CITY OF JACKSONVILLE
COMMUNITY REDEVELOPMENT AGENCY BOARD MEETING

Proceedings held on Wednesday, January 18, 2017, commencing at 2:05 p.m., Ed Ball Building, 214 North Hogan Street, 8th Floor, Jacksonville, Florida, before Diane M. Tropia, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:
JAMES BAILEY, Chairman.
JACK MEEKS, Vice Chair.
OLIVER BARAKAT, Board Member.
DANE GREY, Board Member.
BRENNA DURDEN, Board Member.
CRAIG GIBBS, Board Member.
RON MOODY, Board Member.
MARC PADGETT, Board Member.
KAY HARPER-WILLIAMS, Board Member.
ALSO PRESENT:
AUNDRA WALLACE, DIA, Chief Executive Officer.
LORI BOYER, President, City Council.
GUY DALY, DIA, Redevelopment Analyst.
JIM KLEMENT, DIA, Development Coordinator
JOHN SAWYER, Office of General Counsel.
KAREN UNDERWOOD, DIA, Executive Assistant

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## PROCEEDINGS

January 18, 2017
2:05 p.m.

THE VICE CHAIRMAN: We're going to call the meeting to order.

Mr. Bailey should be here any moment, so you won't have to put up with me for very long hopefully, but we will start. We will start with the Pledge of Allegiance.

The only complication is we don't have a flag, but I suppose we can face the back of the room and do that. So here we go.

BOARD MEMBER GIBBS: We've got a flag on the iPad up here.

THE VICE CHAIRMAN: Okay.
(Recitation of the Pledge of Allegiance.)
THE VICE CHAIRMAN: Thank you.
It looks like the first thing that we have is a presentation from the Cultural Council, which, I suppose, means our former associate and Mr. Preston Haskell.

So, gentlemen, the floor is yours.
(Mr. Allegretti approaches the podium.)
MR. ALLEGRETTI: I thank you all.
So we have quite a robust amount of information to share with you guys today, and

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we'd like to start with --
THE VICE CHAIRMAN: Oh, I'm sorry. Your
name, sir, for the --
MR. ALLEGRETTI: I'm sorry.
THE VICE CHAIRMAN: -- record.
MR. ALLEGRETTI: I'm Tony Allegretti, 1500
East Tree Circle, South.
I'm the Executive Director of the Cultural Council. We oversee the Art in Public Places program, which we're here to talk to you about today.

But first, we'd like to talk about an initiative that the Cultural Council is consulting on that's a private initiative that -- our former Chairs, Dave Engdahl and Preston Haskell, are going to come up and give you guys some specific information. But as they come up to approach the dais, I'd like to point out that this is exactly like I think we want to see with downtown development in general, which is, you know, you guys investing in art and culture will inspire and have a ripple effect on private-side investment.

And I don't want to steal the show, so I'd like to call up Dave Engdahl and Preston

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property entirely, but it will soon include sidewalks and other public spaces as well.

The entire concept -- and it's one which I derived from visiting cities like Chicago and Denver in this country and even Johannesburg, South Africa -- are filled with wonderful, vibrant, colorful, large-scale,
three-dimensional sculptures by important contemporary artists.

And I thought to myself, what a great thing it would be if we could do the same thing for Jacksonville and fill it with wonderful, colorful sculpture, and we have already done so in a small way. For those of you who have seen the sculpture at the Chamber of Commerce, that is an example of one which we would like to follow.

We have already -- and Dave will give you a more comprehensive view of those which we have in progress or in place in other places as well. And it is our hope and expectation that over the next year to two years, we might have as many as 10 or 12 of them in place, but we have no real stopping point.

We would like to continue indefinitely and
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fill our downtown -- and at some of the wonderful building corners, as well as other public sites -- with these large, three-dimensional, colorful works.

My approach to the building owners and -or those -- the owners of buildings on whose property this will be situated -- or in some cases, the building owner does not own the land, but, in effect, has the sidewalk, large sidewalks in most cases, adjacent to the building.

And Dave is working with the appropriate Public Works agencies to get permission for the necessary foundation and lighting and other things for that.

If any of you are familiar with the sculpture in front of MOCA Jacksonville on North Laura Street, just south of Duval Street, that's a perfect example of a sculpture on public property.

And my approach to the building owners, whether it's in the sidewalk or in a portion of the building's property that is not on the sidewalk, is that I will pay half if they will pay half, and that has met with -- with good

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acceptance.
We hope that as more and more come to fruition that the building owners will want to come. It's a pretty good deal for anyone who really would like to enhance their building with three-dimensional artwork.

So that's kind of a background of my thinking and what I would like to do for our city. And Dave Engdahl, who is a wonderful colleague in this effort, will give you a bit more detail.
(Mr. Engdahl approaches the podium.)
MR. ENGDAHL: Thanks, Preston.
Dave Engdahl, 934 Sorrento Road,
J acksonville.
As Preston mentioned, this is the sculpture that he commissioned on the east side of the Chamber of Commerce Building. It's 20 feet high and was done by a local artist, Aisling Millar McDonald. So that was the first one in place.

You're all familiar with this, probably. This is a Jubran sculpture -- Hanna Jubran is a man -- sculpture from North Carolina, and Preston purchased this and gifted it to the

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Friends of Hemming. And it's the intention of Friends of Hemming to go through the process to gift this to the city for the Art in Public Places collection. This sculpture is 14 feet high, just to give you a feel for scale.

So this is a sculpture that's proposed in front of Enterprise Center at Water Street and Hogan Street. It is -- will be 28 feet high, and it will sit atop a pedestal that's already 5 feet high. So that's a lot of height.

This sculpture -- and I'll flip through here. So those are the Wrench pieces that are in progress. This is a sculptor from Oregon, rural Oregon. So this sculpture is about 95 percent complete. We're really waiting on the site preparation.

And this -- this is really -- two building tenants are involved, the building owner as well as Preston. So it's a multiparty adventure -- venture, excuse me.

This is one that -- a piece, again, by Hanna Jubran that will go at the corner of Main and Adams Street, the northeast corner. And Preston's partner on this piece is Eddie Farah. This piece is 20 feet tall. It will sit on the

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ground, and it will go right on the corner, down from the Burrito Gallery.

And that little paved area where I'm standing, that can't be used for parking. And it'll form -- we're going to improve that -that area, and people will be able to walk to this. So this is totally on private property, but -- and then the piece is just about finished in North Carolina. We're actually waiting on the site work.

The last of the five pieces is a -- this is a 20 -foot-high sculpture, aluminum, being done by a sculptor couple in Clearwater. And this is one that we would like to place on the sidewalk.

Again, it's a partnership between Eddie Farah and Preston, but the sculpture would be placed on the sidewalk, just about 40 -feet north of Forsyth Street on Laura Street. So right at that intersection. And that gives you an idea of the placement of that piece.

This is a piece that will be gifted. The intention is to gift this to the city for its Art in Public Places collection.

So I guess that's kind of the images. In
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total, the five pieces that I showed you, if you add up all the costs of sculptor -sculpture, all the costs of the site improvements that are required for the installation, it's in the range of $\$ 350,000$. It's all gifted to the city. No cost to the city whatsoever.

MR. HASKELL: And that's only the beginning.

MR. ENGDAHL: Yeah.
MR. HASKELL: We hope that this is, perhaps, one-third of what we will see over the next couple of years.

One personal request I would like to make, and that is, I don't want my name associated with this. I would like to be anonymous.

We are working to create a title for it in connection with the Cultural Council, who will eventually become the vehicle from -- through whom all of this is accomplished.
(Chairman Bailey assumes the Chair.)
THE CHAIRMAN: Mr. Haskell, I want to thank you. You're an institution in the arts community, among many, many other things.

This is a public meeting and the media is
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1 here, so it's a little hard to keep you anonymous at this point, but I understand. But it is a public meeting today.

It's amazing, some of the things, when people like you step up. And I've heard you so many times, I want to do my part, I want to do my part for my city, and this is a great example. And I know the city is very appreciative of this.

And you mentioned, over a period of time, to have 10 or 12 more pieces. What was that period of time? Two years or ten years?

MR. HASKELL: Yes. It's usually a 6- to 12-month process, from the beginning of contacting the building owner or major tenant, and then going through an artist selection process. Dave has a very good, long list of sculptors throughout -- contemporary sculptors throughout the country.

And between the owner and myself and the Cultural Council and other arts community representatives, consensus is reached on the work itself. And usually they are not existing works but are works to be commissioned, and so the whole thing is about a year.

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MR. HASKELL: Exactly. And then the Laura Street one?

MR. ENGDAHL: We've got to go through the City process of getting it approved as a gift through the agencies, through Art in Public Places, through the mayor's office before we really will --

MR. HASKELL: So that will take a little bit longer, but I hope by -- certainly by the end of May, first of June, there will be enough that people will actually notice, hey, something is going on here, and it will make the process of engaging other building owners easier than it is now. They will actually see the impact.

THE CHAIRMAN: I think it displays a sense of pride in our community. And I think it's important. And I think once the -- you invent the wheel, everyone can get in line and participate. And I hope that continues. And I would love to see it further down toward the Hyatt and Bay Street, toward the stadium, and --

MR. HASKELL: Right.
THE CHAIRMAN: -- and so on. So if
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there's something we can do, let us know.
MR. HASKELL: I'll give you a ring.
THE CHAIRMAN: Okay. We would love to see
that. If we don't have space, maybe we could hang it over the parking lot.

I want to apologize for being late. I
went over to City Hall to see which one of you
fools would go over there for our meeting
instead of here, but -- it's been a busy day,
but thank you very much.
Do any of the board members have comments,
like to say anything to Mr. Haskell or
Mr. Engdahl?
BOARD MEMBERS: (No response.)
MR. ENGDAHL: Could I make one more comment?

THE CHAIRMAN: Sure.
MR. ENGDAHL: As Tony alluded, we think -we see this as a potentially bigger thing that we can generate through the Cultural Council; you know, a bigger, long-term program, maybe going beyond the (inaudible).

