, 447,708 -- I'm sorry, 492,479.

BOARD MEMBER BARAKAT: Okay. So working backwards math, that's based on a total asset value of what?

MR. GORDON: That's what I was reading, actually. Four hundred and forty-seven million seven hundred eight one five nine. So ...

BOARD MEMBER BARAKAT: So the City -- the City -- that's based on the assessed value. So the City's assessed own properties has about, roughly, $\$ 450$ million?

MR. GORDON: Correct.
BOARD MEMBER BARAKAT: Okay.
MR. GORDON: And that's coming from the
Tax Assessor's Office of Duval County.
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BOARD MEMBER BARAKAT: Right.
So that is on the City's balance sheet, which I -- I'm not a city finance expert, but that, in fact, impacts maybe the bonding capacity. And so this is an investment, to some extent, in helping preserve one of the biggest assets the City has, right, the properties it owns in downtown.

MR. GORDON: I would completely agree with that, obviously. I mean, it's the same value proposition the other private property owners have.

BOARD MEMBER BARAKAT: That's just another way to look at this investment that DVI is doing. It's helping preserve some of the biggest assets on the books of the City.

So again, full disclosure, I'm on the Board of DVI, I'm biased, but just a perspective to share with my fellow board members here today.

Thank you, Mr. Chairman.
THE CHAIRMAN: Okay. Mr. Gibbs.
BOARD MEMBER GIBBS: DVI does great work in this city, and I will support the resolution.

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of the full amount. I recognize this proposal for the additional four ambassadors to be similar to the one from last year. I was very supportive of that last year and encouraged our City Council members to approve it.
Unfortunately, we weren't lucky enough to get that to happen, but I'm ready to help again and totally support the proposal.

THE CHAIRMAN: Okay. Mr. Padgett.
BOARD MEMBER PADGETT: I have no questions.

THE CHAIRMAN: Okay. Mr. Grey.
BOARD MEMBER GREY: I'm not in support of this. Just -- I'm joking. No, I actually support it. Living downtown and working downtown, I think it's great when you see them out there very visually, and they are always helpful. So I am absolutely in support of it.

THE CHAIRMAN: Mr. Meeks.
VICE CHAIR MEEKS: Mr. Bailey, I've had the opportunity, as have Mr. Gibbs, we voted on this budget going back to our JEDC days, and my approach has always been asking you to do more

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and get more money to do it. So certainly I'm supportive of what you're asking for.

There's several things I want to make -either question or make mention of, and most of these, if not all of them, you and I have discussed at one time or the other. And if it was -- I guess if our illustrious chairman thought this was appropriate, it might be good for you to actually come back and report to us on some of these -- on some of these things.

One thing I was interested to hear, and I probably heard it before, that some but not all of the churches and other tax-exempt organizations are voluntarily making some payments.

Have you approached, I'll say, all appropriate such organizations and given them that opportunity?

MR. GORDON: Yes. So we -- that was through a process. We have reached out to all of the exempt property owners in downtown and given them the opportunity. Some have taken it upon themselves to contribute.

We have basically focused on the most value, and so we're kind of moving down from

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there. There are a lot of property owners, but I have, over the past couple of years, spoken to many, many property owners, all of which are supportive. But, obviously, if you're not forced to contribute, sometimes that doesn't happen.

We are very fortunate. Again, First Baptist is the second biggest. You know, their contribution actually eclipses almost a huge amount of others in terms of monetary value.

So there isn't as much uncaptured value as maybe you would think, but we are consistently proving value so we can get those contributions.

VICE CHAIR MEEKS: I think that's a good thing. And I think that would be a good selling point to the Council, to maybe reduce that to dollars, that you've made these approaches, and of what you conceivably could collect, whatever the number is, you collected 70 percent of that, just using as an example.

MR. GORDON: Uh-huh.
VICE CHAIR MEEKS: I think that -- I think that would be good information to further help sell your budget to the Council because that

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shows, you know, initiative on your part that goes over and above just taking the money that naturally comes to you.

MR. GORDON: Uh-huh.
VICE CHAIR MEEKS: The second thing -- and I know you and I have talked about this because early in your tenure, you and I walked around downtown. There is a marked difference as you go north in downtown and where you guys stop doing your cleaning work. And I forgot if that's Church Street or where that is, but it is --

MR. GORDON: Church Street.
VICE CHAIR MEEKS: It is a big difference when I go across that. And particularly, the -- some of those convenience stores are big generators of trash.

So what's entailed with actually increasing the scope or the geography of what you're doing? Is that a legislative action at the State level, at our level, or how would that --

MR. GORDON: Yeah. So that's a great question. And we appreciate it. I feel, you know, flattered as an organization because we
would love to do more to help.
Church Street is our northern boundary. We have other boundaries. We are -- City Council legislation is what creates this assessed district. That legislation would sunset in -- September 30th of 2019, because it's a -- seven years. So that's only, really, a couple of years from now. So really, that would be the appropriate point where -- to expand it.

So after we approve this budget, which would be '17/'18, in that next whole year, I think we'll be looking at that in terms of that.

Usually -- you know, I think there's a lot of factors there, but we would be looking, obviously, if we could increase our footprint but provide ambassador services or clean and safe services, we would want to do that. You would need the approval of the property owners or at least know that a lot of them would be supportive because -- how that process works.

VICE CHAIR MEEKS: I know I can't give you directive to do that, but certainly I would encourage you to do that because I think it

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would make a big difference.
The last thing is, as I understand, the only property owners who pay this are the commercial. That is to say, a resident, someone who owns residential property, even though I'm -- I'm leasing it out, I would not pay this?

MR. GORDON: Correct.
So right now it's only the commercial property owners. In the original 2000 legislation, there was thought that after the trial period, after five years, there would be the addition of residential properties.

It wasn't totally delineated smaller residential properties, but the big buildings such as the Strand, the giant condo units, that was -- that five years ended in 2005.
Although, given the fiscal climate at the time, that was tabled. So there's always been a thought to potentially add residential in there, but currently they are not. That, again, would be appropriate.

When the legislation sunsets in 2019, you would potentially write that in. That would be -- you know, if we're trying to draw more

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residents into downtown, as I believe DIA and the City is trying to, we think we provide a huge value to residents, potentially more than commercial property owners, but right now, commercial property owners bear the expense.

VICE CHAIR MEEKS: Well, I make the same comment then. I can't give you that as a directive, obviously, but an encouragement to consider that. As one property owner, I would be glad to pay that for those additional services.

MR. GORDON: Well, that matters a lot. I appreciate that. We will definitely reach out, and we will be talking to the other residential property owners to see how they feel. This is a self-assessed district, so we really need the support of the property owners to self assess it through the City Council.

Thank you.
VICE CHAIR MEEKS: Thank you.
THE CHAIRMAN: Thank you, Mr. Meeks.
Ms. Harper-Williams.
BOARD MEMBER HARPER-WILLIAMS: Thank you.
Through the Chair, I think that -- just as
a comment, I think it's -- I'm supportive of
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this, but I think it's interesting that, if you look at the history of the revenues, page --

MR. GORDON: No page number. Sorry. It's the last page of the --

BOARD MEMBER HARPER-WILLIAMS: Okay. Thanks.

MR. GORDON: Okay. Yeah.
BOARD MEMBER HARPER-WILLIAMS: Through 2007-2008 fiscal year, it appears that the City was paying the 1.1 mills, and then it decreased thereafter. So, you know, I don't know if part of what we could ask for is a return to the -you know, to the 1.1 mills that was being paid during that time period, because I just don't know that DVI has any bad reports that would suggest that we shouldn't be contributing the full amount.

So that was -- you know, I don't know if that's administration related or -- you know, I don't know, but at some point, there obviously was a decision to drop from the 1.1 mills. So I think maybe if we could add some, perhaps, language on that front that suggests that, you know, we're asking Council to return to its original funding that it was honoring through

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2007, 2008. I don't have a line, but I -- you know.

THE CHAIRMAN: Yes, Mr. Wallace.
MR. WALLACE: The comment I will make is,
that time frame is right at about recession.
So you're looking to make a request to go back to pre-recession rates.

BOARD MEMBER HARPER-WILLIAMS: (Inaudible.)
THE CHAIRMAN: Mr. Moody.
BOARD MEMBER MOODY: Mr. Chairman, I'm
very impressed with the leadership of Jake
Gordon and his organization, his staff and his board, and I think they're doing a great job. So I would support this.

THE CHAIRMAN: Very good.
Jake, you don't think you're going to get out of here without me punching some holes because I --

MR. GORDON: I welcome you, Mr. Chairman.
THE CHAIRMAN: I am always going to go back to wanting to -- and look, I was on the DVI board for many years. I was there when the City was paying your full amount. I understood when the City cut back. I understand we want to always go back to that amount. It makes a

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huge difference and it helps.
It's difficult for me -- and although I'm supportive of it, I will be supportive of it, it's difficult for me to sit here and see an increase in additional entry-level employer, anybody, when this organization itself hasn't given many raises and needs support and help.

And I don't want to send the wrong message to the Council. We need some additional help in our organization also. And here, we're supporting the support in another organization. Doesn't mean it's not right, it means we need to get some support too, which works the other way, by the way.

MR. GORDON: Uh-huh.
THE CHAIRMAN: When we need the help -because I heard Number 3, I think Teresa mentioned Number 3 was marketing. Number 3 is huge for DIA, and we count on you for the marketing. Although DVI boundaries are far different than DIA boundaries, we do rely heavily on that. So it's difficult to think that we're increasing for certain items or approving certain items like the expense on some of the program support for some of the

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events and so on and for increased staff.
The 146- is -- it includes the revenue you received or the space you received from the City, correct?

MR. GORDON: Yes.
THE CHAIRMAN: 33, 34,000 would come from that?

MR. GORDON: Correct.
So if we didn't include that, the difference between the 1.1 mills and the 311,660 would be 170-, something in there. So we took -- we credited that to the City as a contribution, kind of an in-kind credit contribution, rent.

THE CHAIRMAN: But it's 146-, less the 34,000, you've still got an expense of 142,000 for four new ambassadors.

MR. GORDON: Actually, yeah.
The expense is at the very bottom of the comparison. It's actually 151,404 for the four new ambassadors, and that's including about $\$ 10,000$ from our budget for strategic implementation.

THE CHAIRMAN: 151,404 is for program support.

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MR. GORDON: I'm sorry. Yeah, you're right. I'm sorry. You're right. Program support, those numbers are similar. 157,057. And that -- at the very bottom, it's in italics, that's meant to match up exactly with the additional City of Jacksonville contribution of 146,831 .

You know, we do need to give -- spend a little more money. It's not, obviously, a lot of matching dollars, but about 10,000 matching dollars to make sure we can get the four full-time ambassadors.

THE CHAIRMAN: Okay. And you had a huge increase in your health insurance?

MR. GORDON: Yeah, about 15 percent.
THE CHAIRMAN: Okay. Wow.
Okay. Well, look, I've always been supportive of what DVI does. I always want it to be better and find more. Instead of 2,000 from voluntary contributions, it ought to be more than that. JEA has a lot of employees down here, and the employees are the ones that benefit from what DVI does.

MR. GORDON: Well, to be clear, we have about 55,000, but that's only 2,000 more that

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I've -- or we have gotten in the last year.
That's the --
THE CHAIRMAN: Okay.
MR. GORDON: I guess -- well, just to respond to your comment, I mean, we -- as you heard from our board members, which I thought it was important, our board chair and otherwise, you know, we are -- our strategic plan literally says that we are working with the Downtown Investment Authority.

And, you know, so the hope is that this ask to the City of Jacksonville is not a binary one. It's not money coming out of your pocket potentially going to us. I mean, if that was true, we would probably say give it to the Downtown Investment Authority because you are doing very important things. And that's what you heard from our board members.

So I don't think that's necessarily true.
I don't think if the City gives us this additional ask, they won't potentially fund this agency. I think those are separate, separate City Council legislation and otherwise. But, you know, if that was true, I think we would definitely recommend that they Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300
support the DIA and all of the things that you need to make downtown better.

THE CHAIRMAN: I don't know that I would say that Jake, but --

MR. GORDON: I mean, you heard that. I mean, that's what we were trying to say. So we, you know -- but I hope it's not --

THE CHAIRMAN: I appreciate it, but it's only so many dollars and it's got to go somewhere.

MR. GORDON: Yeah, that's true.
THE CHAIRMAN: No. Look, I'm supportive. I think it's a tremendous asset for downtown.
I think the more we do the better. I just don't want it to be missed that our staff is overworked, underpaid, and needs help. And I'm always going to say it aloud and I want everybody to know it. If there's any opportunity, we need help on our board because, as things increase, as more things come up, we sure don't want to get bogged down at the DIA. We want to be able to move and move quickly, and -- and we need all the help we can get, so ...

VICE CHAIR MEEKS: (Inaudible.)
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intended -- I don't know how to state it, but it was the 1.1 mill.

MR. PAROLA: Which, my understanding, in their budget has a dollar value.

THE CHAIRMAN: Uh-huh. Well, that dollar value, I'm not sure how we can justify whatever number he used.