THE CHAIRMAN: Thank you very much.
Okay. Yes?
BOARD MEMBER DURDEN: Thank you very much,
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first and foremost, for the vision to see how important Art in Public Places is. I really -I'm sure I speak for all of the board members.

I also want you to know that if there's anything that we can do as you're moving through the process, whether through -- with Tony or anything else, please let, you know, Aundra know or contact one of us because I do think that it is so important to downtown.

And I'm hoping that maybe it will spread, as Chairman Bailey said, to, you know, some other parts, but I like the idea that you're focused on the urban core.

Thank you again.
MR. HASKELL: Yes, indeed.
Thank you.
(Applause.)
THE CHAIRMAN: Okay. Tony.
(Mr. Allegretti approaches the podium.)
MR. ALLEGRETTI: Sorry. Is it okay with
the Chair if I keep going?
THE CHAIRMAN: Please do.
MR. ALLEGRETTI: Awesome.
So I'm going to try to make this as -- I would like to talk about the Skyway, sorry.

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THE CHAIRMAN: Fill out a speaker card and you can.

MR. ALLEGRETTI: Yeah, okay.
So I'll try to be as brief as possible.
I've got a lot of information. So at any point
I need to slow down and hit the brakes, just
let me know. You can ask at the end, however you guys like.

So I'm here on behalf of Art in Public Places, which is housed in the Cultural Council. Art in Public Places is a City ordinance mandate. It's a percentage-for-art program that is, by its foundation, a set-aside for capital improvement projects for the City.

So when the City does vertical building, there's a lot of sort of guardrails, but when the City does a CIP Project, . 75 of 1 percent is to be dedicated to public art.

So we have had some good fortune with the Downtown Investment Authority and some other City agencies in being able to find funding for public art, because it's so important and adds to our quality of life in such a way that we have been able to get projects outside of that percentage-for-art program.

Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 recognize that. That's the columns under the

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As you guys know, the DIA Urban Arts Project is one of those. The total is just about $\$ 400,000$, which is really impressive when you hear Dave and Preston talk about their initiative. They're one sculpture away from hitting that number. So you can really feel good that you've inspired, before they've even really gotten their footing yet, almost an equal amount of public art. And so that's a really impressive thing.

So I will jump straight into the DIA Urban Arts Project. Many of you were around when this was first brought. I was actually a DIA board member at that time. It was before I got this job when this idea was -- when this idea surfaced.

And I am really proud of our team. We have a small staff, and we've got a lot of work. And we are just really pleased to be so busy and working so hard on this for our downtown community.

This is the overlay that we use for the APP projects for Phase I. It's our Phase I area. The purple you can see there, you might

Skyway. So it's a tremendous amount of projects all in one line there.

A lot of these projects complement other art that we have downtown. We have lots of murals. We have some of the sculptures that Dave and Preston talked about. And, of course, we have art activities. We have Art Walk. We have the museum, the contemporary arts museum. But, you know, just along that -- those purple circles are some independent galleries and studios. And so we really are a very art and culture and creative downtown, and you guys are contributing a lot to that.

So we started about a year ago with a thing called the Urban Arts Project Symposium. This was a public event that we held to bring in artists. We -- it culminated in an overview of the (inaudible) artists that -- we will see some of the outcomes of that -- so that the artist community and art lovers could come and learn more about that.

The prelude to that is we brought in a few artists to talk. One of the artists was a guy named HENSE. He did this church behind -- it's in Atlanta. He's connected to one of the

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attorneys that we worked with with JTA. Of course, we had to work with JTA on the Skyway columns. And he worked with this artist in Atlanta. This artist was a -- sort of a troublesome graffiti artist that was in a lot of trouble in Atlanta, learned how to harness his eye and his creativity and became a very successful public artist that would answer calls and RFPs, such as the ones that we have, but he also now is just completely in demand. So he's being commissioned all over the world. So it's a great guy for our local artists to come in and get to know and see that there is a path to these massive works. So that was -again, that was a year ago.

This is our public arts project schedule. These are the things that we've done. As you see at the bottom, these we'll be fabricating and installation will happen this month through April. So we'll be done and dusted with all of these 34 works by these six artists by April.

This wouldn't fit on the slide, but this is our -- our -- our sort of -- this is our project timesheet that we kind of look at what -- what certain -- I mean, it's so small,

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I can't even read it. I'm so old now.
But there are so many things that we have to do to get this. If you can imagine, the City is not the most sophisticated art buyer, so we have to broker that. And then we're buying things that are semipermanent or permanent, that are, you know, really meant to last forever and, you know, art subjective. That's why we have 31 flavors. So we've got to kind of handle all of that, and it's just been a lot of work.

We're going to make this available to you guys because it's really interesting, all of the things that we have to do, so that you can see that, but it's also worth knowing that this starts in 2016. The DIA, our projects obviously predate that. So this is the work that we've done so far.

Design review criteria -- again, a lot of this is reviewed. You know, artistic integrity, the artist's qualifications, is the site appropriate, functionality, objectives, tourist standards, does it appear to be safe and appropriate for an outdoor space use. These are some of the guidelines that we take

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into consideration.
This is a look at pre-installed Skyway columns. Kind of boring. I saw Brad earlier.

I mean, come on, Brad. Just kidding.
So this is the artist -- one of the artists. There's two artists. So the columns on Hogan will be Cecilia. Here (indicating), this is a -- this is an artist rendering. Don't -- don't throw anything at me. This is likely close to what it will look like. It's very colorful. It really will pop. The columns aren't that close together, as you know.

Here's some more. The one all the way to the left is a sort of collaborative effort where Hogan meets Bay. So we have another artist for Bay Street, which I'll get to. They are collaborating on that one, so it's kind of a dual artist thing that we're doing.

One of the awesome things about this project -- and it was, I don't know, number 40 or so on this list -- is, we brought the artists that were selected by the Art Selection Panel to Jacksonville so they could meet one another, so they could collaborate, so they

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could share ideas, but mostly so they could hear from the public, so they could hear from our local artists, stakeholders like you guys. We had really good turnout for that and good dialogue, and all the artists seemed to be very jazzed about working here downtown.

So this is Andrew Reed. This is some of his work. He's on the Bay Street side. A lot of his work is very alliterative, very -- got a lot of symbolism, got a lot of -- where the -the -- Hogan Street is more abstract. This is a little more literal, a little more -- got a -- got a bit of a cartoon feel, but we think is -- will look really successful as a promenade.

It's a really nice walk. If you've never walked kind of just north of the Omni, down this path, there's some really -- some really great foliage. It'll be a nice strolling gallery for that walk.

This is a bit more detail of Andrew's work. That is a yet-to-be-adorned traffic signal cabinet. So this -- there's seven, I believe -- yeah, seven traffic signal cabinets that we have an artist working on.

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That's Michelle Weinberg. This is something -- she's very -- got a very geographic -- not geographic.

BOARD MEMBER HARPER-WILLIAMS: Geometric?
MR. ALLEGRETTI: Yeah. Thank you, Kay. Yeah, geometric. Thanks. Yeah, sophomore year was the best three years of my life.
(Laughter.)
MR. ALLEGRETTI: Look and feel.
And so these are -- these are some of the examples of her ideas for the wraps. This is close to what the finished product might look like as we -- as we see them installed in those seven places.

This is the first time we've done traffic signal cabinets. They're -- they're wraps. They -- they may prove very successful, wildly successful, and people love them, and we'll do more. We really want public feedback, and we want to know if this is something that the City wants to do because neighborhoods call us all the time about being an acceptable place to -to have this kind of art.

The City prefers -- is consistent with the State, which is -- they prefer wraps as opposed
to -- as opposed to paint. That's okay with us right now because we really kind of want to see -- see what these look like.

So bike racks. That's not one. Lance Vickery is our bike rack artist. The one on the left is supposed to sort of mimic graffiti-style writing. It's a very cool bike rack.

Some of these bike racks are so artistic that we have to, you know, like plant bikes on there, so people will understand that it's functional.

We had a bike -- this is anecdotal. We had a bike rack. And this was the -- Main Street was part of our Spark grantee who had the sculpture initiative in Main Street Park.

One of the bike racks actually saved a life. Somebody jumped a curb and ran into a bike rack while somebody was sitting right near it. Council Member Crescimbeni actually saw it, and so we have an art advocate for life now because it's -- he was there when a life was saved.

So this is just some of the technical
information that Lance provided -- he's a
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professor at UNF -- about the bike racks that he's doing. We can make all this, if you're interested, accessible to you guys.

We did talk about things like how many bikes could be, you know, locked to it, you know, what's the sort of functionality where they -- where they stand. And so these are all considerations that Lance built into his -- his designs.

And so street furnishings are next. And this is Jenny Hager. So that's an original Jenny Hager that was also on the Main Street Park project. These are some really cute -multiple seats. If you're, you know, kind of all sitting on this lilly pad here -- how many seatings did we do?

AUDIENCE MEMBER: Two. Two people can sit on each of those two.

MR. ALLEGRETTI: How many total furniture did we do?

AUDIENCE MEMBER: Oh, two.
MR. ALLEGRETTI: Two. Okay. So --
AUDIENCE MEMBER: For this -- this phase.
The next phase more.
MR. ALLEGRETTI: Okay. And then -- so we
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have an outdoor sculpture. So outdoor sculpture is Rafael Consuegra. The piece on the right is from St. Petersburg in Russia. Raphael's got sculptures all over the world. He was the artist chosen for -- in front of Snyder Memorial. It's more like this one (indicating). And so he's got some great notes about the arrows pointing north, and it follows the river. It's representative of the river.

And so our -- this is our guardian of the river, and she will -- I think she will be in front of Snyder Memorial. Let's go back and just kind of look where -- right there (indicating). So we have an idea where Raphael will be.

So these are the next steps. The artwork's being fabricated. Much of the artwork has -- has commenced. We've gone to contract with all the artists now, installation of these 34 works downtown.