MR. PAROLA: So 1.1 mills?
THE CHAIRMAN: Right.
MR. PAROLA: Yes, sir.
VICE CHAIR MEEKS: I'm sure Mr. Parola can figure out the dollars. I have every confidence.

THE CHAIRMAN: Okay. With that, all in favor of the 2017-03-03, say aye.

BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Okay.
MR. GORDON: Thank you.
THE CHAIRMAN: Okay. Jake, thank you very much.

Okay. That's the last of our items. We already voted on the -- we already voted on the -- we don't vote on the transcript.

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Folks, we just approved every single resolution unanimously today.

VICE CHAIRMAN MEEKS: (Inaudible.)
THE CHAIRMAN: Yes, two. Okay. Very good. Great job, folks.

With that, we have some presentations. I think we have a downtown -- and folks, DVI, thank you for being here. Thank you for your presentation. It's very helpful and encouraging to see.

With that, we have a downtown welcome banner presentation.

Mr. Wallace, who is --
MR. WALLACE: Mr. Parola.
MR. PAROLA: Through the Chair, banners have been part of the CRA plan for a good bit of time. And situations arise where it seems that the timing is right to have some welcome banners in some of our more used streets in downtown and more used by people visiting downtown, as we're seeing movement in LaVilla, as we're seeing movement and potential movement along Bay Street, and more people are crossing the Main Street Bridge to get on some of those state roads.

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We've been encouraged to develop a welcome program. We have basically banners on the street side of the double arms on the historic lights welcoming people to downtown.

And hopefully Jake didn't leave because his folks --

MR. GORDON: (Inaudible.)
MR. PAROLA: His folks came up with three options that we're looking for some board input on. And again, they would hang on the banner arms on the inside of the right-of-way, so the street side. The idea is that the sidewalk side would have banner arm space for other banners akin to like the elbow district.

So that is the presentation. I think the guidance we need from you is, did we capture all the streets? And if so, great. And which one? If the answer is none, then you ask us to go back to the drawing board, we shall.

THE CHAIRMAN: Okay. And, look, this is a presentation. This is not voting.

Let me go back years ago because we were trying to capture this program because I think it's a asset to downtown. It also hurts when you don't have anything up there on these

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poles.
The City put up the historic poles. And, at the time, it had a top bar and a bottom bar, and the trucks driving by were knocking the bottom bars off. So many times you see them only connected by a zip-tie on the bottom corner.

The City used to have holiday decorations and the Gator Bowl or the -- football games always had banners that were going up. I believe it required DDRB approval for some of these banners. The City actually has responsibility of the banners.

But many, many years ago, I think when 11E was first opened, they were putting their own banners up, and we allowed it at DDRB because it was nice to see banners, and the City couldn't afford the banners.

These are nice banners, but banners, you need to be able to see them and read them as you're driving by. "Welcome" is going to be too small to see. You can see "Downtown Jacksonville," but any detail on there is going to be difficult to see.

I've always thought banners could be a
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revenue source if you could have the property owner pay for them instead of us paying for them, the City paying for them. I think Bank of America would always want the street nice looking out in front of Bank of America if they paid for those number of street signs out there, but I think it would be helpful if, instead of having -- identify a couple of streets, it might be helpful to identify how many we have total.

How many are there in downtown Jacksonville? Are there 822 street poles, which would be double that in the number of banners? How many are needed? What is the program right now for the Gator Bowl
Association to be able to put them up on certain holidays? What events they're going to require. Is Daily's going to come take them up and put them down for an event that's going to be going on? Does Special Events have any influence in it at this point?

Because we can put them all up, and somebody is going to have to pay to take them down, put the new one up, and then pay to take that one down when the event's over and put a

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new one up.
MR. PAROLA: So, to the Chair, brilliant questions. And we asked those of Special Events as well.

Banners are kind of an interesting breed. You know, these type of banners, the permanent banners, they belong to whoever stepped up to the plate and said we're the organization they belong to. So that's how -- that's how kind of we got them.

During special events and during sporting events, whoever puts up the special event banner is responsible for them taking it down and putting these ones up. You really haven't seen that because we haven't had permanent banners for them to replace. So we would see them go down, and that second step of the permanent ones going up, there was no need.

So I hope I answered your question.
THE CHAIRMAN: So who -- who enforces
that? If they come out and take them down, and then six months after a game, they are still up, or how is that managed at this point?

MR. PAROLA: That would be managed through Special Events.

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THE CHAIRMAN: Okay. And Special Events will monitor and make sure that after a game, the old banners go back up?

MR. PAROLA: We have a pretty strong liaison relationship with them. Our CEO and Dave Herrell meet on a more than regular basis.

THE CHAIRMAN: Oh, sure. Yeah.
MR. PAROLA: So ...
THE CHAIRMAN: It's not about -- it's just a matter of, as long as somebody is monitoring and there is a program, instead of every time something happens we have to start over again.

MR. WALLACE: So, Mr. Chairman, if you noticed, last year, Jazz Festival time, you know, elbow signs came down, Jazz Festival signs went up, and then Jazz Festival leaves and our elbow signs come back up. So it's all part of that coordination process with Special Events.

THE CHAIRMAN: And does anything have to be approved? If somebody says, I'm going to go put something out in front of my building, does that require an approval process?

MR. PAROLA: Let me answer it this way: So assuming it's not a sign, assuming a

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building owner isn't coming down and advertising their business, which they couldn't do, I guess they would have to come to DIA. Like I said, it's some sort of gray area, but it was very strong to the Board that we had a banner program, so strong, in fact, I believe if you look in our BID plan, it's a reoccurring item every year. So we kind of took primacy in that regard.

Again, this is a way we really want to capture these audiences that are now coming into downtown with the success of our events, especially with the success or impending success of Daily's Place. It's a great opportunity for people who haven't been downtown to see these signs and see -- get that visual sense that someone's looking after it.

THE CHAIRMAN: Well, I think it sends a message. And we did it several years ago for the holiday season, you know, with seasons greetings or something, just to -- or happy holidays, just to let people know that it was being managed.

And that's kind of fallen to the wayside, and I think it would be a great opportunity for

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1 us to own it and be able to either have a
program, have a game plan, have a way that we can -- we can increase the number of banners used. And it's great when an event happens, and they're up. It just sends the wrong message when the event's over and they're still up.

MR. WALLACE: True.
And, Mr. Chairman, this banner program is -- you know, we -- we kind of went with the implementation with the elbow piece and getting into it, and the administration came back just less than 30 days ago and said, hey, we need to get some more banners up with regards to downtown.

So we're responding to that. And I'm also sure that it's with regards to Daily's Place coming online, but also we've got a heck of an investment also right there at Ocean and Bay, as you come south and come into town, you know.

So I think getting behind this program is very good. And that's why you've got these A through C options up here, if you want to weight in on that, but we're going to implement one of these particular three sooner rather

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than later.
THE CHAIRMAN: I think it's a great opportunity. And I think it's as important as wayfaring signage, that there's some kind of game plan and consistency.

But hang one of those up, Jake, and drive by and you'll never see "Welcome to." You lose this when it's -- even when it's proportional to a banner.

So make sure the use of it is what you intend before you produce a hundred of them and drive by and see it might be hard to read.

MR. WALLACE: Mr. Chairman, I think what we'll probably do, just for expediency on this, is we're probably going to print one of each of these, and then we can see it full fledge and how it will actually be up on the pole. And we're going to make some real good decisions on that.

THE CHAIRMAN: Okay. Because I would assume --

MR. WALLACE: Right.
THE CHAIRMAN: -- anybody that's driving down there knows it's Jacksonville. The most important thing is you're downtown. So maybe

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we could leave off the word "J acksonville" if we need something else emphasized.

Okay. Very good.
We have not gone around for comments.
Mr. Moody, any comments?
BOARD MEMBER MOODY: Do we get to pick today or --

THE CHAIRMAN: No.
BOARD MEMBER MOODY: No.
THE CHAIRMAN: We're going to produce one and stick them up, and everybody look at them, and we'll decide.

You mean pick one of these?
BOARD MEMBER MOODY: Yeah.
THE CHAIRMAN: I don't think we -probably -- at this point, probably this was for information and looking at the program and understanding it, but we would like maybe some -- we're not going to hold anything up, but -- but I think it would be nice to see what's selected, but I don't -- I don't think we're here to make a decision on the design today.

BOARD MEMBER MOODY: I agree with the program wholeheartedly. I mean any time you go

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to a neat city, whether it's Asheville or Greenville, or whatever, you see the signage, and it makes a big difference.

THE CHAIRMAN: Yep. It shows people are busy. So --

Okay. Ms. Harper-Williams.
BOARD MEMBER HARPER-WILLIAMS: I agree with the Chair's comments related to maybe, you know, making "welcome" significantly more prominent and perhaps removing "J acksonville" too since we're -- you know, we want to focus on this being downtown and we're championing -championing -- we're promoting downtown, then I agree with enlarging those two words up and down there.

THE CHAIRMAN: Jake, it used to be -- DVI used to have some banners that said three different -- was it live, work and play, or something, that were on every other pole, or something like that?

I mean, this is no -- it's no theme. It's welcome to downtown Jacksonville as opposed to where the weekend begins or, you know, something that -- a theme or anything, but -- I mean, they're good, everything is good, and

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it's nice to have something. So thank you for the information.

Go ahead.
VICE CHAIR MEEKS: Thank you.
You've said enough, Mr. Bailey.
THE CHAIRMAN: Mr. Gibbs.
BOARD MEMBER GIBBS: I kind of like the -I kind of like this one (indicating). It kind of comports with our logo.

THE CHAIRMAN: Mr. Barakat.
BOARD MEMBER BARAKAT: Real quick, if I had to choose, I'd take the far left. I like the red. It's kind of got some pizzaz to it. The Main Street Bridge is iconic. I think any imagery of downtown should have the Main Street Bridge.

I would ice the helicopter, though. I'm not sure why we have helicopter imagery. It's kind of random. Other than that, I like the far left.

THE CHAIRMAN: Good. Okay.
Ms. Durden.
BOARD MEMBER DURDEN: Well, I wasn't going to get into the design, but I did have a couple of questions about the -- about how much we

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have in the budget for this.
And then secondly, and really, actually, much more important to me is the map that was included in our packet. So is this where the poles are currently? Are these the only places that we have the poles?

THE CHAIRMAN: No.
BOARD MEMBER DURDEN: So let me ask some other questions, then, since there's more poles. Is there a reason that we focused on this and not expanded it perhaps to some other streets?

And I'm going to ask specifically, as an example, Forest Street, where we're coming off the interstate, that's probably one of the nicest exits off the interstate at this point. Is it because that's not -- somebody doesn't really consider that downtown or -- and that's the reason that it's not included here, or are there not banner signs over there? Or poles, I mean, banner poles.

If there are other banner poles, where are they? And is there a specific reason that they weren't included on this drawing?

MR. PAROLA: Through the Chair, we didn't
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include anything in the Brooklyn area, not out of any slight to Brooklyn. It was, really, we felt with all the investment that we're doing and all the things that are happening in the core, this was a good way to capture the primary I-95 exit going into downtown. So Forsyth Street.

The other exits off of 95 into LaVilla, that grid pattern, by and large, has been interrupted, or they bleed on to a State street, right?

We capture two bridges. So I believe we capture the Acosta Bridge as they dump on to Bay or Water, whatever street that is, and then we also capture the Main Street Bridge. We capture the two State roads that run north and south through downtown taking us to other parts of the city. I'm thinking of the Southbank, right? So Ocean and Main. And we capture the crowd going to and from the stadium along Bay Street.

It was where we have a high density, the arms, where we've seen a lot of the arms have been replaced. And that's really -- it was kind of using -- you know, we don't hang

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banners for a living. This was our best stab at it.

MR. WALLACE: And to add on to that, we have $\$ 44,000$ to address banners.

THE CHAIRMAN: So is this based on a per-item cost? I mean, do you know what it cost to do these?

MR. PAROLA: I think that's probably going to be around $\$ 20,000$.

THE CHAIRMAN: Per piece?
MR. PAROLA: For the entire thing.
THE CHAIRMAN: I know, but how many is that, though? I mean --

MR. PAROLA: There's plus or minus 400 arms there.

THE CHAIRMAN: So what's that?
MR. PAROLA: One arm per side. And then we have to go and make sure each arm has the two rocker arms on it. So this --

THE CHAIRMAN: Yeah. And the ball and the -- it was designed poorly where you -- the guys had to take the ball off, slide the things on, put the balls back on. Then they starting making the pockets, where they could slide it over the ball, but then they would come loose

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and flap in the wind.
So the design that was selected many years ago, they weren't designed for banners and they were incredibly difficult to hang banners up. I don't know what it is today, but when we did the banners for the holidays a couple of years ago, ten years ago, I don't remember when it was, we -- it cost -- our cost was about $\$ 22$ a piece. What you're quoting is less.

MR. WALLACE: Fifty.
THE CHAIRMAN: Fifty. That's not bad, because that was our cost to do them.

So that's probably not a bad cost, but Ms. Durden, I think the bottom line is, this is all -- they identified what we could afford to do. And I guess it's like the Wi-Fi program, we went as far as we could and did what we could. And when we run out, we figure out the next plan and do some more. And I trust staff in picking out what we're doing, where we're going.