The Phase II is going to give some pop to the elbow district, so that's where we're heading next. And then by the summer of 2018, we will have the Phase III call to artists for the entire project.

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Which is how many pieces total? I'm just quizzing --
AUDI ENCE MEMBER: I'm not sure.
MR. ALLEGRETTI: A lot?
AUDIENCE MEMBER: A lot.
MR. ALLEGRETTI: She failed that quiz.
I'm just joking.
So the -- there's a -- there's a large -so there are 34 in Phase I. We have three phases, so it will be a large number of works.
These all really complement all the art and culture that we have going on downtown, as well as the new initiatives that pop up, such as the one that Preston and Dave presented to you guys earlier.
So that is Art in Public Places. I am available if you guys have any questions after the meeting.
By the sign-in, we have a survey that the public and the board are welcome to help provide feedback so that we can best do our work.
THE CHAIRMAN: Thank you, Tony.
(Audience member approaches the podium.)
THE CHAIRMAN: Is she coming up to say
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something?
AUDIENCE MEMBER: I am.
THE CHAIRMAN: Okay.
AUDIENCE MEMBER: We have Water Street.
MR. ALLEGRETTI: Oh, yeah. Sorry. Never mind. I thought I was done. I actually do have a Water Street presentation up next.

Karen, I don't know if it's attached or --
AUDIENCE MEMBER: It's on the same --
MR. ALLEGRETTI: Oh, it's on the same --
Sorry. Okay. So I'll keep going. Sorry.
Now we'll go into Water Street, too. As we mentioned with the -- with the DIA, Water Street is also one of those projects that is not part of our Percentage for Art Program, so it did not come from a CIP -- directly from the .75 of 1 percent from a CIP project. It's one that was contemplated years before I actually arrived at the Cultural Council.

And the thought there was, if we're going to spend hundreds of thousands on painting the parking garage, what if we adorned it with art for the same price, which is very forward thinking. It's something to be proud of in this city.

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Unfortunately, it was right at Hurricane
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So here's the Water Street parking garage public arts project. Again, we've -- we've been working on this for a number of years. In fact, I -- I helped with this before I was even in this role when I was back at the Chamber.

So this is -- shows some parts of the Water Street garage that are up for improvement. You know, we've got kind of a gross metal fence on the left, that inset that you see. You know, of course, this is a gateway to downtown as you come through all the progress and beauty of the new Brooklyn, you get into downtown, and the first thing -- one of the first things that you see is this garage, so -- it's got two very prominent corners there that you see, and then there's a -- there's a brick wall that could use some improvement.

And these are our semifinalists. We had hundreds of respondents to this call to artists. The three are shown, and we'll go into each of these. We brought each of these guys and girls into Jacksonville to meet with the community and have a charrette.

AUDIENCE MEMBER: David Griggs. MR. ALLEGRETTI: David Griggs. Sorry.
So the first guy has a couple of pieces on -- if you've ever noticed the pieces that are on the side of the Ritz museum in LaVilla, there's some really interesting sort of successful, small public art on that building.

So Ray King has the sort of translucent and reflective installation. So by day, you can see where the shadow and the play on the light -- the natural light is part of the work. And then at night, it also has sort of a reflective quality that gives it a little more movement and a little pop to it as well.

So this was -- we had -- this was our meeting. Did we do this one? No. This was Hurricane Matthew. Yeah, so this one was wiped out by the hurricane. I'm so mad at Hurricane Matthew. We had -- we had -- for that weekend alone, we had these three artists, and we had another artist, a video artist, come in called Mark Amerika to give a lecture at MOSH. It was -- it was terrible. We had -- we brought in -- you know, we imported a lot of artists. And, sadly, we brought them in on hurricane

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week.
So this is the -- sorry. This is the survey that I mentioned earlier. It's where we are asking for input from the parkers of the garage. You know, obviously, that's a -that's a full garage. In fact, the Cultural Council used to park there, but it is so packed all of the -- your -- all of the parking is full all the way to the top. And it's a really successful parking garage in that respect, and so we feel it's fitting to reward those -those workers and those downtown constituents with some good art.

It already has a bagpiper that plays every Friday, so -- I don't know if you knew that. So there they are (indicating). It's just proof that they were here right before the storm hit. And so we did do -- we did do tours of the building. They got to see the structure itself. They've been given the available drawings and CAD and things that they will need to pull off a project.

They all get along. One thing that's cool is, this stuff is very competitive, especially when you get to this level of public artists,

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but there's a lot of camaraderie, and there's a lot of information sharing.

So the overview of the next steps,
September 5th, we had -- this is 2014 -- how old were you when this happened -- 177 applicants from 35 states. The three semifinalists came to visit us. The anticipated proposal due date is in a couple of months, and then the installation date will be summer of next year. This is a massive project. It's one of the largest in the history of the Art in Public Places Project, and it's got a lot of input.

On that art selection panel alone was Council Member Anderson and Council Member Crescimbeni. So we got really good sort of top-down feedback from not just our users and the folks that are on the street, but City Hall as well.

So -- and I think that's just -- oh, on our web page, this is a good segue, we have all types of surveys and touch points for the community to give us feedback. You know, coming up, we've got the courthouse Public Art Project. So we've got a tremendous amount

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of -- we've been blogging and casting nets for lots of good input on that, and so that's the -- once these are done, that's the next big, very large project.

THE CHAIRMAN: Thank you, Tony. Any comments from any members?
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Great. I don't know why I envision a chihuahua on crack, but thank you very much for that presentation.

Anybody have any questions, concerns? Do you need anything else from us at this point?

MR. ALLEGRETTI: No, I think we are -- we are very good. We look forward to bringing Phase II back, once -- once these guys all get installed.

THE CHAIRMAN: We would like to see some of the pieces that you didn't put in the package that we could look at when we can. And then keep us posted on those dates, any events or anything else that we could be aware of. You covered an awful lot of area in a short period of time, and I appreciate you.

MR. ALLEGRETTI: Cool. No problem.
Would you -- would you like us to do that
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through Karen? We can just, like, let her know, and then she can, you know --

THE CHAIRMAN: Yeah, that would be fine.
And then she can keep us apprised of any events or any things that are coming up, any openings, dates that you complete some of these things. So --

MR. ALLEGRETTI: Awesome.
THE CHAIRMAN: -- we definitely want to be involved and want to -- want to be there.

MR. ALLEGRETTI: Awesome.
THE CHAIRMAN: Okay.
MR. ALLEGRETTI: Well, it's certainly our pleasure. And I just want to thank our staff. We do -- we do a lot of -- we do a lot of work, and I -- I get all the, you know, credit, and these guys are the ones who really --

THE CHAIRMAN: Okay. We won't give you any credit.

Great job.
MR. ALLEGRETTI: Thank you.
THE CHAIRMAN: Okay. With that, we are going to move on to the JTA Skyway update.

MR. WALLACE: Mr. Chairman.
THE CHAIRMAN: I'm sorry.
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Southbank parking.
MR. WALLACE: Mr. Chairman, Resolution 2017-01-01 is a resolution of the Downtown Investment Authority Board of Directors, instructing the DIA Chief Executive Officer, through the Office of Public Parking, to take all necessary action to effectuate a public parking agreement with FDOT for use and operation and management of certain surface parking facilities within the FDOT right-of-way as illustrated by Exhibit A itself.

This Board has already taken the action to expend up to $\$ 575,000$ of Southside TID funds for improvements necessary for the use of the aforementioned parking facilities and requesting that the Jacksonville City Council, via a resolution or ordinance, effectuate the purpose of this resolution.

Mr. Chairman, Exhibit A references seven lots throughout the Southbank itself. We have been working hand in hand with Council President Boyer; as well as Mr. Mousa, the Chief Administrative Officer for the City; with FDOT, and we've been able to work out a situation where we would -- we would take over

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where do you park; number two, for the public, making sure they know that they can come down and visit the Riverwalk itself.

Mr. Chairman, if there's any additional questions, I'll be glad to entertain them at this time.

THE CHAIRMAN: Okay. Let's go around to individual board members.

Mr. Gibbs, do you have any questions or comments?

BOARD MEMBER GIBBS: I'm glad to see you that you have five -- I 'm sorry -- four lots there near Friendship Park for the public, and I think this is a great idea.

BOARD MEMBER PADGETT: I have no comments.
BOARD MEMBER GREY: No comments at this time.

THE CHAIRMAN: Brenna.
BOARD MEMBER DURDEN: Thank you.
I just want to make sure that the
dollars -- I've seen in the -- one of the whereas clauses that the 550- is in 2015-16 fiscal year, but has that been carried over to the current fiscal year?

MR. WALLACE: Mr. Chairman, through to
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Ms. Durden, part of the funds were approved -would have been for fiscal year '15-'16, and then part of the funds approved for fiscal year '16-'17, for which we're in right now. So that would give you the total of the $\$ 575,000$ that's already been approved.

BOARD MEMBER DURDEN: Okay. So the prior commitment is still valid then?

MR. WALLACE: Yes, that is correct. We have three years to expend those particular funds.

BOARD MEMBER DURDEN: Okay. The only other thing is that I did hear you say that you would be -- even though this authorizes you to effectuate and execute the agreement, you would actually be bringing it back to us in February?

MR. WALLACE: That is correct. It will be back on your February -- February board meeting.

BOARD MEMBER DURDEN: Thank you. That's all I had.

THE CHAIRMAN: Mr. Moody.
BOARD MEMBER MOODY: With all the activity we have on the Southbank, plus what's planned in the future and the nearby future, I think

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it's a great idea.
MR. CHAIRMAN: Thank you.
BOARD MEMBER MOODY: Real positive.
THE CHAIRMAN: Mr. Barakat.
BOARD MEMBER BARAKAT: Yes. Thank you.
Two things. The agreement that's coming back to us in February, is that the public parking agreement referencing Section 2 ?

MR. WALLACE: That would be the -- that would be the lease terms for the agreement itself that would come back to you.

BOARD MEMBER BARAKAT: So that's -- is that -- is that different from the public
parking agreement?
MR. WALLACE: No.
BOARD MEMBER BARAKAT: That's the same thing?