I guess each one of these dots is a pole. And you've looked at it a lot more than we have, so I would trust that this is a good start for some reason. And if we can do more,

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and if people like it, maybe we'll get funding to do more.

BOARD MEMBER DURDEN: So -- through the Chair to Mr. Parola, so for clarification, this is the -- this will be the full 44,000 ; is that right?

MR. WALLACE: No.
MR. PAROLA: It'd be about half of it.
BOARD MEMBER DURDEN: Well, then, I don't -- then, Mr. Chairman --

MR. WALLACE: No.
BOARD MEMBER DURDEN: -- I'm not sure.
MR. WALLACE: So, if I could, this will be Installation 1. Okay? Or you can consider it Installation 2 because we've already done the elbow. So this would be Installation 2. Those green dots --

BOARD MEMBER DURDEN: Right.
MR. WALLACE: -- are where you're going to see the banners. And when you're in that area, you're going to see a lot of signs with regards to welcome to downtown.

BOARD MEMBER DURDEN: So can -- just for clarification, I've got two different answers now on the amount of money. We've got $\$ 44,000$.

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My question is, is this, that's shown on this drawing, the full 44,000?

MR. WALLACE: No.
BOARD MEMBER DURDEN: Or is it not? So what are we going to do with the remaining dollars?

MR. PAROLA: Assuming this is a success, and we think it will be -- we know there's strong interest from other groups, and including this body has expressed it before -that we go from the welcome to downtown stage, right, to the sidewalk side of the poles, identifying the individual districts, whether it's the Cathedral District, whether it's LaVilla, whether it's Brooklyn, and start, you know, having that specific neighborhood identification aspect to it.

BOARD MEMBER DURDEN: And is that sometime during this fiscal year that you're contemplating that?

MR. WALLACE: It could be this fiscal year, it could be next fiscal year. It's all going to get down to time. That's what it's going to boil down to.

BOARD MEMBER DURDEN: Thank you.
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Mr. Padgett.
BOARD MEMBER PADGETT: I certainly support the banners. I think they're a great thing, and we need things like that downtown.

I'm no marketing expert, but, personally, I don't like any of them. They don't have any pop, they don't have any pizzaz, they don't really say a lot to me about downtown. They have a building. And the Main Street Bridge is a -- I mean, I don't want to be too critical, but --

And I understand you're working with a limited amount of money for a whole lot of signs, so you can only get -- fit so much in the box, but -- I will support it, but I sure would like to see something with a little more pop or pizzaz to it.

I think everybody's leaning toward the red one because that's the only one that really has much to it. They're kind of -- they're kind of basic and blah looking in my opinion. So that's just my opinion.

VICE CHAIR MEEKS: In light of that comment, I'm happy for you to make a picture of

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my building and put it on there. I wouldn't charge anything for that opportunity.

THE CHAIRMAN: That just cost you for saying it.

Okay. Mr. Grey.
BOARD MEMBER GREY: I share the same sentiments with Marc, or Mr. Padgett, but I fully support it.

THE CHAIRMAN: Yeah. Thank you.
I fully support it too. I was trying to say it in the same -- in a little different way. It doesn't -- "welcome to" and "J acksonville" doesn't do anything to me, but thank you for the comments.

Guy.
MR. WALLACE: Mr. Chairman, we'll try to work on them.

THE CHAIRMAN: Yeah.
MR. WALLACE: Within the confines of public sector, we'll try to work on graphics as much as we possibly can.

We know, Marc. We -- your wife's a pro at it, you know, but we just don't have that budget.

BOARD MEMBER PADGETT: I have one more
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suggestion, though. We do a lot of banners and even job trailers. And they have a reflective material we put on our job trailers, so when a car headlight hits it, it looks like it lights up.

I don't know how much more that is, but even something like that at nighttime, it would, without being lit, give you more purpose. You know, it would serve you a little better, but again, it's probably more money. So I don't know if it can be paid for.

MR. WALLACE: Okay.
THE CHAIRMAN: Great suggestions.
Okay. I think it will make a huge difference in downtown to utilize these things. It's been a long time since we've seen that kind of activity on our poles, and that's what they were designed for. And they look naked. So I look forward to seeing that change.

Okay. We have another presentation. At this time, I'd like to ask former councilwoman, Ms. Myrick, please come forward, and state your name and the reason that you sat through this wonderful meeting all day.
(Ms. Myrick approaches the podium.)
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BOARD MEMBER BARAKAT: Is this on the agenda?

THE CHAIRMAN: It's not on the agenda. It was an item added for -- actually, these are public comments, but we need you to, as public comments, if you could limit it to -- do you have a presentation itself?

MS. MYRICK: We're just going to chitchat for a few minutes.

THE CHAIRMAN: Very good.
MS. MYRICK: Maybe five minutes.
I'm Ginny Myrick. I'm representing the Cathedral District-Jax, Inc., which is a new 501(c)(3) that was formed in the summer of this year.
(Off-the record discussion occurred.)
BY MS. MYRICK: I'm Ginny Myrick, and I'm representing the Cathedral District-Jax, Inc. It's a new nonprofit, a 501(c)(3) that was formed in the summer, I think it was June or July of this year, based on recommendations that we received from the study.

And in January of last year, the Cathedral commissioned ULI, the Urban Land Institute, to do a study about the neighborhood to tell us --

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help us identify what we could do to improve our neighborhood. So it was an expensive study and they came up with great recommendations. And the -- they're in sections of do first, do middle and do last. And if you would like a link to this report, I will be happy to send it to Aundra and he can circulate it to you.

One of the things that it recommended to us was to commission a master development plan for the neighborhood. So in the end of last year, around December, we received a grant that we applied for through the Plummer Foundation. And we went out with a -- for a bid, and we awarded a contract in January.

We received three responses to our RFP, and two were from nationally renowned urban planners: DPZ, out of Miami; Torti Gallas, out of Washington; and Genesis, right here in Jacksonville, who formed their own team with an urban planner from Orlando.

We chose Torti Gallas. They start the last week of March. They will be in town for two or three days. They're going to be interviewing community leadership. And all we want to do is make sure that you know this is

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1 going on. And that the end result, in about three to six months, we will have something we will want to bring back to you and show you.

It's going to focus on the recommendations that were in the ULI study. The focus is -- we asked -- I've asked Joe Lasorta [sic] to come up here -- Joe Loretta -- J oe Loretta to come up here with me to talk just a little bit about the District, perhaps, real briefly about what the assets are in the District. J oe is partnered with Torti Gallas to do the master development plan, Joe's firm.
(Mr. Loretta approaches the podium.)
MR. LORETTA: Thank you.
J oe Loretta, Genesis Group, here teaming with Torti Gallas on this, you know, work for the Cathedral District.