MR. WALLACE: Same thing, sir.
BOARD MEMBER BARAKAT: And then, secondly,
it will be under our purview to manage and
operate these. Does that include the maintenance of these lots?

MR. WALLACE: Yes, it does.
BOARD MEMBER BARAKAT: Okay. So any vandalism or any landscape improvements needed

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over time, that will be on the DI- -- from the DIA budget?

MR. WALLACE: That is going -- that is going to come up under our purview, yes.

BOARD MEMBER BARAKAT: And do you anticipate that coming from the public parking revenues, or does that come from our operating -- it would be another line item in our future operating budget?

MR. WALLACE: What I certainly hope is that we're going to capitalize this initiative with the $\$ 575,000$ that we've appropriated thus far, then we're going to be able to recoup our costs, hopefully, through being able to charge for -- for public parking.

If there are -- if that does not generate enough revenue for us to cover whatever -whatever issues that may arise, then, yes, I will have to come back to you and talk about, these are some costs that we have, and appropriate use of funds that could necessarily be for the Southside TID.

BOARD MEMBER BARAKAT: Thank you.
THE CHAIRMAN: Mr. Meeks.
THE VICE CHAIRMAN: No comments.
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THE CHAIRMAN: Okay. Any comments? BOARD MEMBER HARPER-WILLIAMS: I'm just glad to see that this is coming forward. We talked about this quite sometime ago, so I'm happy to see it on our agenda.

THE CHAIRMAN: Thank you.
Mr. Wallace, does -- the two next to Hendricks Avenue, those are still staging for the Overland expressway. Are they going to be accessible to us, the two that were -- they don't seem to be highlighted on here, but between -- west of Flagler -- I mean, west of -- yeah, Flagler, east of Hendricks Avenue.

MR. WALLACE: Mr. Chairman, if there is -if there is not a "P" on here, then --

THE CHAIRMAN: Okay. I'm looking at the copy. There's a "P" under there.

MR. WALLACE: Well, if there's a "P" there, then those are the ones that we're going to be -- those will be coming to us.

THE CHAIRMAN: Coming, but they're still being used as staging, I think, right now.

MR. WALLACE: Yeah, but as that stages --
THE CHAIRMAN: Okay.
MR. WALLACE: -- phases out --
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THE CHAIRMAN: Phases out. Okay.
MR. WALLACE: Yes, that is correct.
THE CHAIRMAN: Okay. Very good.
Council President Boyer, do you have anything you want to add?

COUNCIL PRESIDENT BOYER: No.
THE CHAIRMAN: Okay. With that, we have
Resolution 2017-01-01. Do we have a motion?
BOARD MEMBER GIBBS: So moved.
THE CHAIRMAN: Second?
BOARD MEMBER HARPER-WILLIAMS: Second.
THE CHAIRMAN: Any discussion?
BOARD MEMBERS: (No response.)
THE CHAIRMAN: If there's no further discussion, I want to open up to the audience. Anyone from the public who would like to talk about 2017-01-01?

AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: Seeing no one, with that, all in favor, say aye.

BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Very good. Thank you.
Mr. Wallace, Resolution 2017-01-02,
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Southbank Apartment Ventures.
MR. WALLACE: Yes, sir. Mr. Chairman, this is a resolution of the Downtown Investment Authority authorizing the Chief Executive Officer to negotiate an economic development agreement authorizing a market-rate multifamily housing Recapture Enhanced Value Grant, known as a REV Grant, between the Downtown Investment Authority and Ventures Development Group, LLC, and authorizing the CEO of the Downtown Investment Authority to execute such agreement.

Mr. Chairman, hang on one second. I've got a document I want to pull up.

BOARD MEMBER DURDEN: And while you're looking for that, Mr. Chairman --

MR. WALLACE: Go ahead.
BOARD MEMBER DURDEN: Is this one of the hand notes that we were given an update on --

MR. WALLACE: Yes.
BOARD MEMBER DURDEN: Thank you.
THE CHAIRMAN: It should be in your other things.

MR. WALLACE: Mr. Chairman, in short, this is a project on the Southbank itself. The property is probably known in the marketplace

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as the Hines property. I think the site is roughly about 2.9 acres itself.

What is being proposed on this particular site is -- is roughly 297 units of apartments.
I think we'll see an item later on, on this
particular agenda, for -- to address an
allocation of development rights, but
presently, at this particular point in time, they did come forward to us in a prior month to get an allocation of development rights. There has been extensive conversation with regards to this project ranging from -- particularly, most importantly, from a design aspect.

We, from a staff standpoint, as -- we have worked with the developer on the design, and that design will be heard at DDRB tomorrow at 2 o'clock. And this particular -- there was a slide there, but it's no longer there, but nevertheless, the property is right to the -it's on the Southbank, again, next to what is known -- what is currently occupied now by Aetna in that building. So the property is to the east of that.

One of the things that we've worked with the developer is to make sure that we have Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300
adequate Riverwalk capacity and space itself.
If I'm not mistaken, I think that we now will end up having roughly about 20 feet of Riverwalk space, and it will be in a tiered aspect, about 8 feet on a lower level and about 12 feet on a higher -- higher level itself, but still giving us 20 feet along the Riverwalk accessibility there.

Also, what this -- is taking place is, as you go south, on the eastern edge of the actual property, going down by the actual river -- I mean, by the actual railroad tracks, that will also accompany improvements along that particular area as well. So if you are walking in front of the building, on the actual Riverwalk and you make a right, you'll be able to walk down towards the -- on the -- going south, also on the eastern side of that building, and you will be able to go directly to Prudential, then walk over the actual railroad tracks and then come along, hopefully, San Marco Boulevard, and then wind your way back towards the actual Riverwalk itself.

So one of the other concerns that came out of -- on the actual design itself, happened to

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be from a garage aspect, would it be seen or would it not be seen. As you can see, what I'm talking to you right here in terms of the design itself, as you see, there's improvements going along, all the way down -- from the Riverwalk all the way down to Prudential.

Please give me the next slide.
That's -- that's the project site -- keep moving the slides for me -- but that is the actual site itself.

So in terms of the project cost, the total project cost -- keep moving -- we are going to have a total project cost for this particular project at roughly $\$ 62.3$ million for this particular project.

What they are actually seeking is a REV Grant. As you -- as I talked earlier about a tier, you see the top level, it's roughly 12 feet. The bottom level is actually 8 feet. But combined, it gives you Riverwalk capacity and capability along there of about 20 feet itself.

So there's apartments, more townhouses that front the actual garage, so you do not see the garage from the actual -- as you see the

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1 townhouses, they do not -- you do not see the 2 actual parking garage itself.

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So from this standpoint, Mr. Chairman, I think that -- not that I think, I know that from a staff standpoint, we have done as good a job as we possibly can on this particular project itself.

One of the things to also note, as I indicated, the construction is $\$ 62$ million. They've got a land acquisition cost at about 40 -- at about 4.25 million. So they've got a total price, total unit in terms of land of roughly $\$ 14,000$. Hard cost is roughly about 51 million. So that's roughly about $\$ 171,000$ a unit itself.

So all in, with the other soft costs and financing costs, you know, they're running right at about $\$ 210,000$ a unit cost on this particular project.

So, Mr. Chairman, I can entertain any questions that the board may actually have. I know that, you know, some will say, well, they've got to go through DDRB. Yes, they do. They will be at DDRB tomorrow. That will be conceptual. They have not gone through final. The final will be in February.

I'm trying -- I've already received a copy Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

And that is the complete site right here (indicating) of this particular project.

So I would venture to say that staff, in doing its job, we've attempted to mitigate any particular concerns that I actually heard at DDRB. Also, getting some improvements, I think, from the Riverwalk itself and working with the developer. And again, with the 300 units, that would be the allocation, but in their pro forma, they're running it at 297 units.

And so they will be seeking a REV Grant of 75 percent for 15 years. So basically, we run this over a 20 -year time frame. So the total taxes that would be collected over that particular 20 years would be $\$ 14.8$ million. That's what would come into us. And the outflow -- what I mean by that is the 75 percent REV Grant -- would be approximately $\$ 7.6$ million that would go to the developer over a 15 -year time frame, leaving a net of $\$ 7.1$ million to our actual TIF over that particular 20-year time frame itself.
of the correspondence from their equity partner. This project is looking at a construction loan of roughly about $\$ 40$ million. And then the equity in this project is going to be roughly about $\$ 21.8$ million. So from an equity side, they're looking for, roughly, about a 7 percent rate of return on that particular money, so -- you know, but that's also predicated by knowing that they're going to potentially get -- not potentially, that they're going to get this particular REV Grant.

So I definitely do not want to stymie anything with regards to their credit underwriting process, but I think this project has -- from the time that we saw it initially, until now, this project has definitely come a long way.

THE CHAIRMAN: You said tomorrow is conceptual?

MR. WALLACE: Yes, sir.
THE CHAIRMAN: Okay.
MR. WALLACE: Yes, sir. Tomorrow's conceptual.

THE CHAIRMAN: Yeah. Let's -- let's go around.

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Ms. Harper-Williams, any questions?
BOARD MEMBER HARPER-WILLIAMS: No. I -- I think that -- I mean, I can't speak for DDRB, but I don't have any concerns about the design of this building. I think it does a service, or at least is -- acknowledges the river, I'll say that.

So it looks like a great deal of detail has been paid to that, and I can appreciate that we can't see the parking garage, and I think that this will be a sought after -- these are apartments?

MR. WALLACE: Yes.
BOARD MEMBER HARPER-WILLIAMS: You mentioned townhomes, so I wasn't sure. So I think that this will be a highly sought after building once -- once it's up.

THE CHAIRMAN: Thank you.
Jack Meeks.
THE VICE CHAIRMAN: I just want to compliment Mr. Wallace and your staff. I -from a financial standpoint, I don't think I can probe you for any more questions. That was a good presentation.

And I think I understood that there has
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been a workshop regarding the design of the building?