There's five different large Christian institutions located within the Cathedral District that are really strong assets to it, along with a multiple number of residential units within 600 different residential units. And some of the high-rises, affordable housing high-rises are also located within it and connected to the Episcopal cathedral, and then

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a multitude of other institutions and uses.
It's bounded kind of there in that orange boundary, Main Street to the west, I think State to the north. I forget the road to the south. And Hogan's Creek to the east.

MS. MYRICK: Adams.
MR. LORETTA: Adams to the south and Hogan's Creek to the east.

But the overall goal and focus for this work effort is to identify catalytic parcels that can then be ripe for development opportunities for the, you know, future growth of the Cathedral District, considering residential development, all sorts of stuff.

Really what the Episcopal cathedral is doing is utilizing private funding to, quite frankly, do additional CRA work for the City of Jacksonville. We're going to be following the guidelines within your initial BID plan. And the overall goal is to develop, you know, marketing-based information that can then assist potential developers to come and try to figure out how to, you know, make development opportunities for this district.

THE CHAIRMAN: Good. Thank you, Joe and Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 officer's report.

MR. WALLACE: Yes. A couple of things to Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

Any comments or questions from board members?

BOARD MEMBERS: (No response.)
THE CHAIRMAN: We appreciate you coming here, keeping us informed, keeping us posted. It's important that we know what's going on.

And, by the way, Joe, you're still on
DDRB. You're chair?
MR. LORETTA: I'm currently vice chair --
THE CHAIRMAN: Vice chair.
MR. LORETTA: -- although tomorrow I will be the Chair as our Chair is out.

THE CHAIRMAN: Great. Good. Well, congratulations, I think.

We appreciate you being here and thank you for waiting --

MS. MYRICK: Thank you for having us.
THE CHAIRMAN: -- through the meeting to make your presentation.

At this time, Mr. Wallace --
MR. WALLACE: Yes, sir.
THE CHAIRMAN: -- the chief executive
run through.
Thank you for the February 1st approval of the Barnett Bank Building and Laura Street Trio. We're working on that legislation with the Office of General Counsel and the general counsel of the development team.

It's a lengthy redevelopment agreement that has to get done and it's got a lot of moving parts. So we certainly hope to get that filed in April. The goal was to try to get it done this month. It's taking a little bit longer than we had anticipated, but we're going to get that legislation filed.

Mr. Chairman, I'd like for you all to set aside two dates, April 10th and April 11th. And those of you all that can participate, I hope so.

April 10th, I'd like to have that as the day that we deal with DIA's administrative and temp budgets, Northbank West, as well as Northbank East, and the Southbank TIFs discussion. We are in budget preparation right now, so everybody needs to realize that.

So I would like to have that day that we sit down and have a candid conversation about

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budgets. That is on a Monday.
BOARD MEMBER DURDEN: Do you have a time?
MR. WALLACE: Tell me what's good, but I'd like to try to start those budget meetings early. So if we could start that at 9 o'clock, that would be good.
(Simultaneous speaking.)
VICE CHAIR MEEKS: (Inaudible) the Finance Committee?

MR. WALLACE: It would be the Finance Committee. That is comprised of yourself, Mr. Meeks; Mr. Bailey; and Mr. Barakat, but other members are encouraged to attend equally as well.

And then April 11th, I would like to do public parking that next day, at 9 o'clock as well.

It looks like Mr. Gibbs says he can't make it, but I'd like to definitely do that.

THE CHAIRMAN: Both days, Monday the 10th and Monday [sic] the 11th at 9 a.m. Monday is finance and Tuesday is public parking, correct?

MR. WALLACE: Monday is DIA administration and the three tax increment financing districts and the next day would be public parking. I'd

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like to break them up, if possible.
BOARD MEMBER BARAKAT: That's the public parking budget?

MR. WALLACE: Yes, sir.
THE CHAIRMAN: Mr. Gibbs cannot be here. Anybody else that --

MR. WALLACE: At the least, I need the three committee members. And anyone else that can make it, that would be good.

BOARD MEMBER MOODY: How long do you see those meetings going? From 9:00 to what?

MR. WALLACE: 9:00 until Mr. Meeks stops asking questions.

VICE CHAIR MEEKS: That'll be a brief meeting, sir.

MR. WALLACE: No, I think it's at least 9:00 until at least 11 o'clock. We try to make sure we're efficient in those meetings.

BOARD MEMBER PADGETT: I can't do Monday.
MR. WALLACE: Okay.
THE CHAIRMAN: But you are available
Tuesday?
BOARD MEMBER PADGETT: Yes.
THE CHAIRMAN: Okay.
MR. WALLACE: Public parking would be --
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would -- as for us, for our board, they really would -- if you don't have a project that's already basically planned out and basically accrued by October 1, 2017, you won't get any new projects. That's one of the provisions.

No new CRAs can be created after October 2017. And any existing CRAs -- well, any existing CRAs, mandatory, would have sunsetted no later than 2037. And so it's, basically, those three things are just absolute, like I said, nuclear options.

The FRA, I can tell you, has a very active legislative committee. I'm on that committee. We have strong -- part of the FRA's budget is to have legislative lobbyists. We have Bill Peebles and John Wayne Smith. I don't know if there may be people in the audience or on the Board that are familiar with them, who have done governmental-type lobbying work at the Florida Legislature for years.

Also, the Florida League of Cities has mounted an opposition to this Bill. And David Cruse (phonetic), with League of Cities, extremely involved in this. So there is a very big, concerted effort.

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going through the legislature that I can tell
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What I can tell you is that at the only committee -- and I'm going to forget, but I think it was at the House so far -- was last week, and the vote was 6 to 9 to approve this.

VICE CHAIR MEEKS: I'm sorry. Say that number again.

THE CHAIRMAN: Six to nine to approve? BOARD MEMBER DURDEN: To approve, yes.
MR. WALLACE: Nine-six.
THE CHAIRMAN: Nine-six.
MR. WALLACE: Nine-six.
BOARD MEMBER DURDEN: I'm sorry. Oh, yeah. Well, okay. I'm more excited about the six people, but yeah, okay, 9 to 6 to approve.

We had several people cross party lines to vote in opposition to the bill based upon the presentations by the local governments as well as the FRA folks and the League of Cities.

There is a -- I think it's scheduled for Ways and Means -- wait a minute. What's today? It was scheduled for Ways and Means today. There was a chance that the chairman of that committee was going to defer it one more week.

It is one of three or four bills that are
you completely try to preempt local government and home rule in a number of different areas.

Another one just -- so there's a -there's a sense of this being in the same vein as the corporate welfare issue that is being talked about a lot at the legislature and is the reason that you see -- or maybe hear a lot about the fight going on with Enterprise Florida and Visit Florida and the different factions that are resulting from that. And this is just one of those getting caught up into that kind of tornado, if you will.

The strategy is that, if you know a legislator and -- is to contact them and say to them how this would be -- you know, how this would be hurtful to the city of Jacksonville.
And I know that this is what other CRAs are doing around the state, is contacting their legislators that they know and have a relationship with.

And, in fact, I know that there's even some examples, I believe, on the FRA website about, you know, issues.

The main thing is to get your legislators
to understand the value and the economic impact
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1 that CRAs can have. And in our instance, what the DIA and our predecessors were able to do as a result of the existence of the CRA. More from a higher, you know, level, it's about home rule.

And people forget that it's not like this is a new or additional taxing, you know, function. This is basically local government deciding how they want to function within their own locale. So from a very -- you know, from a very -- a 50,000-foot level, it's really about home rule.

So if you have any questions, I'm glad to answer any that I can. I apologize, I didn't know that -- if I had known, I would have tried to bring some paperwork.

MR. WALLACE: Mr. Chairman, if I may, what I will do is I will forward an e-mail to the Board from FRA, Florida Redevelopment Association, that basically lays out the seven points of House Bill 13 and provide you with roughly nine talking points.

And today we learned that Senate Bill 1770 has been assigned to four different committees. There are members from Northeast Florida on

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these committees. And as you are carrying out your business and you run across people, it would be good to talk about the points that need to be addressed with the very good talking points. I think that's the best way for me to actually put it.

You know, if -- of the bills, you've got to live with something, Senate bill, with a tweak here, is probably what -- you know, you're going to conference things between the Senate bill and the House bill, you can live with the Senate bill with a tweak or maybe two, but certainly House Bill 13 has some very Draconian measures in there without a doubt.

THE CHAIRMAN: Do you know who the sponsor of the Bill is?

MR. WALLACE: Yes, I do. Raburn sponsored House Bill 13. Lee sponsored Senate Bill 1770. And as I learned today, they probably reside in a similar region of the state, in the Tampa/ St. Pete area.

The state representative district and the Senate representative district for the Florida House probably overlap in some way, shape, form or capacity.

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and submitted to the County Commission, whether charter or not. Seven, all budget amendments after July 2017 must be submitted to the County Commission, charter or not.

Those are the seven measures of House Bill 13.

THE CHAIRMAN: If you can forward --
MR. WALLACE: I certainly will.
THE CHAIRMAN: -- the committees it's been assigned to. I know it's Ways and Means and the Veterans Affairs Subcommittee and --

MR. WALLACE: Correct.
THE CHAIRMAN: -- Governmental Accountability.

BOARD MEMBER DURDEN: Mr. Chairman --
THE CHAIRMAN: The representatives are --
Yes, ma'am.
BOARD MEMBER DURDEN: If I might, we talked about -- we had a meeting, the Legislative Committee had a meeting on Monday morning, and we talked about whether or not it was appropriate or helpful to have resolutions. And all three of the professional governmental affairs folks on the phone said resolutions are not that helpful. If it's the only thing you

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THE CHAIRMAN: Why does the League of Cities have any --

MR. WALLACE: Why does the League of Cities what?

THE CHAIRMAN: You know, why is the League of Cities involved?

BOARD MEMBER DURDEN: Because many cities are opposed to the bill. Many cities in the state of Florida have CRAs and they want to maintain their opportunity to continue to have CRAs and for their CRAs to continue to be able to function and have projects and move forward with economic development within their CRA areas.

MR. WALLACE: For your knowledge, there are 222 CRAs in the state of Florida. And they're not all alike, but the clear measures are, terminate all CRAs in the state by 2037; disallow any new CRAs after July 1st, 2017; disallow any new CRA projects or debt after October 2017; disallow bond refinancing after 2037; limit all CRA expenditures after October 2017 to what is listed in statute, not in the CRA plan. Six, limit all CRA
expenditures after July 2017 to those budgeted
can get, go for it, but it's not that helpful.
The thing that helps is, don't wait until you run into one of your legislators, actually make a concerted effort to reach out to them and let them know that this is going to be really bad for the city of Jacksonville, extremely bad.

So I just -- I would encourage you to -when you get the e-mail from Aundra, I would encourage you to really take some time, make it a priority, because every time it gets past a committee, it's, you know, further down the pike. So it is -- like I said, it's a nuclear option.

By the way, the FRA is coming up with ways to try to find ways to work with the Senate bill so that -- because there's a sense that we probably can't just kill both bills, but if we can find some things that would address some of the concerns of the legislator -- legislature without, you know, just throwing the baby out with the bath water, I know that the FRA and the League are working on those kinds of strategies too.

THE CHAIRMAN: Okay. There's a lot of Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300
ways to defend it, but I think it would be advantageous to be proactive with any legislators that we know on any of these committees and at least let them know where we are so we don't tell them afterwards. Okay. Mr. Wallace, anything else? MR. WALLACE: No, sir.
Briefly, I'll ask Mr. Klement to give two highlights from the last DDRB meeting. I think some people may have an interest in the Doro Fixtures building and, in the essence of time, trying to move things along.

THE CHAIRMAN: Mr. Klement.
MR. KLEMENT: Yes, sir.
We are going to be meeting -- tomorrow is our regular DDRB meeting, for our March meeting. And, quickly, bringing to the attention the Doro -- Doro came in with a -which is down by the Intuition Ale, down by the baseball stadium area, and came in with a conceptual approval. It had a very kind of fun, mixed-use commercial event, orientation type of product. And they're reusing the existing structure down there for the most part, and they actually have some plaza areas

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to the rear, or behind the building. They're looking for potential outdoor seating and things of that nature. So they did receive a conceptual approval and they will be looking at coming back at their next meeting.

THE CHAIRMAN: That's exciting.
Anything else? That meeting is tomorrow at $2: 00$.

MR. KLEMENT: Doro is not on tomorrow. They were at the previous meeting --

THE CHAIRMAN: Yeah, but DDRB.
MR. KLEMENT: Correct. Yes, sir.
Tomorrow's meeting will have a multifamily product, which is the Lofts at Monroe, which is similar to the LaVilla Lofts up a block, around Davis Street, Adams and Lee and Monroe Streets. So there's a 100 -unit project that's coming in for conceptual approval.

So just to help you connect the dots, a lot of the projects that you are seeing where you're advancing development rights and seeing them here, they're working their way through the design and the construction aspect of their ten-set. And we're seeing a lot of the, quote, tire kickers move through and do the purchasing

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and doing development. It's kind of exciting.
THE CHAIRMAN: It's very exciting. And it's great to see.