MR. WALLACE: Yes, sir. There was a workshop in November, well attended, also attended by members from the board itself, but I will say, there was engaging conversation from the DDRB and frank conversations.

And I concluded that meeting by saying I heard everyone. I heard DDRB, I heard our board members. And I've also heard from the district councilperson equally as well. So I attempted to listen to all three, work with the developer and come up with what I think does work, and also gets us the ability to have 300 additional units hopefully come online.

THE VICE CHAIRMAN: Again, thank you for your efforts.

THE CHAIRMAN: Mr. Barakat.
BOARD MEMBER BARAKAT: Thank you, Mr. Chairman. Just one question to Mr. Wallace or Mr. Daly.

The 7.1 million, I think you mentioned going to the City, correct, that's the total dollars over 15 years? How much of that is going to the school district and how much will

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remain in the district?
MR. WALLACE: Mr. Chairman, to
Mr. Barakat, the $\$ 14.8$ million that I talked to you about, that is the amount that is actually going to come in to the actual TIF. The other portion has already gone out to the -- to the school board. I don't have what that allocation is going to be right now.

Tom, if you want to look that up --
BOARD MEMBER BARAKAT: That's all right, that response.

MR. WALLACE: But what I've given you, of the $\$ 14.8$ million that comes in to the TID and the outflow to the actual developer would be $\$ 7.6$ million, leaving us with -- the actual net is roughly $\$ 7.1$ million that stays with us over that 20 -year time frame. He's collecting his over 15. I'm telling you what we're getting over -- over a 20-year time frame, which is the 7.1.

BOARD MEMBER BARAKAT: That adds up to more. Okay.

MR. DALY: Through the Chair, the school board portion would be $\$ 9,956,000$, as an estimate.

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BOARD MEMBER BARAKAT: And that is untouched?

MR. DALY: Untouched. Correct.
MR. WALLACE: Untouched.
BOARD MEMBER BARAKAT: Thank you.
THE CHAIRMAN: Mr. Moody.
BOARD MEMBER MOODY: If they can get
300 units in an area that I thought was a very challenging site -- and it looks good. I mean, it's a good design, and I think it's going to be a real asset to that area.

No other comments.
THE CHAIRMAN: Thank you, Mr. Moody.
Ms. Durden.
BOARD MEMBER DURDEN: I want to follow up on a question that Mr. Barakat had. I noticed that we're talking, on one hand, about 15 years, and then we're also talking about 20 years. Could you tell us what the -- how much the number is over the 15 -year period where we -- as opposed to the 20 ?

In other words, how much of that 7.1 comes in the last 5 years and how much is in the first 15?

MR. WALLACE: Okay. Tom, break that down
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for me and get back --
THE CHAIRMAN: Okay. And we can -- we can go on to Mr. Grey and come back to that while he finds that.

BOARD MEMBER GREY: I have no comment.
THE CHAIRMAN: Mr. Padgett.
BOARD MEMBER PADGETT: I don't have anything major. We've talked many times about what we can get per foot in rent and what it cost to build. We have to cover the gap to be able to do projects like this in Jacksonville.
So this is -- we have to say "yes" if we want to have these units on the river down there.

THE CHAIRMAN: Thank you.
Mr. Gibbs.
BOARD MEMBER GIBBS: My concern was public access. What's the width of that walkway that runs southwest?

THE CHAIRMAN: Along the railroad track?
BOARD MEMBER GIBBS: Correct.
THE CHAIRMAN: Yeah, that improvement along there is still angled parking and so on, but -- or parking along that site, but what does that -- that landscape walkway look like?

MR. PAROLA: To Board Member Gibbs,
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there's a 12-foot walkway on -- it's flanked on either side by 4 feet of landscaping. It becomes colinear with the Riverwalk, which is 20 feet, as Aundra explained, divided the existing 8, plus an existing above grade 12 --

BOARD MEMBER GIBBS: Thank you.
MR. PAROLA: -- for a total of 20.
BOARD MEMBER GIBBS: Okay. Great.
There's the amount.
Thank you.
THE CHAIRMAN: Okay. If you guys --
BOARD MEMBER DURDEN: So --
THE CHAIRMAN: Ms. Durden, I think they've got your response.

MR. DALY: Yes, through the Chair to Board Member Durden, over the first 15-year period, the estimated inflows are 10,200,000.

BOARD MEMBER DURDEN: Well, we're only getting 7.1 for the entire 20 years. My question was --

MR. DALY: No, no. That's the total. He was giving you the net. I'm just giving you the total inflows. So the net would be 3---

THE CHAIRMAN: Ms. Durden, were you going to ask another question? While they --

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THE CHAIRMAN: Go ahead.
BOARD MEMBER DURDEN: I was. I wasn't sure we were allowed to talk about design because, of course, that's been my big concern about the project. Can we -- if I'm allowed to talk about design, then I do have a couple of questions.

One of the slides showed that the apartments on the first level -- could we go back to that slide?

THE CHAIRMAN: Karen, could you go back to -- that one, or do you want to see the --

BOARD MEMBER DURDEN: I want to -- well, that one's okay. I was trying to get a feel for -- that one, yeah.

So my question is, does that mean -- I'm trying to figure out. Is it one apartment, townhouse that's going to go up three stories from -- is that what -- or are there separate or -- l'm just trying to get a feel for how high the residential is going to be at -- and wrapping that garage is what I understand, wrapping the garage, and I don't know -- I was trying to get a handle around how much of the

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parking garage is actually wrapped with those apartments and how high that's going up. Is it going up to the level where the pool is going to be?

THE CHAIRMAN: Mr. Diebenow, do you want to introduce yourself and then --
(Mr. Diebenow approaches the podium.)
BOARD MEMBER DURDEN: And then how much
of -- if you're looking at the whole -- you
know, the surface, Steve, for a better -- I
don't know what the word is from an
architectural perspective, but, you know, how
much of that wall, going up from the ground, up to where the pool is --

THE CHAIRMAN: You're talking about this (indicating)?

BOARD MEMBER DURDEN: Yeah.
THE CHAIRMAN: Right.
BOARD MEMBER DURDEN: How much of that wall --

THE CHAIRMAN: How much of that is townhomes and how many townhomes are --

MR. DIEBENOW: Right.
My name is Steve Diebenow, 1 Independent

I'm here on behalf of the developer, who is also with me in the audience, Sean Siebert, who many of you have met, but the -- if you go back to the other slide that shows the whole facade --

So across that entire length, about 70 percent, it's entire garage. The first three stories of the structure are garage. So the entirety of that facade that's along the river is -- is garage, but the units, which there are about 15 townhomes, cover 70 percent of the facade.

So where you see the palm trees, right in the middle of the slide, along the river, you see a little -- there's a set of three palm trees. That is a garden seating area that is basically indented or between the two sets of townhomes. That area is about 30 percent of the facade, and it has a green wall behind it. So only about 30 percent of the garage is the first thing that you see. Again, you're really seeing a green wall between the Riverwalk and the garden area, and then the cars behind the green wall.

But to give you an idea of the scale, the
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1 setback from the bulkhead to the units is about

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25 feet. It's 20 feet of Riverwalk and then about 5 feet of the landscaping. The setback from the bulkhead to the back of the garden seating area, to the green wall, is 43 feet.

And so what we've done is, we've pushed the building back, based on the feedback we got at DDRB. Basically, every parking spot that was on the site that was 90 -degree parking has been made parallel. And so what that allowed us to do was -- although we lost a significant number of parking spaces, what it allowed us to do was to make the sidewalk along the railroad tracks, instead of being 8 feet wide with maybe a foot of landscaping on either side, it became 12 feet wide with two 4 -foot landscape islands on either side of the walkway.

BOARD MEMBER DURDEN: So it's a total of 20?

MR. DIEBENOW: So it's -- no. Along the railroad tracks it's 16 feet wide, 12 feet of pavement and then 4 feet of landscaping on each side. Twenty, yeah. I'm sorry. I can't do math. Twelve, plus 4 plus 4. Twenty feet wide along the railroad tracks.

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And then by pushing the building back, away from the water, we were able to make the Riverwalk 25 feet wide minimum with that one 43 -foot indention for the garden seating area.

All of that area in front of the building, between the building and the Riverwalk, is public. It's intended to be public, except there will be terraces coming out into those 5 -foot areas, off of the -- the ground floor, four units of the townhomes, but the 20 -foot Riverwalk, entirely public. The garden seating area is intended and entirely public.

And you can't really see it in this picture, but there are stairs kind of midway down the Riverwalk that allows you to go from the 8 -foot level up to the 12 -foot level and then back into the -- the garden seating area.

It's a long answer. I'm sorry.
BOARD MEMBER DURDEN: No, that's okay.
Thank you very much.
Just for clarification, then, you're saying that from the ground floor up to the first, second and third floors of this area are going to be apartments.

Now, just for one -- is that correct?
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MR. DIEBENOW: Yeah, they're townhomes. Correct.

BOARD MEMBER DURDEN: Okay. And then on the side of the building that is in this diagram, on the left-hand side, are there apartments on that side too?

MR. DIEBENOW: That's the garage.
BOARD MEMBER DURDEN: Okay.
MR. DIEBENOW: So you're looking on the -on the -- the eastern elevation.

BOARD MEMBER DURDEN: The river is on the right side?

MR. DIEBENOW: Adjacent to the -- to the railroad tracks.

BOARD MEMBER DURDEN: Yeah. Okay.
MR. DIEBENOW: That is a -- that's a screened section of the parking garage. It looks blue or light blue in that rendering.

THE CHAIRMAN: Okay.
BOARD MEMBER DURDEN: That was -- that's all my questions as far as the design, but I'd like to know how much money the TIF is actually going to get --

THE CHAIRMAN: Yeah, we're getting back to -- Tom, are you ready for --

BOARD MEMBER DURDEN: -- in those first 15 years.

MR. DALY: Yeah. So the total inflows over the 15 -year period would be $10,200,000$, and the total outflows remaining, 7.6 million, for an approximately $\$ 2.6$ million net inflow.

BOARD MEMBER DURDEN: During the 15 years, 2.6?

MR. DALY: During the 15 -year period, correct.

BOARD MEMBER DURDEN: To the TIF?
MR. DALY: Correct.
BOARD MEMBER DURDEN: So most of the 7.1.
In other words, we're going to have to wait to that 16th year to really get the -- the big bump.

MR. DALY: If I may, the simple math is the 75 percent REV Grant.

BOARD MEMBER DURDEN: Thank you.
THE CHAIRMAN: Okay. Does that answer everyone's questions?

BOARD MEMBERS: (No response.)
THE CHAIRMAN: Okay. Any more discussion? BOARD MEMBERS: (No response.)
THE CHAIRMAN: Council President Boyer,
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any comments?
COUNCIL PRESIDENT BOYER: (Shakes head.)
THE CHAIRMAN: Do we have anybody from the public that would like to speak on this issue?

AUDIENCE MEMBERS: (No response.)
THE CHAIRMAN: None. Okay.
With that --
BOARD MEMBER GIBBS: Mr. Chairman, I'd
like to move to approve this particular
resolution, 2017-01-02.
THE CHAIRMAN: Thank you.
We have a motion to approve.
Second?
BOARD MEMBER GIBBS: Thank you, sir.
BOARD MEMBER PADGETT: Second.
THE CHAIRMAN: Okay. No further
discussion, all in favor, say aye.
BOARD MEMBERS: Aye.
THE CHAIRMAN: Opposed, like sign.
BOARD MEMBERS: (No response.)
THE CHAIRMAN: Very good. Thank you.
I think there was a lot of hard work, a
lot of cooperation, and I'm sure a lot of
expense by a lot of people to get here, but it
looks good.
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will be coming back on the market, that will significantly increase our vacancy rate. And we don't want to be in a situation where this landlord comes in and tries to go to the Value Adjustment Board and get their ad valorem taxes adjusted.

So they have a current tenant there, One Call Medical, that does Workers' Compensation claims processing, back office work. One Call Medical currently has about 550 employees located in the suburbs of Northeast Florida itself. They will be looking to bring 550 employees -- 554 employees from Baymeadows to this particular site.

In addition to that, they will be creating 107 new jobs, and those positions are the following:

Customer care coordinator, they will hire 60 of those individuals at an annual wage of $\$ 29,000$.

They're going to have customer care supervisors. They're going to have five of those, and their salary is $\$ 40,000$.

They're going to have a customer care manager. They're going to have two of those,

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and each one of them will be making $\$ 55,000$ a year.

They will have people in the IT-related industry, and they're going to hire 34 of those individuals, making roughly $\$ 110,000$ a year.

And then they've got a director. There will be two of those that will be making roughly about $\$ 150,000$ a year.

And they're going to hire four people in their general accounting and finance, making roughly about \$40,000 a year.

So it's 107 employees. Total wages and benefits, included annually, is roughly about $\$ 8.1$ million. So bringing those particular jobs into downtown and backfilling 80-plus-thousand square feet of that 165,000 square feet of space that will be coming back on the market is important.

What's also good is we've got a plethora now -- I don't want to -- I can use "plethora." We've got a number of different housing options for people in these particular income ranges.

If you're making $\$ 29,000$ a year, we've got 130 units of apartments coming available in LaVilla that's a mile away from where they

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1 would be potentially be working. You've got

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264 units coming up next to the school board. Hopefully, we'll have almost 300 units coming available right next door to them. And not to leave out the 295 units that you approved last month over in the Brooklyn neighborhood.

So I think that we can promote our housing opportunity to these particular individuals that will be working in that particular site, but getting back on this particular topic, for a million dollar incentive, spread out over a 10-year time frame of a hundred thousand dollars a year, we would bring these 107 new jobs to the actual Southbank, along with the 554 individuals that will be relocating from Baymeadows to downtown.

So, Mr. Chairman, this is what we have before us today. This will be coming out of the Southside TID as an incentive to lure this particular business to the Prudential Drive building where Aetna is currently located.
(Vice Chairman Meeks assumes the Chair.)
THE VICE CHAIRMAN: Thank you,
Mr. Wallace.
I hadn't expected this to be such an
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active day for me, but oh, well.
Mr. Gibbs, we'll start with you. Any questions or comments?

BOARD MEMBER GIBBS: I think it would be great that some of these individuals could live in LaVilla, jump on the Skyway Express and get off at San Marco and get to work.

Also, as Mr. Wallace pointed out, having 300 units, those individuals could perhaps walk to work.

I think it's a great project.
THE VICE CHAIRMAN: Thank you.
Mr. Padgett.
BOARD MEMBER PADGETT: I agree with Mr. Gibbs.

No other comments.
THE VICE CHAIRMAN: Mr. Grey.
BOARD MEMBER GREY: I concur.
THE VICE CHAIRMAN: Ms. Durden.
BOARD MEMBER DURDEN: No comment.
THE VICE CHAIRMAN: Moving right along here, Mr. Moody.

BOARD MEMBER MOODY: I hate to sound like a broken record, but there's a lot of positives
here. And a guy like Oliver could certainly

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tell us what the impact is to downtown to fill up this much space this quickly. It looks like a no-brainer to me.

THE VICE CHAIRMAN: Mr. Barakat, it sounds like you're up.

BOARD MEMBER BARAKAT: Sounds like I was set up here, yeah.

So yeah, anytime you can bring in an 80,000-square-foot tenant to downtown is a -it's a -- it's a good day for any submarket, let alone downtown Jacksonville.

The only -- the only question I have is coming up with the $\$ 100,000$ per year. Is that -- the methodology, is that based on the forecasted ad valorem or the increase in the assessment based upon this tenant's occupancy of that building? Is there some relationship between that forecasted increased assessment and the 100,000 per year?

MR. DALY: Yes, it's based off a two-step process. In this case, we worked with the property appraiser's office, told what the maximum effect of Aetna leaving would be on the ad valorem and then what the positive impact of backfilling this space would be.

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BOARD MEMBER BARAKAT: And are we -- with this hundred-thousand-dollar-per-year grant, are we at a wash, or will we still be ahead once the backfill occurs?

MR. DALY: With the lease space, it's a more exact science than a regular REV grant, as you know, but we should be slightly ahead. I mean, we're trying to backfill the space.

BOARD MEMBER BARAKAT: So the benefit is slightly ahead in tax revenue, although that's an unknown, and the multiplier effect referenced by prior board members and Mr. Wallace?

MR. DALY: (Nods head.)
MR. WALLACE: Also, Mr. Chair, the one real motivating factor was how long would the 165,000 square feet space stay on the market. Didn't know.

Two, if they went to the Value Adjustment Board, that's going to have an impact on the actual TIF because what they would potentially be paying in taxes could very well have gone down if that 165,000 square feet of space stayed vacant.

And would certainly like to avoid any --
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too much adverse impact to the Southside TID.
I would certainly like to avoid that since it is definitely performing nicely. So getting that space backfilled, as quickly as it has, is going to be very good for us.

BOARD MEMBER BARAKAT: I agree, but I think we're also signing up for a hundred thousand dollar reduction for ten years.

MR. WALLACE: That is true.
BOARD MEMBER BARAKAT: But we may still benefit from additional revenue depending on the outcome of the assessment.

MR. WALLACE: True.
BOARD MEMBER BARAKAT: But we're getting a headquarters facility expanding their presence in downtown Jacksonville.

MR. WALLACE: True.
BOARD MEMBER BARAKAT: So I think that multiplier effect is a tiebreaker.

Mr. Daly?
THE VICE CHAIRMAN: I'll finish this one up for you.

BOARD MEMBER BARAKAT: I have no further comment.

THE VICE CHAIRMAN: Okay.
Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 they have to maintain, through that duration of

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that 10 years, a lease of a minimum 80,000 square feet of space; make sure that they always have, from a payroll certification standpoint, 600 jobs. So that is going to be monitored all the way up through these particular 10 years itself.

And yes, we have a staff person to make sure that we alleviate the load right now.

THE VICE CHAIRMAN: Thank you, sir.
THE CHAIRMAN: So 80,000 square feet is about -- is -- you said 8,000 ?

MR. WALLACE: No. I'm sorry. It should have been 80,000.

THE CHAIRMAN: SO 80,000.
MR. WALLACE: Yes.
THE CHAIRMAN: Now. About half of their 165.

MR. WALLACE: What they would -- Aetna is vacating 165,000 square feet of space. They are going to take on -- One Call will take on a lease of 83,000 square feet of space. They have to make sure that -- through the duration of this 10-year time frame, that they will be on their lease for nothing less than 80,000 square feet of space.

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THE CHAIRMAN: Okay. And 600 employees. MR. WALLACE: Six hundred employees. BOARD MEMBER BARAKAT: Mr. Chairman. THE CHAIRMAN: Okay. Great. Yes, Mr. Barakat.
BOARD MEMBER BARAKAT: So the agreement is between the owner and the City; is that correct?

MR. WALLACE: I'm sorry?
BOARD MEMBER BARAKAT: The development agreement.

MR. WALLACE: Between us and the landlord.
BOARD MEMBER BARAKAT: Okay. And so who will be monitoring the tenant's employment? I mean, is the tenant going to be a counterparty to the agreement in any way?

MR. WALLACE: Yeah, we'll make sure they sign equally as well.

BOARD MEMBER BARAKAT: Okay. So it is a three-party agreement?

MR. DALY: If I may, through the board, it will be a tri-party agreement between us, the landlord and the tenant. The reason for that is so that we have an enforcement mechanism against the tenant.

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BOARD MEMBER BARAKAT: Okay. And then secondly, the tenant has an existing presence in the building. So are these benchmarks based upon their expansion or their total employment?

MR. WALLACE: The total employment.
MR. DALY: This would be based off of the total employment.