As a matter of fact, did Kazu come through DDRB? I guess they didn't have to, did they? The new sushi restaurant. David, the guy that runs Kazu out in Mandarin has --

MR. KLEMENT: Right. We look at a lot of those at a staff level.

THE CHAIRMAN: Yeah.
MR. KLEMENT: If they rise to the level of substantial improvements where they might do the -- then oftentimes those do come before the Board, but most of those do stay at a -- or where they are what we refer to as "interior modifications," they stay at a staff level. It helps expedite the process. We help take them through the development orders.

THE CHAIRMAN: And if anybody hasn't seen the new development of the old Crawdaddy's over there, it's moving fast. It's really going up fast. It's nice to see.

Okay. Jim, anything else exciting with DDRB?

MR. KLEMENT: No, sir, that's it.
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THE CHAIRMAN: Okay. How about old business, any old business?

BOARD MEMBER HARPER-WILLIAMS: I just wanted to remark that the murals on the poles look great. I don't know if you guys have seen some of the Skyway poles that we -- you haven't seen them, but anyway, if you don't make it down that way, try to make it down -- what's that, Hogan? Yeah, Hogan, between Forsyth and Bay.

THE CHAIRMAN: Great.
MR. WALLACE: That's your urban art money at work.

THE CHAIRMAN: Yeah. And some of the power boxes, they're starting to look good.

Any new business?
BOARD MEMBER BARAKAT: Yes, Mr. Chairman. One item.

Our CEO performance evaluation is overdue. You asked me to look into this a couple of months ago. I've -- with HR. The City of Jacksonville HR has a template evaluation sheet I'm going to modify.

I'll ask Ms. Underwood to distribute that to each of you to review and comment on at our

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next meeting and approve. The goal being to submit the evaluations from each of you in our May meeting, to evaluate the performance of our CEO. So I wanted to provide you an update on that.

And while I'm speaking, I do want to say there was an infill forum by ULI yesterday. There were about eight panelists, and almost all of them gave positive commentary on DIA's work; you know, working with our staff, and just positive commentary on the organization generally.

So it was nice to hear the experiences from people that are in the know and in the trenches. Those panelists were pretty well experienced in downtown and infill development. So I thought our Board members would want to know that.

THE CHAIRMAN: Very good. Thank you.
Any other new business?
BOARD MEMBERS: (No response.)
THE CHAIRMAN: With that, we have public comment.

Lara, can you come forward? Give us your name. And you've got -- we're doing 30

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seconds.
(Ms. Diettrich approaches the podium.)
MS. DIETTRICH: I'm going to be very brief. I respect the fact that it's been 2 hours and 45 minutes.

Lara Diettrich, Diettrich Planning, 1332
Avondale Avenue, Jacksonville, Florida 32205.
Hello, y'all. It's been a while, after three years of living together.

Just to piggyback really quickly on
Mr. Wallace and Ms. Brenna Durden's comments with regards to the legislation, I was on the legislative call Monday morning.

I've also spoken with Mr. Wallace. I've also shared the call and will continue to share some other information with Ms. Grandin, who is the CRA attorney, to make sure that she has -she wasn't able to be on that call, so she's asked me to share that with her.

A few positives to take away from the long story that I don't want to go into -- if you want to know more about the call, I'm here for you individually.

HB-13 was moved up. 17- is sponsored by Lee. 1770 is sponsored in a way that Senator

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Lee actually has recoiled on the three nuclear items and thought that that was going too far. So the thought, the theory currently is that it might actually go through the House but get held up in the Senate. So that's a positive to take away, that you understand that the intent on both those bills are in different directions, at least currently. Of course, things can change every minute.

The other thing is, one of the questions I asked was the fact that -- given that we are a charter county and given the fact that there's home rule, even though HB-17 addresses home rule -- and that's not finite on what those powers that they want to strip from cities and counties will be.

However, because the statute only sets up a framework and a process by which CRA plans can be created and manage their steps, it's all local taxing authority power. So I asked if we can change the name -- instead of a chicken, it's a goose -- and still manage a program based on local taxing authority initiatives and powers as we always have been.

Yes, that is completely legal. There are Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300
only two differences. One, a charter county and noncharter county. So CRAs are not taxing authorities. Therefore, they can operate a TIF and they can bond and they can take on debt. However, if the CRA -- if 163, Part 3 goes away, that means the City would then be functioning in whatever animal or vehicle they want to call their new CRA -- L, M, N, O, P -but they are a taxing entity; therefore, they would not be able to bond and carry debt.

So that was one of the only differences other than the City be on the move forward in this kind of process under a different mechanism to still operate and function CRA types of projects.

So, with that, thank you.
THE CHAIRMAN: The best news is Senator Lee.

MS. DIETTRICH: Come again?
THE CHAIRMAN: The best news is
Senator Lee realized --
MS. DIETTRICH: Yes, immediately.
THE CHAIRMAN: Yeah.
MS. DIETTRICH: Yeah.
THE CHAIRMAN: Okay. Is Bradley or Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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anybody on any of the committees that it's going to?

MR. WALLACE: Yes, Bradley is on a committee. Gibson is on a committee. I know that for certain --

THE CHAIRMAN: Okay.
MR. WALLACE: -- on the Senate side.
THE CHAIRMAN: And then (inaudible) --
MR. WALLACE: That may very well --
THE CHAIRMAN: -- from the House would be (inaudible) --

BOARD MEMBER DURDEN: We can get the -- we can get the list.

MR. WALLACE: Yeah, we can get you that, but I know for certain that Bradley -- and I think Bean's on the committee also.

THE CHAIRMAN: Okay. Very good.
BOARD MEMBER DURDEN: Again, I just want
to urge you not just to try to focus on the committee members. I mean, if you know --

MR. WALLACE: Across the State.
BOARD MEMBER DURDEN: -- you know, any of our -- any of our delegation, they need to know -- hear from you that this is a bad -that this is extremely hurtful to the city of

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J acksonville.
MR. WALLACE: One of the beautiful things that you all did for me is allow me to go through Leadership Florida. I've got a complete book of Leadership Florida colleagues that all begin to get -- get to know me a little bit better.

THE CHAIRMAN: Okay. Good.
And yes, that is true, we do need to reach out and communicate with them.

I don't have any other cards, so I assume there's not anybody else in the public that wants to speak.

So, with that, this meeting is adjourned.
(The above proceedings were adjourned at 4:48 p.m.)

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CERTIFICATE OF REPORTER

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3 STATE OF FLORIDA)
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COUNTY OF DUVAL )

I, Diane M. Tropia, Florida Professional Reporter, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes.

DATED this 29th day of March 2017.

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