BOARD MEMBER DURDEN: So --
THE CHAIRMAN: Wait. Let me make sure we got -- did that answer --

BOARD MEMBER BARAKAT: That answered my question, but I'll defer to
Ms. Harper-Williams's questions.
THE CHAIRMAN: Okay. Go ahead,
Ms. Harper.
BOARD MEMBER HARPER-WILLIAMS: Thank you.
Through the Chair, I just noticed a couple of --

MR. WALLACE: Discrepancies?
BOARD MEMBER HARPER-WILLIAMS: Yes.
MR. WALLACE: Yes.
BOARD MEMBER HARPER-WILLIAMS: Okay.
You've already --
MR. WALLACE: I'll fix that. It's 165,000 square feet of space that (inaudible). There's

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a 155- number in there somewhere.
BOARD MEMBER HARPER-WILLIAMS: Okay.
MR. WALLACE: Omit the 155-.
BOARD MEMBER HARPER-WILLIAMS: The resolution. Okay.

MR. WALLACE: It's 165,000 square feet of space.

BOARD MEMBER HARPER-WILLIAMS: Okay. The other thing is the 80 number. So --

MR. WALLACE: 80 or 80,000 ?
BOARD MEMBER HARPER-WILLIAMS: I'm sorry, 80,000 . On this memo, it's 80,000 down here and then 83- up here. I just want to make sure that everybody is --

MR. WALLACE: Yeah. So the lease is 83,000 square feet of space, making sure that -- from a monitor standpoint, that they are going to have nothing less than 80,000 square feet of space throughout the duration.

BOARD MEMBER HARPER-WILLIAMS: Okay. So that's not --

MR. WALLACE: If you want to fix it at -if you want to fix it and say it's 83,000 square feet of space throughout the duration of this actual lease, that's your call, I think.

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I'll take that as an amendment from the board itself. And if you want to adjust it on the numbers, you tell me now.

THE CHAIRMAN: Okay.
BOARD MEMBER HARPER-WILLIAMS: I'm not sure that I --

MR. WALLACE: Not you. I think someone else may.

BOARD MEMBER HARPER-WILLIAMS: Well, I'm just saying, I'm not sure that I have a hard and fast opinion about that. I just wanted to make sure that there was not a typo. If -- if there is room for them to play with that, somewhere between the 3,000 -- or the 80,000 and the 83,000 , and that seems reasonable, then I don't have any heartburn with that, but I just wanted to make sure that we were all on the same page.

THE CHAIRMAN: Okay. I want to follow up. And is that -- Ms. Harper?

BOARD MEMBER HARPER-WILLIAMS: Yes.
THE CHAIRMAN: Let Mr. Barakat finish his question. I think he had another question.

BOARD MEMBER BARAKAT: Yeah. So getting back to the last question, so they already have

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600 employees downtown. I don't know how many they have today. We're giving them incentive to bring 600. If they -- as long as they maintain a total of 600, the -- the incentive remains?

MR. WALLACE: Do they have 600 out there?
MR. DALY: They have nowhere close to 600 employees downtown right now.

BOARD MEMBER BARAKAT: I'm sorry?
MR. DALY: They have nowhere close to 600 employees downtown right now.

BOARD MEMBER BARAKAT: Do you know how many they have?

MR. DALY: We have -- we have a representative from One Call here.

THE VICE CHAIRMAN: I thought you told us that was 107.

MR. WALLACE: What I said was the following: You're going to move 554 employees from Baymeadows to downtown.

THE VICE CHAIRMAN: Yeah.
MR. WALLACE: Okay? Then create 107 additional jobs on top of the 554 that they are bringing downtown itself.

MR. DALY: Repeat that one more time,
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please.
MR. WALLACE: So 554 employees in Baymeadows will move from there to downtown. They will be creating 107 new, additional jobs.
(Audience member approaches the podium.)
THE CHAIRMAN: If you will give us your name and address.

AUDIENCE MEMBER: Sure.
Keith Goldfaden, NAI Hallmark Partners, 6675 Corporate Center Parkway, broker for the -- for One Call Care Management.

And I'll let Caryn introduce herself.
(Audience member approaches the podium.
AUDIENCE MEMBER: Caryn Carraro, Cushman \& Wakefield, and I represent the developer, 841 Prudential.

THE CHAIRMAN: Thank you.
Okay. So you're moving 554. You're going to create 107 more for a total of 661, but you must maintain 600?

MR. GOLDFADEN: That's correct.
THE CHAIRMAN: Okay. Is that clear?
BOARD MEMBER BARAKAT: I guess what I'm getting at, I'm fine with providing the incentive to attract the 600 jobs. I think the

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issue is, I don't know how many they have today. Maybe you can -- how many employees are --

MR. GOLDFADEN: I don't have an actual count.

BOARD MEMBER BARAKAT: So they occupy how many square feet?

MR. GOLDFADEN: They're at 120,000'ish.
BOARD MEMBER BARAKAT: Okay. So that could be close to 500 .

MR. GOLDFADEN: Yeah, call it --
BOARD MEMBER BARAKAT: So the way this is written, I think, they could fire all the people they bring downtown Jacksonville, still remain at their current level of employment, and the incentive still remains in place; is that -- is that correct?

THE CHAIRMAN: No.
BOARD MEMBER BARAKAT: Well, I -- the way this is read is, they have to maintain 600 jobs.

BOARD MEMBER GREY: Mr. Chair, is there a way that we can have language or we can get the total number and have language written so that the combined number stays the same? Because --

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MR. WALLACE: The existing plus the new? BOARD MEMBER GREY: Right.
MR. WALLACE: I'm fine -- I'm fine with that amendment.
THE CHAIRMAN: So with the 550 existing that are relocating --
MR. WALLACE: Mr. Chairman, bifurcate what they currently already have, that number, plus these two numbers, which is the 554 and the 107, that's what you're looking at to make sure that is remaining within that particular building.
BOARD MEMBER DURDEN: Mr. Chairman.
THE CHAIRMAN: Yes, Ms. Durden.
BOARD MEMBER DURDEN: Thank you.
The problem with that is, that is not, at all, what Resolution 2017-01-03 says. I mean, it's only talking about 80,000, and -- the 80,000-square feet. And it's not talking about -- it doesn't even -- actually, I'm trying to see where it actually talks about the number of employees, and I don't see that either in the resolution.
So, you know, if we're -- if they're already leasing 120,000 right now, and our
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resolution says all they have to do in the future is have 80,000, then we are, in fact, doing exactly what I think somebody else said, which is not requiring them to -- this should be on top of what they've already got.

MR. GOLDFADEN: Mr. Chairman.
THE CHAIRMAN: Hold on. Hold on just a second. Okay. Do you have -- are you making a statement or are you clarifying?

BOARD MEMBER DURDEN: I -- I feel like we need to have some pretty --

THE CHAIRMAN: Yeah.
BOARD MEMBER DURDEN: -- significant changes made to the resolution --

THE CHAIRMAN: Okay. Just --
BOARD MEMBER DURDEN: -- before we vote on it.

THE CHAIRMAN: Okay. Yeah, that's what --
BOARD MEMBER DURDEN: And I'd like to know exactly which one it's going to be.

THE CHAIRMAN: That's where we're going.
That's where we're going.
Mr. Grey.
BOARD MEMBER GREY: The resolution, from what I'm understanding, is, it's for the space.

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THE CHAIRMAN: Right.
BOARD MEMBER GREY: And then the term
sheet is for -- has approval for the staffing levels, which is privy to what the DIA has the power to enforce from a staff level; is that correct?

THE CHAIRMAN: That's correct.
BOARD MEMBER GREY: Okay.
THE CHAIRMAN: Yeah.
BOARD MEMBER GREY: So, in essence, what
we are voting on, under my understanding, is
the resolution and giving DIA the power to enforce the term sheet.

THE CHAIRMAN: That's correct.
BOARD MEMBER GREY: Okay.
MR. WALLACE: Mr. Chairman.
BOARD MEMBER DURDEN: Is it -- is this Exhibit A?

MR. WALLACE: Yeah, it's the amended resolution of the term.

BOARD MEMBER DURDEN: So both things need to be modified.

MR. WALLACE: Mr. Chairman.
THE CHAIRMAN: Right. That's where we're -- yes.

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MR. WALLACE: If I may.
THE CHAIRMAN: You hear what the concerns are.

MR. WALLACE: I hear what the concerns are.

THE CHAIRMAN: We can make an amendment to this.

MR. WALLACE: I would prefer that we table this item for today, I'll bring it back in February with all of the actual adjustments that you're actually looking for, existing space that is there, so you understand the existing space, number of employees.

Our incentive is specific to this, but we also have the -- what Oliver raised was, they could fire everyone else, keep these number of jobs, and they'd still get this incentive, but we're not looking for them to displace any of the current employees.

So I'll table this and bring this back to you at your February meeting with all the issues addressed that I've heard today.

THE CHAIRMAN: Okay. We have a motion, too.

MR. GOLDFADEN: Mr. Chairman, if I may
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add, I mean, I appreciate that. I understand.
Maybe we can clarify some things at this meeting because the timing is going to get a little bit sticky here. We're trying to work out a lease agreement. We have numerous options in different markets, in this market, and timing is going to be a little bit of an issue to push it back.

So if I can clarify, the square footage is fine, to add a clarifier that they will maintain at least 80,000 square feet of additional square footage over the 10-year term of this agreement.

The job count, obviously, doesn't necessarily get tied to the ad valorem, but I mean, we could come back with a certain job amount that we maintain.

I can't sit here right now, obviously, and tell you that we can keep an additional 600-and-some-odd jobs every year at that location, but they will obviously have a 10-year lease that they are agreeing to at that location for that amount of square footage.

THE CHAIRMAN: For a minimum of 80,000?
MR. GOLDFADEN: Correct. In addition to
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what they currently have.
THE CHAIRMAN: Okay. Ms. Harper-Williams.
BOARD MEMBER HARPER-WILLIAMS: Thank you.
I just would -- I hear the concern, and I
have some concerns too. I mean, I -- that made sense, that there could be some shifting, but we also have to be mindful that this is a for-profit business, and there's only so much control that we or they presumably would have over remaining profitable -- assuming they are profitable, obviously, if they're adding 107 new jobs or anticipate that -- and any sort of downturn in the market or other circumstances that would require them to reduce their workforce.

So let's just also be mindful of that. I would be hesitant to totally restrict them and say that you absolutely have to maintain "X" number of employees. If the number makes sense, then that's fine, but I don't know that this -- they have to keep 107 of the new jobs at all times over the next 10 years, I think that that gets a little -- I don't know how they would necessarily meet that standard.

THE CHAIRMAN: Okay.
Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 address that, and then --

THE CHAIRMAN: Okay.
BOARD MEMBER BARAKAT: -- (inaudible).
THE CHAIRMAN: Sure.
BOARD MEMBER BARAKAT: We're talking about a clawback back here, which is a pretty typical provision in almost all incentives. I think you're getting to the crux of the matter. If they only keep 90 of the hundred new jobs, do they use all of the incentive, or is it pro rata?

So I think there's other things that need to be thought through, which -- I think it is going to be difficult to approve this resolution today because there's a number of -per Ms. Durden's comments, a number of tweaks.

I do think that you could go back to One Call and let them know, for everything we're hearing, we're all in favor of the incentive for the newly created jobs. I mean,
I can't imagine us not voting for it. And I
wonder if you could get a lease executed with a contingency --

MR. GOLDFADEN: Sure.
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BOARD MEMBER BARAKAT: -- which is not unusual either. I mean, are you -- is that where you already are, or is the lease --

MR. GOLDFADEN: It's not executed yet. It's in draft stage, as you know.

Yes, we could have a contingency. It's just -- there's other things that they need to do as a company in other locations that depends on that lease.

Just to clarify, though, the 107 new jobs, is that what we're thinking about making part of the term sheet?

MR. WALLACE: Yes. I would -- I'm going to be quite --

MR. GOLDFADEN: In addition? In addition to what the current number of jobs are at the site; is that -- just to clarify. I think that would --

THE CHAIRMAN: It's 554 moving, relocated.
(Simultaneous speaking.)
MR. BOARD MEMBER DURDEN: All the jobs, if I'm hearing it right, you've got 600 there now. You're talking about moving in 554 and creating 107 new? Is that the picture?

MR. GOLDFADEN: Those are approximates,
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yes, but, I mean, that workforce, you know, as Ms. Williams said, those can fluctuate, obviously, month to month and year to year. And so I'm sure there's some minimum that they'd be okay having a standard with, but, obviously, not an additional 650 new jobs at that location, in addition to what they already have at all times. That would be a challenge.

THE CHAIRMAN: Okay. So if you're in the negotiation process right now, this is not -it's not going to set anything back by going to the next meeting?

MR. GOLDFADEN: No.
THE CHAIRMAN: Mr. Sawyer.
MR. SAWYER: John Sawyer, Office of General Counsel.

To address some of the comments generally, it's very, very typical, and the clean-up is very simple. You tie everything to the project parcel so they can't, you know, fire everyone here, but they're creating jobs somewhere else.
So you're tying everything to jobs that have to be in this location.

And then regarding employees, just pick the number you're comfortable with. If you

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1 want to say a total number of employees on

2
site, which will include who is currently there, a percentage, 90 percent, whatever you want it to be of the anticipated new employees, because your goal is the new employees at this site.

And then a very typical clawback, when you're trying jobs to a REV Grant, is, if, for example, a hundred -- a hundred thousand dollars eligible for a hundred percent of your employment number, in any year, if you fall 10 percent below that, you reduce the REV by 10, for example. So it just floats with that employment number, and then you just have a cutoff number. If they fall below, you know, 50 percent employment, whatever you want that to be, then for that year they just lose the REV. So it just kind of floats on that employment number.

It's difficult to say you have to have 600, and if they come in at 598 on the day that you took the snapshot, they get no REV for that year. So, typically, the job shortfall is just a -- a floating clawback for that year.

BOARD MEMBER GREY: Mr. Chair.
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THE CHAIRMAN: Mr. Grey.
BOARD MEMBER GREY: I 've just got one quick statement.

One of the things I hate the most about the whole private enterprise -- and when I read the resolution, the resolution -- the resolution, to me, reads that we're giving the CEO and his staff the capability to negotiate on behalf of the DIA. Is that not what our intent is to do today?

So if that's the case, I think, you know, my -- from where I sit, I think we're doing great by giving our recommendations. If we want to make an amendment where -- you know, just like the General Counsel just told us, where there's, you know, staggers put into the actual term sheet and it comes back, but we give him the ability to actually negotiate on behalf, I would feel pretty comfortable with doing that.

MR. GOLDFADEN: And we're happy to work with staff over the next few weeks to get that done.

THE CHAIRMAN: Any other comments, Ms. Durden? Anybody else?

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BOARD MEMBER PADGETT: I have one. I'm sorry. I think it would be important that we might proceed in that fashion because you don't have a tenant that comes along every day that wants to rent --

THE CHAIRMAN: Right.
BOARD MEMBER PADGETT: -- 80,000 square feet of space in downtown that we're losing 160,000 of. So we're filling half of it back up, and I think it's in everybody's best interest to try to -- to try to expedite that because there may be an 80,000-square-foot space somewhere else.

THE CHAIRMAN: Right.
BOARD MEMBER PADGETT: I'm comfortable with Aundra negotiating --

THE CHAIRMAN: Okay. Mr. Meeks.
THE VICE CHAIRMAN: I agree with Mr. Padgett on that, and also with what Mr. Sawyer said.

Very rarely have I been that impressed with these cliff measurements and having just -- just what you said, where we get to a certain point, you don't meet that point, it goes down in some tier, it's percentagewise,

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and then at some level it goes to zero. That's a whole lot better, I think, conceptually, than you either make a number and you get a hundred percent or you don't and get zero.

So I think that's -- and I think that's within the scope of what we could approve in light of what we've been talking about and move this thing forward instead of having to come back at another time.

THE CHAIRMAN: I agree.
Okay. Any other comments or questions?
BOARD MEMBER DURDEN: I do.
THE CHAIRMAN: Ms. Durden.
BOARD MEMBER DURDEN: You know, I just can't see doing that. It says 80,000, I know. You know, is it -- I'm looking at Exhibit A. It doesn't say anything. It talks about 80,000 square feet and 600 jobs. So, you know, I -that's what they -- that's less than what they've got there right now.

THE CHAIRMAN: Well, I mean --
BOARD MEMBER DURDEN: I think that it got brought to us too early. I think that the -that there are some things that need to be worked out. I'm not going to be able to vote

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with
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for a resolution that talks about that and
then -- just on the basis of telling the staff to go off and try to remember exactly what all of our concerns were. I think that that is just untenable for us to do that as a board. We should have a resolution.

Now, if they want to go outside and figure out what the resolution should look like, you know, go in the Green Room and figure out what it should look like and change all this, that's fine, but I -- I think that it is highly improper.

And I just can't imagine that this board thinks that it's just okay to approve a resolution that's got all the wrong information in it, and just based upon us telling you what the comments are, especially --

BOARD MEMBER GREY: Mr. Chair.
I'm sorry.
BOARD MEMBER DURDEN: -- especially when, you know, we are also authorizing the executive director to go and, you know, execute the agreement. We're not going to see it again.

So I do want -- by the way, I'm totally in
to expand there. I love the fact that you want to bring in 554 guys downtown. I think that there is a lot of basis, but it's not just the jobs that are important to me. It's the square footage.

And I don't have a -- you can't even tell us right now what you are leasing currently.
So it's important because that comes back to the TIF. And if there is vacant space, then you know that that landlord is going to be saying the value of the property has gone down.

I want to see them commit to leasing that space for ten years -- which, you know, we've been talking about ten years, but I can't see where it actually says ten years in any of these documents -- and actually commit that they're going to lease that space and maintain those jobs.

MR. GOLDFADEN: Yeah.
BOARD MEMBER DURDEN: I'm all in for them getting the benefit, the hundred thousand. I don't have a problem with that, but the documents need to say what it is that you're promising to do. It's as simple as that.

THE CHAIRMAN: Okay. We have two choices
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here; we can amend this, or we can go outside and try to --

MR. WALLACE: Mr. Chairman, I hate to -- I hate to disrupt your dialogue and things of that nature. Allow me the opportunity to go back and correct this and bring this back.

BOARD MEMBER GREY: Mr. Chairman.
MR. WALLACE: You can continue to hear all your other questions, but I prefer to bring it back, one package. I'm certain that I'm -that we're going to be able to do this. And if I need to call a special meeting, I will poll you and see if I can actually get a forum before our February meeting.

THE CHAIRMAN: Okay. That works.
Mr. Grey.
BOARD MEMBER GREY: Fair enough. I just didn't want to hold up --

THE CHAIRMAN: No. We're going to do everything we have to, to get this moving along. And if we need a special meeting, we will, once all this is straightened out. I think there's too many loose ends.

We could probably go through and pick it out and do it right here, but I think if we can

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still resolve this and get it done quickly --
MR. GOLDFADEN: Yeah. I mean, we could absolutely clarify square footages outside in the Green Room, quote-unquote. And if that's the driver of this, we absolutely could do that here and now. The job amounts, we would have to obviously confer with our clients.

THE CHAIRMAN: So we're going to withdraw this resolution today.

MR. WALLACE: Mr. Chairman -- could you make a motion to table this?

THE VICE CHAIRMAN: I can.
MR. WALLACE: Please.
THE CHAIRMAN: Someone --
THE VICE CHAIRMAN: I'll move to table this till the -- until our next meeting.

And if we do need a special meeting,
Mr. Wallace, you will advise us accordingly?
MR. WALLACE: Yes, sir.
BOARD MEMBER DURDEN: Second.
THE CHAIRMAN: Do we have a second? BOARD MEMBER DURDEN: Second. THE CHAIRMAN: Oka. Any discussion? BOARD MEMBERS: (No response.)
THE CHAIRMAN: Any public discussion?
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